


| Sources of Cash |  |
| :--- | :---: |
| Current Available Cash (2007) | $\$ 140.6$ |
| Revenue Bonds | 100.0 |
| General Obligation/BAN's | 416.0 |
| Philanthropy | 45.0 |
| Unspent Bond Proceeds | 127.0 |
| Total Capital Sources | $\$ 828.6$ |



Note: Debt, Principal and Interest has been excluded for GO bonds. Equity contribution equal to GOs has been included.
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## Palomar Pomerado Health

## Most Likely Scenario Financial Projections (\$000s)

| Ratio/Statistic | Moody's "A" Rated Hospitals | Audit$2007$ | Projected |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
| Total Operating Revenue | \$391,257 | \$428,177 | \$474,426 | \$512,866 | \$563,763 | \$617,499 | \$668,092 | \$718,228 | \$774,438 | \$822,058 | \$872,441 | \$925,939 |
| Operating Income | \$11,635 | $(\$ 2,653)$ | \$3,589 | \$8,527 | \$17,923 | \$16,650 | \$14,834 | \$6,668 | \$9,915 | \$17,090 | \$25,167 | \$33,920 |
| Net Income | \$21,680 | \$32,996 | \$23,551 | \$31,585 | \$43,258 | \$42,585 | \$40,502 | \$33,871 | \$39,223 | \$49,149 | \$60,229 | \$78,429 |
| Cash Flow (Net Inc + Depr) | \$36,478 | \$52,449 | \$45,061 | \$55,275 | \$70,367 | \$78,421 | \$94,265 | \$100,274 | \$109,432 | \$121,926 | \$133,362 | \$151,028 |
| Unrestricted Cash | \$242,406 | \$140,696 | \$413,495 | \$337,534 | \$352,075 | \$157,277 | \$200,379 | \$242,636 | \$331,380 | \$432,834 | \$542,383 | \$676,086 |
| EBIDA | \$43,259 | \$51,412 | \$50,252 | \$58,802 | \$73,558 | \$81,223 | \$96,647 | \$105,860 | \$116,870 | \$128,876 | \$139,830 | \$157,497 |
| Long-Term Debt | \$144,003 | \$294,723 | \$287,873 | \$392,350 | \$384,845 | \$376,955 | \$368,645 | \$359,890 | \$350,675 | \$340,970 | \$337,700 | \$334,430 |
| Profitability |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating Margin | 3.2\% | (0.6\%) | 0.8\% | 1.7\% | 3.2\% | 2.7\% | 2.2\% | 0.9\% | 1.3\% | 2.1\% | 2.9\% | 3.7\% |
| Operating Margin (Including Property Tax) | 3.2\% | 2.3\% | 3.6\% | 4.3\% | 5.7\% | 5.0\% | 4.4\% | 3.0\% | 3.2\% | 4.0\% | 4.7\% | 5.4\% |
| Excess Margin | 5.9\% | 6.2\% | 4.8\% | 5.9\% | 7.3\% | 6.6\% | 5.8\% | 4.5\% | 4.9\% | 5.8\% | 6.6\% | 8.1\% |
| EBIDA Margin | 11.1\% | 12.0\% | 10.6\% | 11.5\% | 13.0\% | 13.2\% | 14.5\% | 14.7\% | 15.1\% | 15.7\% | 16.0\% | 17.0\% |
| Debt Position |  |  |  |  |  |  |  |  |  |  |  |  |
| Debt Service Coverage ( x ) | 4.9x | 3.8 | 4.2 | 5.5 | 6.9 | 7.6 | 9.0 | 7.4 | 7.0 | 7.7 | 14.4 | 16.2 |
| Long-Term Debt to Capitalization | 36.0\% | 49.8\% | 33.4\% | 39.2\% | 33.0\% | 30.2\% | 28.7\% | 27.4\% | 26.0\% | 24.5\% | 23.2\% | 21.8\% |
| Cushion Ratio ( x ) | 16.1 x | 8.8 | 22.5 | 32.5 | 34.0 | 15.3 | 19.5 | 17.5 | 20.5 | 26.8 | 33.5 | 69.4 |
| Debt to Cash Flow (x) | 3.3 | 6.1 | 6.4 | 7.1 | 5.5 | 4.8 | 3.9 | 3.6 | 3.2 | 2.8 | 2.5 | 2.2 |
| Liquidity |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash to Debt | 120.4\% | 47.7\% | 143.6\% | 86.0\% | 91.5\% | 41.7\% | 54.4\% | 67.4\% | 94.5\% | 126.9\% | 160.6\% | 202.2\% |
| Days Cash On Hand (days) | 166 | 125 | 336 | 256 | 248 | 102 | 122 | 137 | 174 | 216 | 256 | 301 |
| Days in AR, net | 48.1 | 69.3 | 59.8 | 57.8 | 55.8 | 54.8 | 53.8 | 52.8 | 51.8 | 50.8 | 50.3 | 49.8 |

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[^0]:    Note: Credit medians for freestanding hospitals \& single-state healthcare systems in the "A" category by Moody's, as of Spring 2007. Note: Debt, Principal and Interest has been excluded for GO bonds. Equity contribution equal to GOs has been included.

