Palomar Medical Center HOSPITAL REPLACEMENT & EXPANSION

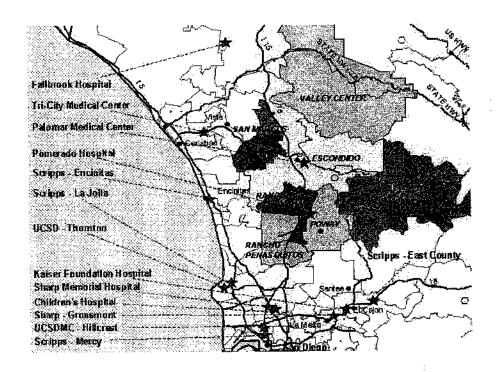
January 20, 2005



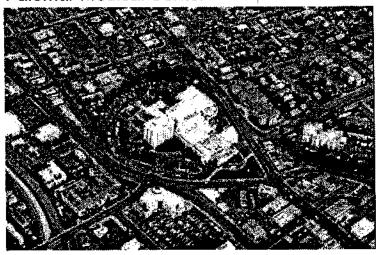


Service Area

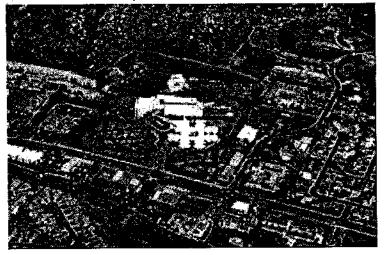
- •2 Hospitals
- •2 Skilled Nursing Facilities
- •5 Outpatient Health Centers
- Ambulatory Surgery Center



Palomar Medical Center



Pomerado Hospital



July 2003

Oct. 2003

Jan. 2004

April 2004

July 2004

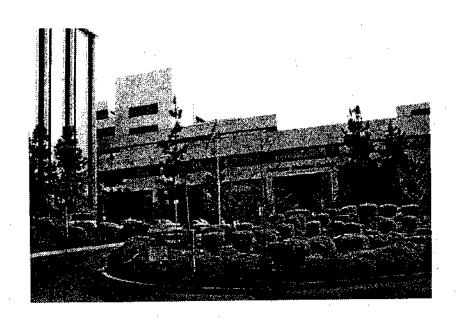
Oct. 2004

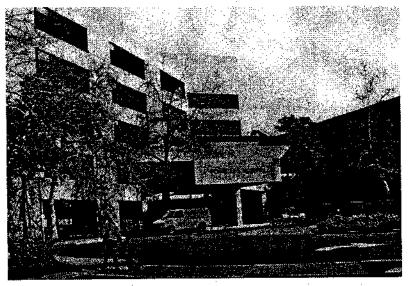
Jan. 2005

Current Conditions

Both hospitals are currently at full capacity.

Nearly 75% (235) of the 324 hospital beds at Palomar Medical Center are located in buildings that do not meet seismic standards.





Community Growth

By the year 2020, the community's population will increase 30% - including a steady increase in the 65+ age group's percentage of the total.

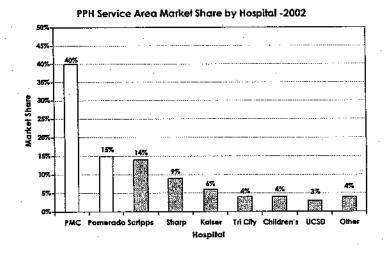






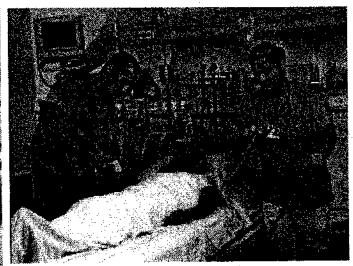
Market Share

Palomar Medical Center - 40% Pomerado Hospital - 15% Total PPH Market Share - 55%









July 2003

Oct. 2003

Jan. 2004

April 2004

July 2004

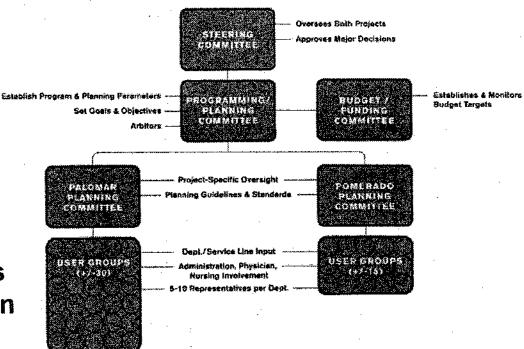
Oct. 2004

Jan. 2005

Process and Participants

A thorough process to analyze and define the scope of the hospital projects has been completed involving...

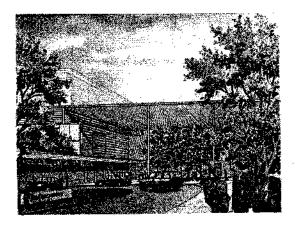
- PPH Board Members
- PPH Executives
- ·Physician Groups
- PPH Staff
- Planning & Construction Experts
- Local & State Jurisdictions
- Bond Funding Consultation
- Community

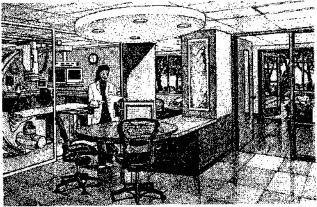


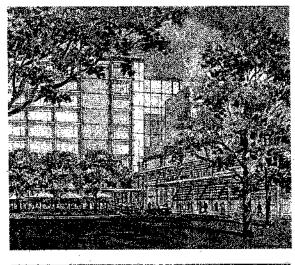
July 2003 Oct. 2003 Jan. 2004 April 2004 July 2004 Oct. 2004 Jan. 2005

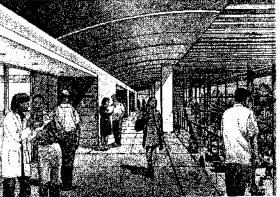
The Future

- •The best public hospital
- Highest quality of care and safety
- Employer of choice
- Efficient
- Sustainable
- Accessible
- Increased market share



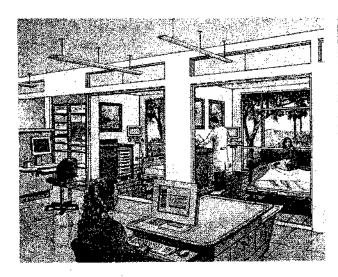


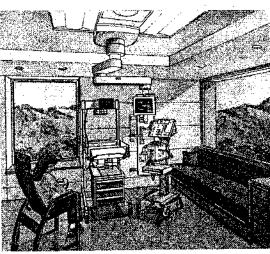


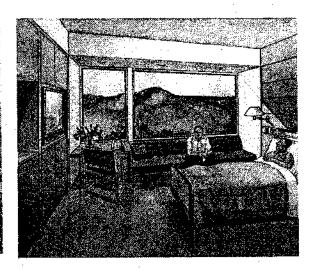


Vision

Palomar Pomerado Health will be the health system of choice for patients, physicians and employees, recognized nationally for the highest quality of clinical care and access to comprehensive services.







July 2003 Oct. 2003 Jan. 2004 April 2004 July 2004 Oct. 2004 Jan. 2005

Vision/Goals

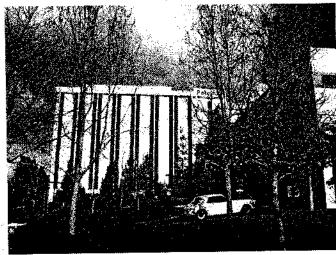
Bed Need

Palomar Medical Center

| | QCC. 7b | reak | 2000 | 2010 | E414 | |
|---------------------------------|---------|-------|-------|------|-------|--------|
| Med/Surg | 85% | 10% | 70 | 85 | 102 | |
| CU | 70% | 10% | 8 | 9 | 11 | |
| Postpartum | 85% | 10% | 10 | 11 | 14 | |
| VICU | 85% | 10% | 3 | 4 | 5 | |
| Pediatrics | 75% | 10% | 3 | 4 | 5 | |
| Sub-Total (excl. Psych & Rehab) | | _ | 94 | 113 | 137 | |
| Psych | 85% | 10% | - | • | - | |
| Rehab | 85% | 10% | | | | |
| Sub-Total (Psych & Rehab) | | | - | - | - | |
| Total Kaiser Bed Need | | | 94 | 113 | 137 | |
| PM | C Bed I | beel | | | | |
| | Occ. % | Peak | 2003 | 2010 | 2015 | |
| Med/Surg | 85% | 10% | 141 | 168 | 193 | |
| ICII | 70% | 10% | 35 | 42 | 48 | |
| Postpartum | 85% | 10% | 24 | 27 | 30 | |
| NICU | 85% | 10% | 6 | 6 | 7 | |
| Pediatrics | 75% | 10% | 7 | ,8 | . 8 | |
| Sub-Total (excl. Psych & Rehab) | | | 213 | 261 | 286 | |
| Psych | 85% | 10% | 18 | 21 | 23 | |
| Rehab | 85% | 10% | 9 | 11 | 12 | |
| Sub-Total (Psych & Rehab) | | | 27 | 32 | 35 | |
| Total PMC Bed Need | l | | 240 | 283 | 321 | |
| Total Co | mbined | Bed N | eed . | | | |
| | Occ. % | Peak | 2003 | 2010 | 2015 | |
| Med/Surg | 85% | 10% | 211 | 253 | 295 | |
| ICU | 70% | 10% | 43 | 51 | 59 | |
| Postpartum | 25% | 10% | 34 | 38 | 44 | |
| NICU | 65% | 10% | 9 | 10 | 12 | |
| Pediatrics | 75% | 10% | 10 | 12 | 13 | |
| Sub-Total (excl. Psych & Rehab |) | | 307 | 364 | (423) | TARGET |
| Psych | 85% | 10% | 18 | 21 | 23 | |
| rayon | | | | | | |







| | | | 2.1 | ! | į · | |
|-------------|-----------|-----------|------------|-----------|-----------|-----------|
| 1 | l . | 4 | A | July 2004 | Oct. 2004 | Jan. 2005 |
| July 2003 | Oct. 2003 | Jan. 2004 | April 2004 | July 2004 | OCE 2007 | 124 |
| 1 1037 2003 | OC1. 2003 | 100000 | | | | |

Vision/Goals

Sub-Total (Psych & Rehab)

Programming

Benchmarking **Space and Cost**

| | # Beds | BGSF/ | Cost Cor | mponents | Notes |
|------------------------------------|-------------|--------------|----------|---------------|-------------------------------|
| | | Bed | 1 | All . | |
| | N. F. W. | 45 P. | \$/BGSF | \$/BGSF | |
| Children's Hospital | 237 | 1,915 | | | |
| | | (" note DG&I | FI | | |
| Rudolph & Sletten Projects | | | | | |
| Kaiser Permanente - Los Angeles MC | | 1 | | " | |
| City of Hape | | | <u> </u> | 1. | |
| Childrens Hospital Los Angeles | | ∔ | | | |
| El Camino Hospital, Mourtain View | | <u> </u> | | | |
| Project A | 314 | 1,459 | \$452 | \$675 | ļ |
| Project B | 279 | 1,876 | \$503 | \$672 | |
| Project C | 144 | 2,375 | \$339 | \$672 | No Central Plant or Parking |
| Project D | 552 | 1,687 | \$388 | \$616 | No Parking |
| Davis Langdon Adamson Projects | 7000 | | | | |
| Cottage Hospital, Santa Barbara | 379 | 1,254 | \$466 | \$659 | |
| John Muir Medical Center | 280 | 1,274 | \$383 | \$ 525 | No Site or Parking included |
| CPMC (San Francisco) | 500 | 2,864 | \$439 | \$657 | No Site or Parking included |
| Anshen + Allen Projects | | | | | |
| Kaiser Permanente - Panorama City | 216 | 1,910 | \$368 | | No Site, Parking or Make Read |
| Santa Clara Valley Medical Center | 181 | 1,912 | - | \$696 | |
| Mills Peninsula | 243 | 2,018 | | \$660 | |

| | BUILDING AREA - SF | PER BED SUMM | ARY //Z - Cons | |
|----------|----------------------------|--------------|----------------|-------------------------|
| | | | | 2.45 / 1.41 |
| | Function | Palomar Ex | sting Progra | m Range |
| | | | | 2 7755 55322 |
| | Administration | 70 | 90 | to 95 |
| | Diagnostic & Treatmen | | 385 | to 430 |
| | Inpatient Services | 450 | 700 | to 780 |
| | Support Services | 100 | 190 | to 210 |
| | Total Departmental G | SF 920 | 1,365 | to 1,515 |
| | Building Grossing | 350 | 435 | to 485 |
| | Total Building GSF | 1,270 | 1,800 | to 2000 |
| | *Actual Patient Room | 90 | SF 2 | 15.SF |
| | *Actual Patient Room Mo | | | 60 SF\ |
| | radas rateita rateita rate | | | |
| EXISTING | | <u></u> | ROPOS | ED |
| | \ / | _ / F | PATIEN | • |
| PATIENT | | (| | |
| ROOM: | / | | ROOM | : / |
| 166 SF / | , | | 260 SF | |
| المنافق | | | | |
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|------------------|-------------|-----------|------------|-----------|-----------|-----------|
| July 2003 | Oct. 2003 | Jan. 2004 | April 2004 | July 2004 | Oct. 2004 | Jan. 2005 |
| Vision/Goals | Programming | | | | | |

PATIENT ZONE

Development of Options

Detailed Analysis of Different Schemes:

| Schemes | # Hospitals/Beds | Palomar | Pomerado | New Site |
|---------------|------------------|-------------------------------|----------------------------|----------|
| A (Base) | 2 / 594 | 434 Beds | 160 Beds | |
| A 1 | 2 / 594 | 434 Beds (Expanded Site) | 160 Beds | |
| В | 2 / 594 | vacate | 160 Beds | 434 Beds |
| С | 2 / 594 | vacate | 100 Beds (No Changes) | 494 Beds |
| D | 3 / 594 | 160 Beds | 100 Beds (No Changes) | 334 Beds |
| D1 | 3 / 594 | 120 Beds | 120 Beds | 354 Beds |
| D2 | 3 / 594 | 87 Beds | 120 Beds | 387 Beds |
| D3 R | 3 / 600 | 178 Beds (Retrofit) | 120 Beds | 302 Beds |
| D3:NT | 3 / 600 | 178 Beds (New Tower) | 120 Beds | 302 Beds |
| D5 | 3 / 594 | 225 Beds | 120 Beds | 250 Beds |
| E (Benchmark) | 17594 | vacate | vacate | 594 Beds |

| | July 2003 | Oct. 2003 | Jan. 2004 | April 2004 | July 2004 | Oct. 2004 | Jan. 2005 |
|---|-----------|-----------|-----------|------------|-----------|-----------|-----------|
| - | | | | | | , | • |

Vision/Goals

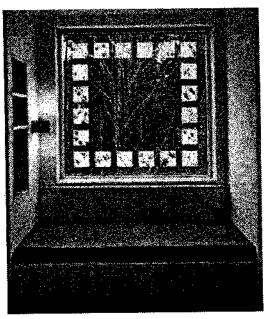
Programming

Planning Strategies

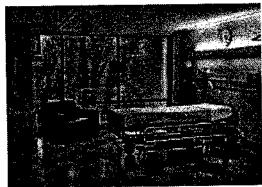
Planning Goals and Principles

- Operational Efficiency
- Healing Environments
- Flexibility
- Expandability
- Access and Circulation
- Identity / Sense of Place









| lulv | 2003 |
|------|------|
| JULY | 4000 |

Oct. 2003

Jan. 2004

April 2004

July 2004

Oct. 2004

Jan. 2005

Opportunities

- Innovative Solutions
- Consolidation of System-wide Resources
- State-of-the-Art Services
- Institutes Centers of Excellence
- Universal / Acuity
 Adaptable Patient Care
- Evidence-Based Design
- Healing Environments
- New Image









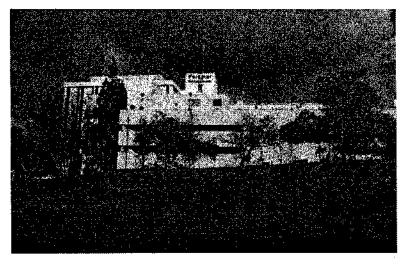
New vs. Renovate

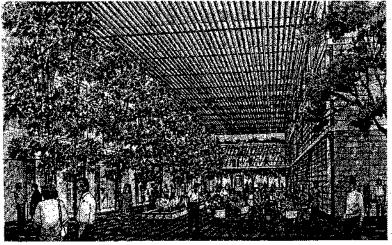
Palomar Medical Center

Construction of a new hospital on a second campus is significantly less expensive and can be completed approximately 2 years earlier than if constructed on existing campus

Future growth and future replacement of facilities is limited on existing campus, 13.5 Acres

Renovation and contiguous new construction causes major disruption to operations





| | July 2003 | Oct. 2003 | Jan. 2004 | April 2004 | July 2004 | Oct. 2004 | Jan. 2005 |
|--|-----------|-----------|-----------|------------|-----------|-----------|-----------|
|--|-----------|-----------|-----------|------------|-----------|-----------|-----------|

Project Schedule - In Place Option

PALOMAR MEDICAL CENTER - EXPANSION & SEISMIC REPLACEMENT 2009 2010 2012 2004 2005 2006 2007 Task PARKING STRUCTURE - 442 CAR Program / Design Construction Documents Plan Review (City) Bidding Offsite Parking & Site Preparation Construction CENTRAL PLANT & MAT. HANDLING Program / Design Construction Documents Plan Review (OSHPD) Bidding Construction - Site Preparation Construction Start-Up & Commission HOSPITAL Program / Design Construction Documents Plan Review (OSHPD) Bidding Expansion Construction - Preparation Expansion Construction - South Wing Expansion Construction - North Wing McLeod Seismic Retrofit / Remodel Move-In

Consequences - In Place Option

- ☐ Requires 8-1/2 years of onsite construction.
- ☐ Project cost due to duration, and phased approach \$679 M (compared to \$531 M at a new site inclusive of land).
- □ No provision for additional growth or further replacement of facilities. Land Locked.
- ☐ Incalculable operational costs impacts and loss of market share.
- ☐ Limitation of Facilities Master Plan's planning goals, principles and opportunities.
- □ Removes Critical In-Patient Beds During the Course of Construction, with no operational provision to provide the for Community Needs

Project Cost Comparison New vs Renovate

| PROJECT BUDGET | Beds | Budget |
|---|-------------------|----------------|
| Program / Scope of Work | | \$ x 1,000,000 |
| PALOMAR MEDICAL CENTER SECOND CAMPUS | 453 (70 shell) | \$531.0 |
| 383 Bed Facility (assumes \$40M equip reuse / annual cap.) | | \$473.0 |
| Shell - 60 M/S & 10 ICU Beds / D&T | | \$20.0 |
| Outpatient Women's Center | | \$8.0 |
| Land Acquisition | | \$30.0 |
| PALOMAR MEDICAL CENTER IN PLACE OPTION | 486 | |
| | (70 sheli) | \$613.0 |
| Replace 375 Beds in New Phased Bed Tower Renovate Existing 94 Bed Tower, South West | | \$28.0 |
| Replacement Central Plant & Mat. Handling | | \$22.0 |
| Additional Parking Structure | | \$16.0 |

| | July 2003 | Oct. 2003 | Jan. 2004 | April 2004 | July 2004 | Oct. 2004 | Jan. 2005 |
|---|--------------|-------------|-----------|------------|-----------|-----------|-----------|
| _ | | | | | | | |
| | Vision/Goals | Programming | | | | | |

Why the 150 Million Dollar Delta?

Programming

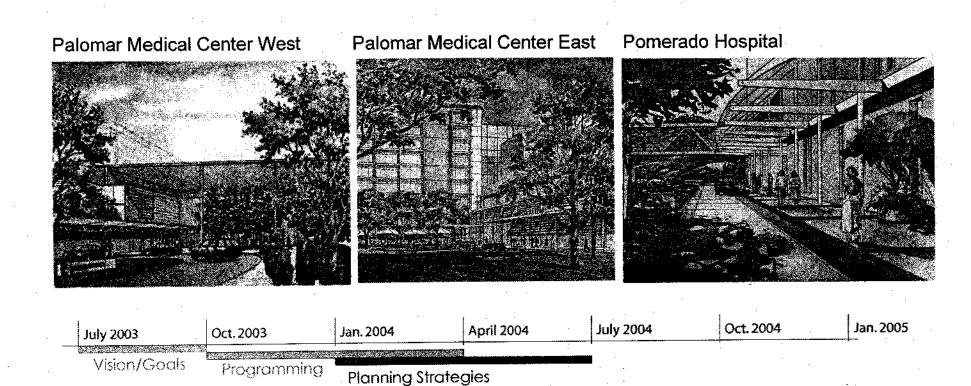
| ALOMA | R MEDICA | L CENTER, | N PLAGE C | | 486 | \$679.0 | |
|--------|--------------|-----------------|--------------|-----------|---|-----------|---------|
| | | | | | (70 shell) | | |
| Escala | ted Costs 8 | & Phased Op | erations | | | \$82.0 | |
| Renov | ate Existing | 94 Bed Tow | er | * | | \$28.0 | |
| | _ | ntral Plant & I | | sting | | \$22.0 | |
| | | g Structure | | | | \$16.0 | |
| | <u></u> | <u> </u> | | | | | |
| OTAL A | DDITIONA | L COSTS | | | | \$148,0 | |
| Escala | ted Costs | | · · · | | | \$63.0 | |
| Projec | ted Add Co | sts for Phasi | ng, Public S | afety | | \$12.0 | |
| | | s, while main | | | | \$7.0 | |
| Cost E | Break Out f | or Total Hosp | ital Add Cos | ts | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | \$82.0 | |
| | Oct. 2003 | Jan. 2004 | April 2004 | July 2004 | | Oct. 2004 | Jan. 20 |

Master Plan

Planning Strategies

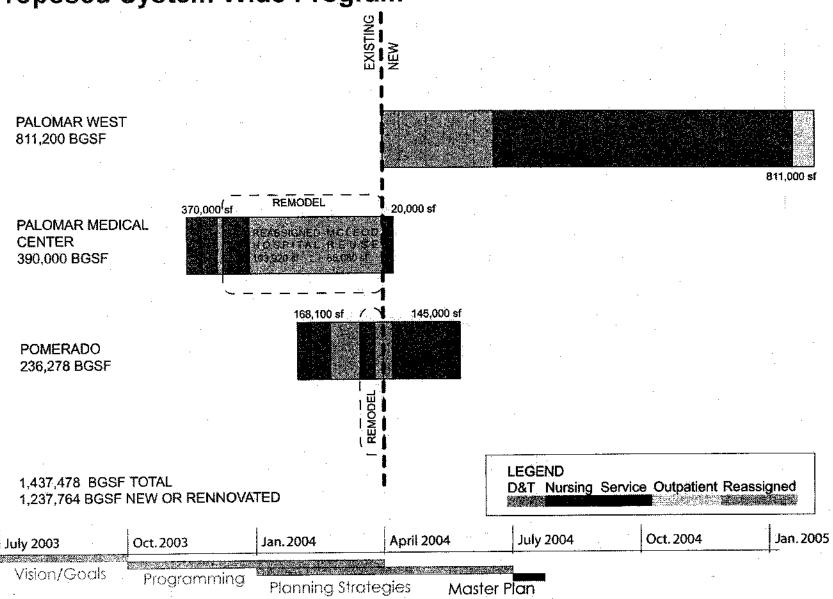
Facilities Master Plan

After careful analysis of numerous options, the recommendation is to develop three hospitals uniquely planned to meet near term and future community need.



Facilities Master Plan

Proposed System Wide Program

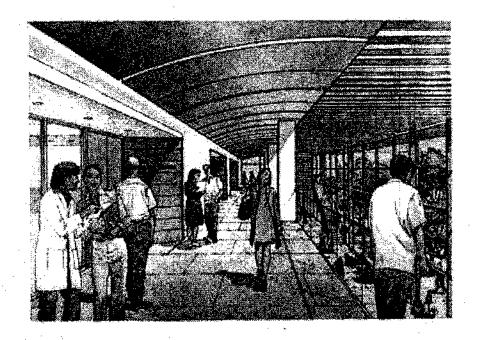


Palomar Medical Center West

Tertiary Care Medical Center including:

Expanded trauma and emergency center
Heart surgery, neurosurgery and vascular services
Maternity services, neonatal intensive care and pediatrics

Construction of new hospital on a second campus is significantly less expensive and can be fully operational 2 years earlier than if constructed on existing campus.

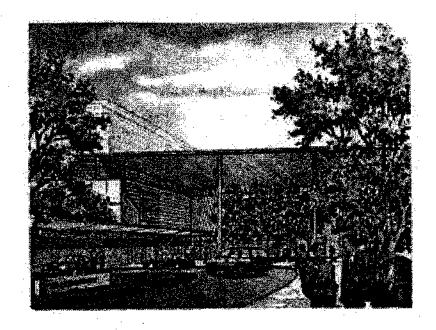


| July 2003 | Oct. 2003 | Jan. 2004 | April 2004 | July 2004 | Oct. 2004 | Jan. 2005 |
|-----------|-----------|-----------|------------|-----------|-----------|-----------|
| | | | | | | |

Palomar Medical Center West

800,000 BGSF Hospital includes:

- 60 ICU Beds (10 shelled)
- 300 Med/Surg Beds (60 shelled)
- 16 Pediatric Beds
- 44 Post-Partum Beds
- 12 NICU Beds
- 12 Operating Rooms (1 OR shelled)
- 5 Cath. Labs. / Interventional Radiology Rooms
- 42 E.D. Stations (6 shelled)
- 17 Imaging Rooms (2 shelled)
- 21 LDR / Antepartum Rooms



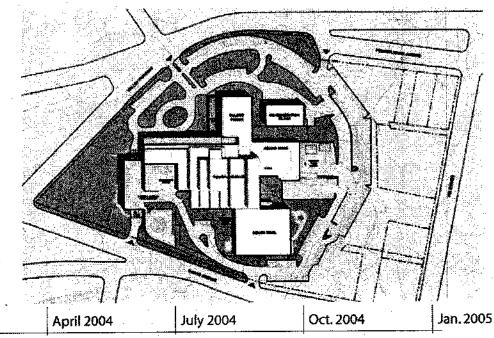
Women's Outpatient Center

| | July 2003 | Oct. 2003 | Jan. 2004 | April 2004 | July 2004 | Oct. 2004 | Jan. 2005 |
|---|--------------|-------------|-----------|------------|-----------|-----------|-----------|
| _ | | | | | • | | |
| | Vision/Goals | Programming | m | | | | |

Palomar Medical Center East

Specialty Hospital including:

- Increased rehabilitation beds, & Outpatient Rehabilitation
 Center
- Outpatient Cancer Center
- Expanded inpatient and establishment of mental outpatient health center
- McCloud Tower
- Medical Office
- · Retail
- Office
- Restaurant



Vision/Goals

Oct. 2003

Programming

Jan. 2004

Palomar Medical Center East

15,700 BGSF of New Hospital & 38,600 DGSF of Remodeled Hospital construction includes:

24 Mental Health Beds (Adult)

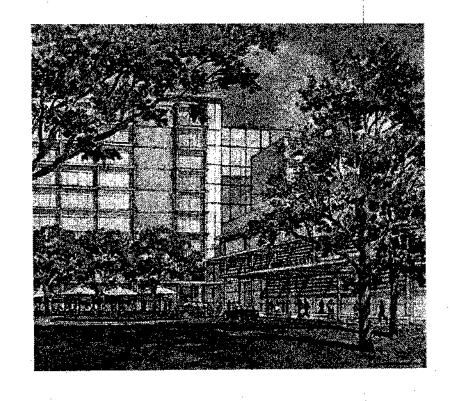
18 Mental Health (Geriatric)

30 Acute Rehab Beds

Foodservice, Material Management, and Housekeeping in Adams until 2030.

Rehabilitation Therapy
Radiation Therapy
Hospital Reuse Opportunities

- Urgent Care Center
- Outpatient Surgery Center
- McLeod Tower Warm Shell (Administrative, Commercial)



Oct. 2004

Jan. 2005

| July 2003 | Oct. 2003 | Jan. 2004 | April 2004 | July 2004 |
|-----------------|-------------|------------------|---------------|-----------|
| Vision/Goals | | | | · . |
| V13(0) (/ OOGIS | Programming | Planning Strates | gies Master P | lan |

Project Cost

| Program / Scope of Work | \$ x 1,000,000 |
|---|--------------------------------------|
| LOMAR MEDICAL CENTER SECOND CAMPUS | 453 \$531.0 (70 shell) |
| 383 Bed Facility (assumes \$40M equip. reuse / annual cap.) Shell - 60 M/S & 10 ICU Beds / D&T Outpatient Women's Center Land Acquisition | \$473.0 \$20.0 \$8.0 \$30.0 |
| LOMAR MEDICAL CENTER | 72 \$73.0 |
| 72 Bed Psych / Rehab Facility Reuse Outpatient Surgery Center Outpatient Oncology / Infusion Center | \$47.0 \$1.0 \$1.0 |
| McLeod Improvements (Warm Shell) | \$24.0 |
| OMERADO HOSPITAL | 211 \$139.0 (68 shell) |
| 143 Bed Facility Shell - 60 M/S & 8 ICU Beds Women's Floor Outpatient Imaging Center | \$81.0 \$22.0 \$16.0 \$7.0 |
| Outpatient Women's Center Outpatient Surgery Center | \$4.0 \$9.0 |
| ATELLITE CENTERS | \$10.0 |
| OTAL | 736 \$753.0 |

 July 2003
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 Jan. 2004
 April 2004
 July 2004
 Oct. 2004
 Jan. 2005

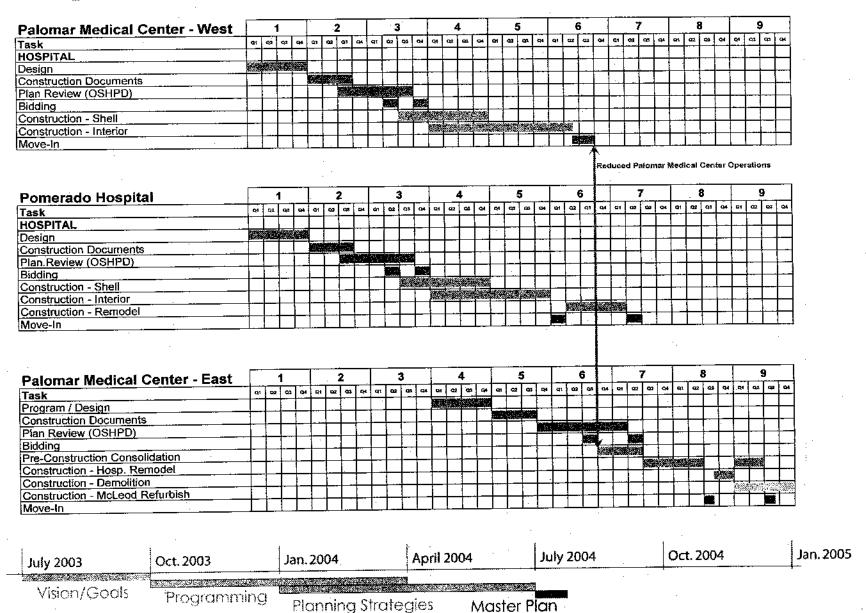
Vision/Goals

Programming

Planning Strategies

Master Plan

Project Schedule



Proposition BB



11.02.04







Oct. 2004

Proposition BB

Jan. 2005

| July 2003 | Oct. 2003 | Jan. 2004 | April 2004 | July 2004 |
|----------------|-------------|-----------------|---------------|-----------|
| Violan IC agis | | | | |
| Vision/Goals | Programming | Pianning Strate | gies Master P | lan |

Required Site Area for New Hospital Phase 1 Project Area Requirements

| | Total Program | Foot | print |
|---|---------------|------------------------------|-----------------------|
| Phase I | Area (BGSF) | Number of floors above grade | Coverage Area (SF) |
| Building Program * * ****************************** | 2002-200 | | |
| Hospital (453 Beds) | 800,000 | 8 | 254,700 |
| Outpatient Services | 110,000 | 3 | 36,000 |
| Regional Reference Lab | 25,000 | 1 | 25,000 |
| Regional Warehouse | 30,000 | | 30,000 |
| Central Plant | 50,000 | 2 | 40,000 |
| Building Program Subtotal | 1,015,000 | | 385,700 |
| Site Components Service Yard (5%) | | | 87,100 |
| Streets and Drives (25%) | | | 435,600 |
| Landscape, Setbacks and Land Bank (19%) | | | 333,900 |
| Parking | | | 500,100 |
| Surface Parking (1667 spaces) | | | 1 000,100 |
| Structured Parking | | | 1 256 700 |
| Site Components Subtotal | | | 1,356,700 |
| Total Site Area Needed (SF) | | <u> </u> | 1,742,400 |

Total Site Area Needed (Acres)

40 acres

Site Area for New Hospital Future Project Area Requirements

| | Total Program | Footprint | |
|---|---------------|------------------|---------------|
| | | Number of floors | Coverage Area |
| Final Buildout | Area (BGSF) | above grade | (SF) |
| Building Program | A CONTRACTOR | | Section 1 |
| Hospital (600 Beds) | 1,200,000 | 8 | 304,700 |
| Outpatient Services 1 | 110,000 | 3 | 36,000 |
| Outpatient Services 2 & 3 | 320,000 | 5 | 80,000 |
| Regional Reference Lab | 25,000 | 1 | 25,000 |
| Regional Warehouse | 30,000 | 1 | 30,000 |
| Central Plant | 70,000 | 2 | 50,000 |
| Building Program Subtotal | 1,755,000 | | 525,700 |
| | | | |
| Site Components | | | |
| Service Yard (5%) | | | 87,100 |
| Streets and Drives (20%) | | | 348,500 |
| Landscape, Setbacks and Land Bank (25%) | | | 451,100 |
| Parking | | | |
| Surface Parking (100 spaces) | | | 30,000 |
| Structured Parking (2165 spaces) | | 5 | 300,000 |
| Site Components Subtotal | | - | 1,216,700 |
| | | | |
| Total Site Area Needed (SF) | | | 1,742,400 |

Site Area for New Hospital



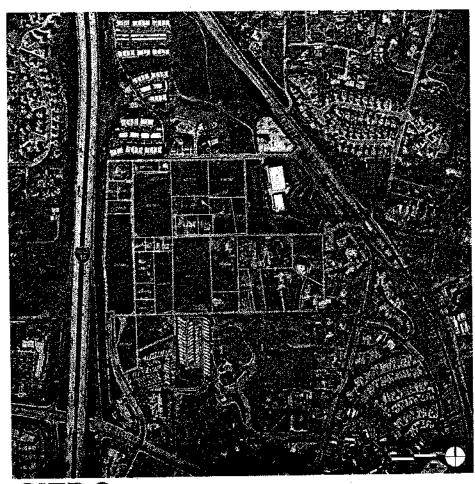
Site Area for New Hospital



Site Area for New Hospital



· Site Alternatives for New Hospital

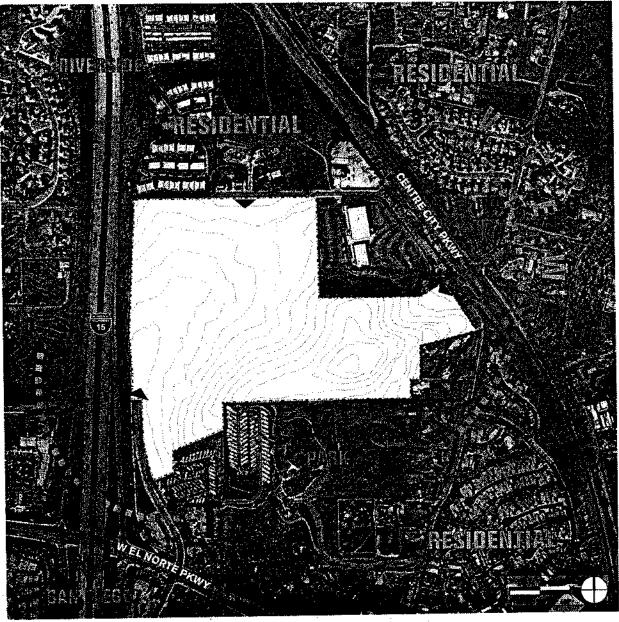


SITE 2 EL NORTE PARKWAY



SITE 3 ESCONDIDO RESEARCH & TECHNOLOGY CENTER

Site Alternatives for New Hospital



CHARACTERISTICS

Pros

- 51 Acres
- Good I-15 access

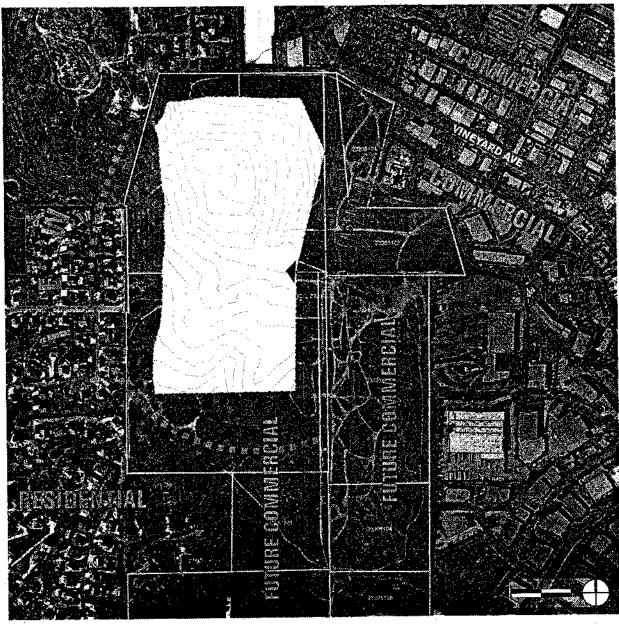
Cons

- Over 40 private landowners
- Long acquisition period
- Adjacent Residential use
- Limited visibility / identity
- Limited street frontage
- 150' grade change
- · Limited infrastructure

SITE 2

EL NORTE PARKWAY

Site Alternatives for New Hospital



CHARACTERISTICS

Pros

- 42 Acres
- 1 commercial landowner
- Highly visible
- Adjacent Commercial use
- · Developed infrastructure
- Available immediately

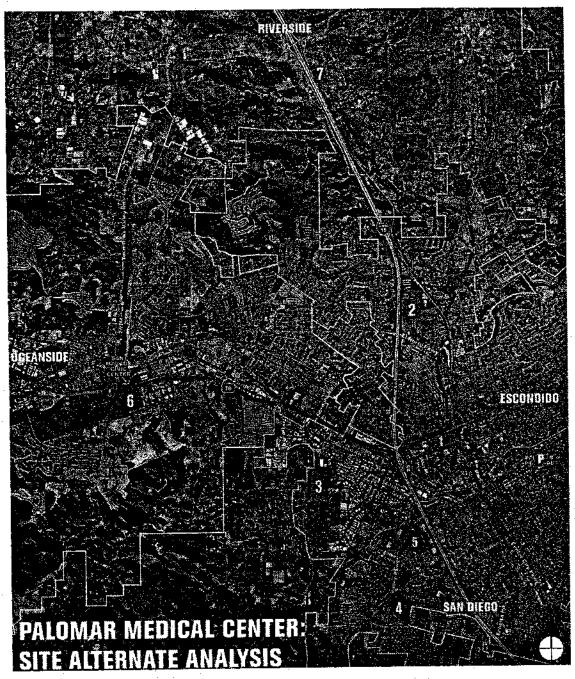
Cons

- 50' grade change
- Adjacent Residential use
- Citricado Rd. extension needed

SITE 3

ESCONDIDO RESEARCH & TECHNOLOGY CENTER

· Site Alternatives for New Hospital



Site Alternatives for New Hospital

ESCONDIDO SAN BIEGO

TRANSPORTATION FACTORS

BRIDGE WIDEN

IMPROVE NORDAHL BOAD

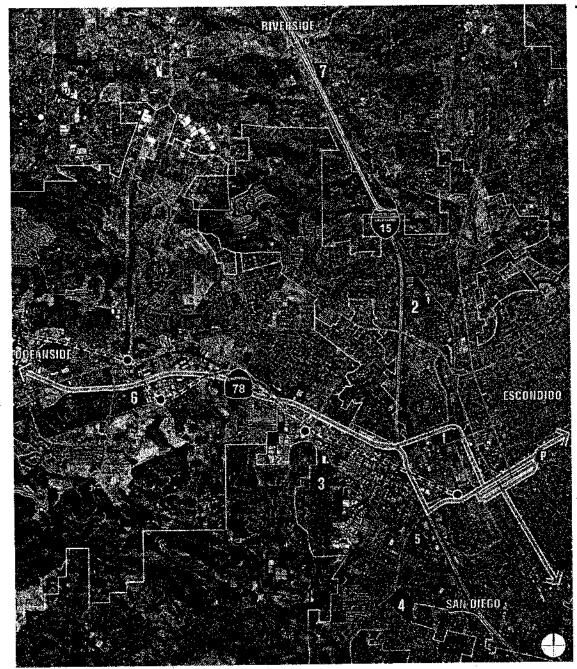
TRANSITION LANES

HIGH-TECH MANAGED LANES

CITRICADO EXTENSION

ROAD IMPROVEMENTS

Site Alternatives for New Hospital



TRANSPORTATION FACTORS

(SPRINTER) LIGHT RAIL

NCTO TRANSIT

MASS TRANSIT