PALOMAR POMERADO HEALTH SPECIALIZING IN YOU

BOARD OF DIRECTORS AGENDA PACKET

December 11, 2006

The mission of Palomar Pomerado Health is to heal, comfort and promote health in the communities we serve.

PALOMAR POMERADO HEALTH **BOARD OF DIRECTORS**

Marcelo R. Rivera, MD, Chairman Nancy L. Bassett, RN, MBA, Vice Chairman Linda C. Greer, RN, Secretary T. E. Kleiter, Treasurer Bruce G. Krider, MA Alan W. Larson, MD Gary L. Powers Michael H. Covert, President and CEO

Regular meetings of the Board of Directors are usually held on the second Monday of each month at 6:30 p.m., unless indicated otherwise For an agenda, locations or further information call (858) 675-5106, or visit our website at www.pph.org

MISSION STATEMENT

The Mission of Palomar Pomerado Health is to: Heal, Comfort, Promote Health in the Communities we Serve

VISION STATEMENT

Palomar Pomerado Health will be the health system of choice for patients, physicians and employees, recognized nationally for the highest quality of clinical care and access to comprehensive services

CORE VALUES

Integrity

To be honest and ethical in all we do, regardless of consequences

Innovation and Creativity

To courageously seek and accept new challenges, take risks, and envision new and endless possibilities

Teamwork

To work together toward a common goal, while valuing our difference

Excellence

To continuously strive to meet the highest standards and to surpass all customer expectations

Compassion

To treat our patients and their families with dignity, respect and empathy at all times and to be considerate and respectful to colleagues

Stewardship

To inspire commitment, accountability and a sense of common ownership by all individuals

Affiliated Entities

Escondido Surgery Center * Palomar Medical Center * Palomar Medical Auxiliary & Gift Shop * Palomar Continuing Care Center * Palomar Pomerado Health Foundation * Palomar Pomerado Home Care * Pomerado Hospital * Pomerado Hospital Auxiliary & Gift Shop * San Marcos Ambulatory Care Center * Ramona Radiology Center * VRC Gateway & Parkway Radiology Center * Villa Pomerado Palomar Pomerado Health Concern* Palomar Pomerado Health Source*Palomar Pomerado North County Health Development, Inc.* North San Diego County Health Facilities Financing Authority*

PALOMAR POMERADO HEALTH BOARD OF DIRECTORS REGULAR MEETING AGENDA

Monday, December 11, 2006

Commences 6:30 p.m.

Palomar Medical Center Graybill Auditorium 555 East Valley Parkway Escondido, California

Mission and Vision

"The mission of Palomar Pomerado Health is to heal, comfort and promote health in the communities we serve."

"The vision of PPH is to be the health system of choice for patients, physicians and employees, recognized nationally for the highest quality of clinical care and access to comprehensive services."

~~*NOTE*~~

Commences at 6:30 p.m. Palomar Medical Center, Graybill Auditorium. However, as Graybill Auditorium is unsuitable for the meeting due to recent flooding, the meeting will be IMMEDIATELY ADJOURNED TO Palomar Medical Center OB CLASSROOM, 4th FLOOR, for meeting commencement at 6:45 p.m. (Directions to OB CLASSROOM will be provided within PMC)

Time Page **CALL TO ORDER** T. 5 min **OPENING CEREMONY** II. Pledge of Allegiance Recitation - Chaplain Bill Hard 10 1-5 **OATH OF OFFICE** III. T. E. (Ted) Kleiter Bruce G. Krider Administered by Paul DeMuro, Esq. (or as appropriate) Alan W. Larson, M.D. Gary L. Powers 5 **PUBLIC COMMENTS** IV. (5 mins allowed per speaker with cumulative total of 15 min per group - for

further details & policy see Request for Public Comment notices available

in meeting room).

"In observance of the ADA (Americans with Disabilities Act), please notify us at 858-675-5106, 48 hours prior to the meeting so that we may provide reasonable accommodations"

Asterisks indicate anticipated action; Action is not limited to those designated items.

2 6-20 V. * MINUTES Regular Board Meeting - November 20, 2006 Special Board Annual Performance Improvement (PI) Report - August 21, 2006 5 21-86 APPROVAL OF AGENDA to accept the Consent Items as listed VI. Consolidated Financial Statements A. Revolving Fund Transfers/Disbursements - August, 2006 В. \$29,097,633.00 1. Accounts Payable Invoices 2. Net Payroll 8,807,917.00 \$37,905,550.00 Total Ratification of Paid Bills D. October 2006 & YTD FY2007 Financial Report Professional Services Agreements: Southwest Neurology Medical Group, Inc. (SWNMG) Pacific Center for Neurological Disease, Inc. (PCND) Medical/Clinical Director Agreements: Medical Director, Forensic Health - Mary Spencer, M.D. Clinical Director, Psychiatric Outpatient Program - Christopher Gorman, M.D. G. Medical Consultant Agreement: Diabetes Health - Timothy Bailey, M.D. **PRESENTATIONS** -VII. 15 A. American Heart Association Awards for PPH (3 awards) Sustained Performance Achievement Award to PMC for (i) Coronary Artery Disease Care; Annual Performance Achievement Award to PMC for Heart (ii) Failure Care; Initial 90-Day Award to Pomerado Hospital for Heart Failure (iii) Care; VHA Awards for PPH (2 awards) Heart Failure Award to PPH; and (iv) High Reliability of Treatment of Acute Myocardial Infarction Award (v) Robert Stein, MD - President, AHA San Diego Area, Barbara Buesch, RN and Staff from PMC and Pomerado **Telemetry** B. "Hear for the Holidays" Program: Presentation of Winner for 2006 15 by David Illich, Chief Audiologist for PPH. 2005 recipient, Ms Ruth Penny in attendance. (Coordinated by Andy Hoang)

> - Asterisks indicate anticipated action; Action is not limited to those designated items.

VIII.

REI A.		RTS edical Staffs	15	
*	1.	Palomar Medical Center – Robert D. Trifunovic, M.D. a. Credentialing/Reappointments		87-101
*	2.	Escondido Surgery Center – <i>Marvin W. Levenson, M.D.</i> a. Credentialing/Reappointments		102
*	3.	Pomerado Hospital – <i>Paul E. Tornambe, M.D.</i> a. Credentialing/Reappointments		103
В.	<u>A</u> (<u>lministrative</u>		
	1.	President of Palomar Pomerado Health Foundation - Al Stehly		
		a. Update on PPHF Activities	5	Verbal Report
	2.	Chairman of the Board – Marcelo R. Rivera, MD	20	Verbal Report
		 *Resolution No. 12.11.06 (01) - 28 Accepting Results of November 7, 2006 General Election Including Presentation of Certificates of Election Four Year Term: - T. E. (Ted) Kleiter - Bruce G. Krider - Alan W. Larson, M.D. 		104-111
		- Gary L. Powersb. Service Award Pins		112
		- Alan W. Larson, M.D 8 years c. Election of Officers: 2007 – Chair; Vice Chair; Secretary;		113
		Treasurer (latter deferred to January) d. *Resolution No. 12.11.06 (02) - 29 Establishing Board Me for Calendar Year 2007	etings	114-122
	3.	President and CEO – Michael H. Covert a. Appointment of Marcelo R. Rivera, MD to the Board of Trustees of the American Hospital Association (AHA) as the Committee on Governance (COG) Regional 9 Trustee Liaison b. Smoking Forums with Staff c. Quarterly Reports from Executive Staff i. Gerald Bracht, Palomar Medical Center ii. Jim Flinn, Pomerado Hospital iii. Sheila Brown, Clinical Outreach iv. Lorie Shoemaker, Chief Nurse Executive	20	Verbal Report

Asterisks indicate anticipated action; Action is not limited to those designated items. * Resolution No. 12.11.06 (03) - 30 - Resolution of Adoption

For an Addendum to the Final Mitigated Negative Declaration

(Pomerado Hospital Expansion Phase II Project) Pursuant to

The California Environmental Quality Act; AND

e. * Resolution No. 12.11.06 (04) – 31 – Approval for Pomerado Hospital Expansion Project

(See also separate ADDENDUM to the Environmental Initial Study and Mitigated Negative Declaration – Pomerado Expansion Project December, 2006)

IX. INFORMATION ITEMS

(Discussion by exception only)

130-133

A. Compensation ProgramB. Holiday Basket Program

1

Human Resources Human Resources

X. COMMITTEE REPORTS - for Finance Committee see also under Consent Items

A. Finance – T. E. Kleiter, Chair

5

134-146

Review/Approval: Wound Care Expansion to a second site in San Marcos

XI. BOARD MEMBER COMMENTS/AGENDA ITEMS FOR NEXT MONTH

XII. FINAL ADJOURNMENT

Asterisks indicate anticipated action; Action is not limited to those designated items.

OATH OF OFFICE

TO:

PPH Board of Directors

MEETING DATE:

December 11, 2006

FROM:

Christine D. Meaney, Board Assistant for Marcelo R. Rivera, M.D., Chairman

BACKGROUND:

As a result of the November 7, 2006 General Election, Oaths of

Office will be taken by T. E. (Ted) Kleiter, Bruce G. Krider,

Alan W. Larson, M.D., and Gary L. Powers.

OATH OF OFFICE

(Chapter 8, Division 4, Title I, Government Code and Section 3, Article XX, California Constitution)

I, Theodore (Ted) E. Kleiter, do solemnly swear or affirm that I will support and defend the Constitution of the United States and of the State of California against all enemies, foreign and domestic; that I will bear true faith and allegiance to the Constitution of the United States and the Constitution of the State of California; that I take this obligation freely, without any mental reservation or purpose of evasion; and that I will well and faithfully discharge the duties upon which I am about to enter; to wit:

Member of the Board of Directors of Palomar Pomerado Health

		 	 	_
Signature				
Date				

OATH OF OFFICE

(Chapter 8, Division 4, Title I, Government Code and Section 3, Article XX, California Constitution)

I, Bruce G. Krider, do solemnly swear or affirm that I will support and defend the Constitution of the United States and of the State of California against all enemies, foreign and domestic; that I will bear true faith and allegiance to the Constitution of the United States and the Constitution of the State of California; that I take this obligation freely, without any mental reservation or purpose of evasion; and that I will well and faithfully discharge the duties upon which I am about to enter; to wit:

Member of the Board of Directors of Palomar Pomerado Health

Signature	 		
ngmarar e			

OATH OF OFFICE

(Chapter 8, Division 4, Title I, Government Code and Section 3, Article XX, California Constitution)

I, Alan W. Larson, M.D., do solemnly swear or affirm that I will support and defend the Constitution of the United States and of the State of California against all enemies, foreign and domestic; that I will bear true faith and allegiance to the Constitution of the United States and the Constitution of the State of California; that I take this obligation freely, without any mental reservation or purpose of evasion; and that I will well and faithfully discharge the duties upon which I am about to enter; to wit:

Member of the Board of Directors of Palomar Pomerado Health

Signature	 	 	
-			
Date			

OATH OF OFFICE

(Chapter 8, Division 4, Title I, Government Code and Section 3, Article XX, California Constitution)

I, Gary L. Powers, do solemnly swear or affirm that I will support and defend the Constitution of the United States and of the State of California against all enemies, foreign and domestic; that I will bear true faith and allegiance to the Constitution of the United States and the Constitution of the State of California; that I take this obligation freely, without any mental reservation or purpose of evasion; and that I will well and faithfully discharge the duties upon which I am about to enter; to wit:

Member of the Board of Directors of Palomar Pomerado Health

		 	 <u></u>	
Date		 		

Palomar Pomerado Health BOARD OF DIRECTORS REGULAR BOARD MEETING Pomerado Hospital, Meeting Room E, Poway Monday, November 20, 2006

AGENDA ITEM	DISCUSSION	CONCLUSIONS/ACTION	FOLLOW- UP/RESPONSIBLE PAPTV
CALL TO ORDER	6:30 pm Quorum comprised Directors Bassett, Greer, Kleiter, Larson, Powers and Rivera. Regrets from Director Krider.		
OPENING CEREMONY	The Pledge of Allegiance was recited in unison, followed by an inspirational reading (attached) by Chaplain Hard on behalf of Chaplain Walden.		
MISSION AND VISION STATEMENTS			
	The PPH mission and vision statements are as follows:		
	The mission of Palomar Pomerado Health is to heal, comfort and promote health in the communities we serve.		
	The vision of PPH is to be the health system of choice for patients, physicians and employees, recognized nationally for the highest quality of clinical care and access to		
NOTICE OF MEETING	Comprehensive services. Notice of Meeting was mailed consistent with legal requirements		
PUBLIC COMMENTS	None		
APPROVAL OF MINUTES • Regular Board Oct 9, 2006		MOTION: by Bassett, 2 nd by Kleiter and carried to approve the October 9, 2006 Regular Board minutes as submitted. All in favor. None opposed.	
Joint Board/Strategic Planning Sept 19, 2006		MOTION: by Bassett, 2 nd by Kleiter and carried to approve the September 19, 2006 Joint Board/Strategic Planning Committee minutes as	

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AGENDA ITEM	DISCUSSION	CONCLUSIONS/ACTION	FOLLOW- UP/RESPONSIBLE PARTY
		Submitted. All in favor. None opposed.	
• Special Board Annual CEO Evaluation Jan 25, 2006		MOTION: by Kletter, 2" by Bassett and carried to approve the January 25, 2006 Special Board Annual CEO Evaluation January 25, 2006 minutes as submitted. All in favor. None opposed	
• Special Board Meeting Mar 31, 2006		MOTION: by Kleiter, 2 nd by Bassett and carried to approve the March 31, 2006 Special Board minutes as submitted. All in favor. None opposed	
APPROVAL OF AGENDA to accept the Consent Items as listed including:		MOTION: by Kleiter, 2" by Bassett and carried to approve the Consent Items as submitted. All in favor. None opposed.	
Physn Recruitment Agreement – Serge Kaska, MD, Orthopedic Surgeon; Presentation of Physician Recruitment Agreements; ICOC Appt of Officers; and PPH Board Policies 3 rd & 4 th Qtrs Review Cycle			
PRESENTATION	None		
REPORTS			
Medical Staff			
Palomar Medical Center	of the first of the first of the control of the con	MOTTON: by Bassett 2nd by Kleifer	
- Credentialing	John J. Lilley MD, for Robert D. Tritunovic, MD., Chief of PMC Medical Staff, presented PMC's requests for approval of Credentialing Recommendations with the exception of Lien M. Khuat, N.P., Nurse Practitioner listed under Allied Health Professionals on page 102 of the packet, as Lien Khuat is no longer working at PPH.	and carried to approve the PMC Medical Staff Executive Committee credentialing recommendations for the PMC Medical Staff, with the exception of Lien M. Khuat, N.P., as presented. All in favor. None opposed.	
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Credentialing — John J. Lilley MD, for Robert D. Trifunovic, MD., Chief of PMC Medical Staff, presented PMC's request for approval of Credentialing Recommendations for Parrick M. O'Meara, MD, Orthopedic Surgery, effective 11/30/2006 — 04/30/2007. Escondido Surgery Center Marvin W. Levenson, MD, Administrator/ Medical Director of the Escondido Surgery Center, presented requests for approval of Credentialing Recommendations. Pomerado Hospital Benjamin Kanter, MD, on behalf of Paul E. Tornambe, MD, Chief of Pomerado Medical Staff, presented Pomerado Medical Staff, presented Pomerado Medical Staff, presented Pomerado Modical Staff, presented Pomerado Modical Staff, presented Pomerado Hospital's requests for approval of Credentialing Recommendations. Administrative Recommendations. Administrative Mr. Al Stehly Health Foundarion Mr. Al Stehly Health Foundarion Pomerado Mr. Al Stehly	DISCUSSION CONCLUSIONS/ACTION	FOLLOW- UP/RESPONSIBLE PARTY
ira, MD	Directors Greer and Larson abstained to avoid potential conflict of interest.	
merado	hn J. Lilley MD, for Robert D. Trifunovic, D., Chief of PMC Medical Staff, presented MC's request for approval of Credentialing ecommendations for Patrick M. O'Meara, D., Chief of PMC Medical Staff, presented and carried to approve the PMC Medical Staff Executive Committee credentialing recommendations for Datrick M. O'Meara, MD, Orthopedic Surgery, effective 11/30/2006 – 04/30/2007 as submitted.	
merado	All in favor. None opposed. Chairman Rivera thanked the Medical	
merado	Staff at PMC for conducting this process in an efficient manner.	
ing mar Pomerado		
ing mar Pomerado		
ing mar Pomerado	presented. All in favor. None opposed.	
ing mar Pomerado	Directors Greer and Larson abstained to avoid potential conflict of interest.	
Mr. Al	fenjamin Kanter, MD., on behalf of Paul E. ornambe, MD., Chief of Pomerado Medical taff, presented Pomerado Hospital's requests or approval of Credentialing tecommendations. Medical Staff, as presented. Medical Staff, as presented. All in favor. None opposed.	L.
Mr. Al	Directors Greer and Larson abstained to avoid potential conflict of interest.	
Mr. Al		
	dr. Al Stehly	
Mr. Stehly presented his monthly report on th	Mr. Stehly presented his monthly report on the	

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FOLLOW- UP/RESPONSIBLE PARTY			Director Kleiter requested that he review those items once they are received in the Board Office.			-		,
CONCLUSIONS/ACTION		Director Kleiter commented to Mr. Stehly that he hoped those items would be provided to the right people at PPH for safe keeping. It was agreed that all of these items be directed to the Board Office at Innovation Drive, c/o Ms Meaney.	Director Kleiter may wish to make a tape recording of his own historical comments regarding PMC/PPH as additional commentary.				Congratulations and thanks were conveyed to all those who had been elected to the Board.	
DISCUSSION	Foundation's activities, noting the Benefits Fair promotion.	Several Foundation Board Members and Staff attended a memorial service for Mrs. Helen Heller of Escondido, who had been a dedicated and active participant in the origins of Palomar Medical Center itself. The Foundation will be collecting much historical memorabilia from the Heller family regarding Palomar, which needs to be placed with PPH for the historical	In addition, \$300,000 has been provided toward a new digital mammography unit via a fund-raiser coordinated with Saks Fifth Avenue.	Mr. Matt McLaughlin has generously provided \$500,000 for the purchase of the DaVinci robot.	Also, Duane and Darlene Farber have donated funds toward the Physical Therapy Department on the 9 th Floor at PMC for which the Foundation is very appreciative.	Marcelo R. Rivera, MD	Chairman Rivera relayed the unofficial results of the November 7, 2006 General Election, noting that the four PPH Board incumbents who ran had been elected, and that there was a 20,000 vote difference between the 4 th elected Board Member and a challenger. Unofficial results were as follows: Full 4-Year Term (Vote for 4)	Alan W. Larson 50,448 23.99% Bruce G. Krider 46,783 22.25 T. E. (Ted) Kleiter 45,236 21.51 Gary L. Powers 43,458 20.67 M. David Meagher 24,333 11.57
AGENDA ITEM						Chairman of the Board - Palomar Pomerado Health	Unofficial Results of November 7, 2006 General Election	

FOLLOW- UP/RESPONSIBLE PARTY				
CONCLUSIONS/ACTION	Chairman Rivera thanked Director Powers for this presentation, and sincere congratulations were conveyed to all for these awards.			
DISCUSSION	At this point, Director Powers, on behalf of the San Diego North County Chamber of Commerce, requested that Jim Flinn and Michael Covert come forward as he had a presentation from Senator Hollingsworth in connection with PPH sponsorship for the Street Fairs, RB Alive and 4-S Ranch Fall Festival. Twelve "Palmy" Awards were made altogether and Director Powers commented on the excellent job that Tami Weigold had done in putting the whole package together. PPH received three "Palmy" Awards for Large Company Marketing Excellence; Large Company Best Practices; and Large Company Best Print Campaign.	On behalf of the Board, Chairman Rivera conveyed sincere sympathy and condolences to Ms Pauline Getz on the recent passing of her father	Chairman Rivera referred to the GO-MED Program noting that local high schools are now very much involved in this program and that there are nearly 40 students in Ramona School District enrolled. All benefit from this, including the local community and the future of healthcare. Through the Foundation and Mr. Matt McLaughlin, to whom we owed special appreciation, we were able to raise the necessary funds to sponsor a teacher who is "dynamite" and who has a Masters' Degree in Nursing. The students will experience a very rigorous curriculum. Also, Brad Wiscons is exposing other districts to the GO-MED Program.	The Poway Days Parade was a very successing event and the City of Poway has always been most appreciative of PPH representation. Chairman Rivera, on behalf of the Board of Directors, extended his congratulations to all of the recent election candidates, including Ms Tina Pope of PPH who was re-elected to the Escondido School Board, the Mayor of
AGENDA ITEM	• "Palmy" Awards	• Condolences	PPH High School Healthcare Academy Partnership with Ramona School District — acknowledgement of check re: GO-MED Program	Poway Days Parade Congratulations to Candidates

AGENDA ITEM	DISCUSSION	CONCLUSIONS/ACTION	FOLLOW-
			UP/RESPONSIBLE PARTY
	Poway and incumbents, and the Mayor of Escondido, noting that Ms Lori Holtfeiler has a vision beyond her realm.		
	Chairman Rivera then referred to a recent lawsuit against the City of Escondido		
	concerning rental accommodation/residency		
	and she had been re-elected. He noted that the		
	Mayor was always in the minority for Palomar		
	and Palomar West and it was her courage and wisdom that prevailed. The Mayor deserved a		
	tremendous amount of credit.		
3rd Annual Physician Gala	Chairman Rivera referred to the successful 3 rd		
	Annual Physician Gala held October 21 and		
	that Mr. Covert had pointed out we have many		
	excellent Board Certified physicians who were		
	not being recognized and this allowed us to do		
	so. Examples were Dr. Paul Tornambe for		
	Anesthesiology for his outstanding credentials		
	and who had also undertaken research at		
	NASA. The Gala was an outstanding event		
	which was well attended.		
	(At approx 7 p.m. Dr. Tornambe arrived in the meeting).		
Health Ethics Trusts Best	Chairman Rivera read out a November 18,		
Compliance Practices	2006 letter regarding Mr. Covert having		
Forum, Alexandria, VA	received "Fellow of the Trust Award"		
	presented to him at the Health Eunics Trusts Best Compliance Practices Forning Alexandria		
	Virginia.		
	Chairman Rivera thanked Mr. Covert for		
	leading the organization in this regard.		
	In response, Mr. Covert thanked everyone at		-
	PPH for pursuing ethics and consistency, now		
	and for the years ahead.		
President and CEO	Michael H. Covert		
Acknowledgement of	Mr. Covert acknowledged and thanked all of		
Election Results &	those who participated in the recent General		-
	Diction.		

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FOLLOW- UP/RESPONSIBLE PARTY							
CONCLUSIONS/ACTION							
DISCUSSION		Mr. Covert referred to the outcome of Prop 86 (Tobacco Tax) which was disappointing as this did not pass due it was felt as a result of enormous amounts spent by the tobacco companies against passage of this Proposition.	The CEO appreciated the opportunity to make a presentation to the leadership around the country at the AHA Annual Retreat. Three of our programs are going to be noted in their community report regarding outstanding programs throughout the country.	Mr. Covert commented that he had attended the Annual Employee Awards Luncheon and Dinner and that it was a great honor for him to recognize employees from between three years – 40 years employment with PPH.	Michael Covert attended this meeting, noting that Director Kleiter had been selected as Incoming Chairman of ACHD – congratulations were extended.	Marcia Jackson and Carrie Frederick presented at the Center for Healthcare Design Meeting. Ms Jackson submitted for a 50-minute breakout session and was selected for a two-hour pre-conference session. The meeting involved advisory groups, expert advisory panels and sharing with attendees what we thought worked and what we had learned. It was also good for us to reflect and how we participated in this session. There were about 140 attendees from around the country, which was excellent exposure for PPH. Director Kleiter commented that in conjunction with this, he had recently attended his physician's office where there was a magazine article regarding PPH and Anshen + Allen and felt we were getting visible attention. Mr. Covert acknowledged and all predit must go to Marcia Jackson Carrie	Frederick and Tom Chesham, architect.
AGENDA ITEM	Outcome of Prop 86	• Prop 86 (Tobacco Tax)	AHA 23 rd Annual Leadership Retreat, Oct 11-13, Arizona	Annual Employee Awards Luncheon and Dinner Oct 30 & Nov 8	Annual HASD&IC Meeting, Nov 2, San Diego	• Healthcare Design 06 Conference, Nov 6, Chicago	

AGENDA ITEM	DISCUSSION	CONCLUSIONS/ACTION	FOLLOW-
			OF/RESPONSIBLE PARTY
SHRM Recognition/Marketing	Gustavo Frederickson was recognized at the National Healthcare Marketing and Communications session because PPH was recognized for the new website which was unique.		
	Also, "Health Grades" recognized PPH for Women's Services and will be doing the same for Orthopedic Services.		
	Ms Lorie Shoemaker from Nursing Spectrum had been recognized as one of the top five Nurse Executives and by Association of California Nurse Leaders, together with her team. Kudos to Ms Shoemaker.		
Upcoming Recognition of Ellen McKissick	Michael Covert relayed the upcoming recognition of Ellen McKissick for her work in establishing a Girl Scout Badge for Nursing.		
• CAPE Site Visit	The CEO relayed that a CAPE site visit to PPH occurred recently whereby Chairman Rivera representing PPH and Mr. Covert met with the senior leader of the CAPE team. Initial feedback was that we are trying to match our mission and working towards a unified objective. The team was impressed and we were appreciative of having been honored for such a visit. A full report would be shared in January when we would be aware of the results as we continually strive to improve our performance.		
PPH Satellite Medical Center, Ramona	Michael Covert informed that we had closed escrow on the Ramona property and that meetings had been held with the Design Committee.		
In-house Legal Counsel	In-house Legal Counsel interviews were taking place and would include Attorneys Clif Elliott, Paul DeMuro and Cary Miller (Medical Staff) on the panel.		
• INEODMATION ITEMS	Discussion hy excention only		
INFORMATION LIEMS	Discussion by exception only		

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AGENDA ITEM	DISCUSSION	CONCLUSIONS/ACTION	FOLLOW- UP/RESPONSIBLE PARTY
COMMITTEE REPORTS			
Finance	T. E. Kleiter, Chair		
2007 Capitation Decisions	Director Kleiter briefly explained the background noting that discussions had been held with four medical groups. Approval of the Capitation policy as submitted was now requested.	MOTION: by Kleiter, 2 nd by Greer and carried that PPH remain in capitation for Calendar Year 2007 with all four medical groups/IPA partners and that PPH adopt the proposed policy. All in favor. None opposed. Chairman Rivera abstained due to potential conflict of interest.	
		Potential commercial microsc.	
• Drait Audited Consolidated Financial Statements as of and for Years ended June 30, 2006 and 2005, and Independent Auditors'	Consolidated Financial Statements for approval. He stated this was a clean audit, but that these Draft Statements had been originally presented by Deloitte & Touche at the Special Board/Finance Committee meeting	and carried that the Draft Audited Consolidated Financial Statements as of and for the Years ended June 30, 2006 and 2005, and Independent Auditors' Report be approved as	
Report	November 14. However in order to have time to adequately review, the Board had requested these he brought back for consideration to this	submitted. All in favor. None opposed.	
	November 20 Regular Board Meeting.	Chairman Rivera abstained due to potential conflict of interest.	
TEFRA HEARING related to 2006 Bond Issuance (Public hearing and approval to satisfy section 147(f) of Internal Revenue Code) and Request for Public Comments	At this point, Director Rivera as Board Chairman took the floor, reading out from script that pursuant to Section 147(f) of the Internal Revenue Code, PPH caused a notice of public hearing to be published in The San Diego Union Tribune on October 31, 2006, (copy attached to original minutes). He then opened the TEFRA Hearing for the opportunity of public comments to be heard, or written comments to be received.		
Public Comments	Mr. Robroy Fawcett of Escondido submitted oral public comment and spoke on PMC West completion date of 2011, and PMC West Phase II costs referring to p.28 of a final draft by Deloitte & Touch LLP of 11/16/06 wherein PPH had approved a \$982 million expansion		

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plan and that the new nospital was scheduled for completion in 2010. Mr. Fawcett was thanked for his comments.
There being no further public comments, Chairman Rivera closed the TEFRA Hearing and handed back to Finance Committee Chairman Kleiter.
Brief discussion ensued with Mr. Bob Hemker summarizing the November 14 Special Board/Finance Committee meeting wherein he had explained the Certificates of Participation. We were awaiting a rate from Moody's and are
Insured up to AAA. The Jr A incoming here today confirmed the issuance of such Certificates. The Financing Team will go out to the market and it was hoped to close on our Certificates of Participation Thursday, December 7, 2006.
Following inquiries from Director Larson who had been unable to be present at the November 14 Special Meeting for the information on the issuance of these Certificates, Chairman Rivera requested that Mr. Hemker meet separately with Director Larson to provide such background.
Director Powers thanked Bob Hemker for spending time with him to personally review the Bond issuance process regarding synthetic bond issues as it was a complicated financial matter.
Director Kleiter reported that the committee appointments for ACHD will be finalized in December and that Director Powers will be appointed to the Registration Committee and Director Bassett to the Finance Committee and he welcomed Board Members' active participation.
Director Larson relayed that he was proud to see so many of our staff and physicians receive

FOLLOW- UP/RESPONSIBLE PARTY						
CONCLUSIONS/ACTION						
DISCUSSION	awards. He also expressed appreciation to the public for his re-election and interpreted this as validation of our work on the passage of Prop BB in 2004, the subsequent construction program and the high integrity of Michael Covert, in addition to public confidence in our Board of Directors.	Director Greer was impressed with the recent visit to PPH by the CAPE team and expressed appreciation to Opal Reinbold. Accolades were well-earned and she understood the hard work involved.	Director Bassett referred to an article she had read about an Army Reservist, and inquired on the number of employees who are on active service in the military, or have spouses on active service. She would ask Human Resources about this.	Chairman Rivera referred to the upcoming November 30 site visit to our warehouse to view mock-up rooms by a group from Boca Raton, noting that our management team would be in action. Positive comment was also made on the recent CAPE visit and we await the final report.	Director Bassett recognized Wallie George and Brenda Turner regarding the new benefits enrollment now available to PPH employees online and referred to the HR Awards in San Diego, noting that our new online benefits program deserves recognition, and was proud of what had been achieved.	
AGENDA ITEM						

Palomar Pomerado Health
BOARD OF DIRECTORS
SPECIAL BOARD MEETING
UAL PERFORMANCE IMPROVEMENT REPO

ANNUAL PERFORMANCE IMPROVEMENT REPORT Palomar Medical Center, Graybill Auditorium, Escondido Monday, August 21, 2006 – 6 p.m. Dinner for 6:30 p.m. Meeting

AGENDA ITEM	DISCUSSION	CONCLUSIONS/ACTION	FOLLOW- UP/RESPONSIBLE PARTY
CALL TO ORDER	6:30 pm Quorum comprised Directors Bassett, Greer, Kleiter, Krider, Powers, and Rivera. Regrets from Director Larson.		
NOTICE OF MEETING	Notice of Meeting was mailed consistent with legal requirements		
PUBLIC COMMENTS	None		
REPORT ON THE STATE OF QUALITY/PATIENT SAFETY –	Opal Reinbold, Chief Quality Officer, opened the meeting by relaying to the Board that this was information that had been shared in the quality meetings.	Informational	
	Tetandinations of Chaff was made including		
	Introductions of Staff was made including Duane Buringrud, MD, Chief Medical Quality Officer, Jerry Kolins, MD, Associate Chief Medical Quality Officer, and Chris Cauch, Director of Quality and Clinical Resource Management, in addition to the many Staff present that evening.		
	Ms Reinhold then illustrated via powerpoint		
	presentation, a summary report of Key Accomplishments and Key Focus Areas for 2006 – 2007, followed by questions.		
	Chris Cauch presented Key Accomplishments for PI/Patient Safety Plan Integration and PI/Patient Safety Structure; Best Practice Steering and Case Management Re-design;		
	Dr. Buringrud presented Key Accomplishments for QM Management Committee Integration/Peer Review Plan and Nurse-Physician relationship building.		

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AGENDA ITEM	DISCUSSION	CONCLUSIONS/ACTION	FOLLOW- UP/RESPONSIBLE PARTY
	Dr. Kolins presented Key Accomplishments for Culture of Safety/Stewardship/Quality and PPH Physician Mini-MBA Program.		
	In follow-up, Ms. Reinbold reviewed Key Focus Areas 2006-2007 including CNS/QM/CRM/CIS Partnership/Decision Support Model/Operations Tracers and Education Plan.		
-	Chris Cauch returned to present Key Focus Areas for Best Practice Steering; Resource Utilization Improvement; and PI/Patient Safety Plan Re-structure.		
	Dr. Buringrud then focused on MEC Dashboard; Peer Review Plan of Action; Nurse/physician relationship building; and Research model.		
	Dr. Kolins provided information on Key Focus Aras of Patient Safety Culture; Planning for Bar Coding/CPOE; CHART; FMEA as core tool; RRT Implementation; and National Patient Safety Goals.		
ADJOURNMENT TO CLOSED SESSION pursuant to Section	7:25 p.m.		
32155 of the Health & Safety Code OPEN SESSION RESUMED/FINAL	9:40 p.m.	No reportable action taken.	
ADJOURNMENT	Mr. Covert announced that San Diego magazine had listed PPH as third out of 104 participants reviewed in the category "Best Places to Work" for 1,000 employees or more. This was a great honor and one of which we should be proud.		· .
	Chairman Rivera thanked all for their efforts throughout the year in quality/performance improvement, acknowledging the hard work involved		
	Involved.		

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S/ACTION FOLLOW- UP/RESPONSIBLE PARTY					
CONCLUSIONS/ACTION					
DISCUSSION	Final adjournment 9:45 p.m.		Linda C. Greer, R.N.		Christine D. Meaney
AGENDA ITEM		SIGNATURES	Board Secretary	■ Board Assistant	



PALOMAR POMERADO HEALTH CONSOLIDATED DISBURSEMENTS FOR THE MONTH OF OCTOBER 2006

10/01/06	то	10/31/06	ACCOUNTS PAYABLE INVOICES	\$29,097,633.00
10/06/06	то	10/20/06	NET PAYROLL	\$8,807,917.00
10/00/00				\$37,905,550.00
and payroll fur	nd disburs	ements by da	and total listing of all accounts payable, ite and type since the last approval. CHIEF FINANCIAL OF	FICER
APPROVAL O	F REVOL	VING, PATI	ENT REFUND AND PAYROLL FUND I	DISBURSEMENTS:
Treasurer, Bo	ard of Dire	ectors PPH		
Secretary, Bo	ard of Dire	ectors PPH		
This approve applicable fin	d docume ancial mor	nt is to be atta oth for future	ached to the last revolving fund disburs audit review.	ement page of the

cc: M. Covert, G. Bracht, R. Hemker, J. Flinn

October 2006 & Fiscal YTD 2007 Financial Report

TO:	Board of Directors
FROM:	Board Finance Committee Tuesday, December 5, 2006
MEETING DATE:	Monday, December 11, 2006
BY:	Robert Hemker, CFO
	The Board Financial Reports (unaudited) for October 2006 are submitted for the Board's approval.
Budget Impact:	I/A
Staff Recommendat recommended approv	
Committee Question	ns:
	COMMENDATION: The Board Finance Committee al of the Board Financial Reports (unaudited) for October 2007.
Motion: X	
Individual Action:	
Information:	
Required Time:	

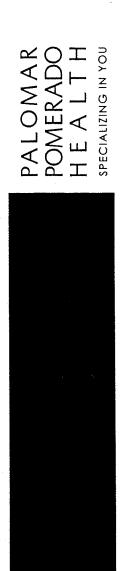
Financial Statements

Tim Nguyen Corporate Controller December 5, 2006 PALOMAR POMERADO H E A L T H

PALOMAR POMERADO HEALTH

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PALOMAR POMERADO HEALTH OCTOBER 2006 FINANCIAL RESULTS EXECUTIVE SUMMARY and HIGHLIGHTS

Statistics:

			Sep vs Oct	Oct-06	Act vs Bud	YTD	VTD	Act vs Bud
CONSOLIDATED	Sep-06	Oct-06	%	\mathbf{m}	% Variance	Actual	Budget	% Variance
Patient Days Acute	9,151	8,819			-11.1%	36,685	39,368	
Patient Days SNF	6,308	6,590			0.0%	26,050	26,151	-0.4%
ADC Acute	305	284			-11.3%	298	320	-6.8%
ADC SNF	210	213		213	%0.0	212	213	%9:0-
Surgeries CVS Cases	16	∞			-27.3%	43	43	%0.0
Surgeries Total	944	1,023			-1.7%	3,929	4,130	-4.9%
Number of Births	477	496	4.0%		%9·0-	1,945	1980	-1.8%
NORTH		•						
Patient Days Acute	6,822	6,547	-4.0%	7,396	·	27,390	29,345	-6.7%
Patient Days SNF	2,624	2,737	4.3%	2,747		10,802	10,899	%6:0-
ADCAcute	227	211	-7.0%	239	-11.7%	223	238	-6.3%
ADC SNF	87	88	1.1%	68		88	68	-1.1%
SOUTH								
Patient Days Acute	2,329	2,272	-2.4%	2,526	,	9,295	10,023	-7.3%
Patient Days SNF	3,684	3,853	4.6%	3,844	0.2%	15,248	15,252	0.0%
ADC Acute	78	73	-6.4%	81		9/	81	-6.2%
ADC SNF	123	124	%8.0	124		124	124	%0.0

PALOMAR POMERADO HEALTH

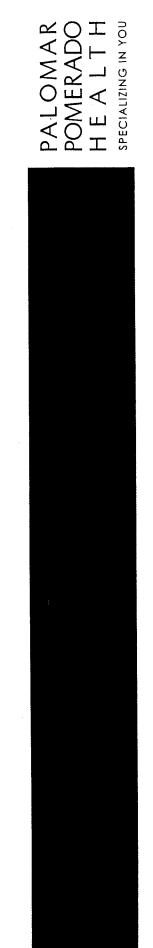
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Balance Sheet:

Current Cash & Cash Equivalents decreased \$0.5 million from \$98.5 million in September to 2006. Days Cash on Hand went from 115 days in September to 111 days in October compared to \$98.0 million in October. The decrease is mainly due to the purchase of capital equipment in October. Total Cash and Investments are \$108 million, compared to \$121 million at June 30, 128 in June. Net Accounts Receivable increased to \$88.3 million in October as compared to \$86.7 million in September. Gross A/R days decreased from 56.1 days in September to 53.9 days in October. October patient account collections including capitation are \$28.6 million compared to budget of October collections being below budget; is consistent with previous years' trends. Budget is based \$30.3 million. October YTD collections are \$105 million compared to budget of \$121 million. on an even spread throughout the year and summer collections are typically low.

Construction in Progress reflected minimal activity in the month of October.

Tax Revenue of \$1.1 million and a decrease in Deferred Income Capitation of \$640 thousand in Other Current Liabilities decreased \$1.5 primarily due to the realization of Deferred Property



Income Statement:

million. This unfavorable variance is composed of a \$17.7 million unfavorable volume variance Gross Patient Revenue for YTD October reflects an unfavorable budget variance of \$19.3 and \$1.6 million unfavorable rate variance. Routine revenue (inpatient room and board) reflects an unfavorable \$6.4 million budget variance. North is responsible for \$5.5 million of this variance.

unfavorable variance. The main contributors to North's unfavorable variance are Surgery North reflects an unfavorable variance of \$7.9 million and South reflects \$8.1 million and supply departments totaling \$7.1 million lower than budget. The main contributors to South's unfavorable variance is Respiratory Therapy, Surgery and supply departments Inpatient Ancillary revenue represents a \$16.1 million unfavorable budget variance. totaling \$7.0 million lower than budget. Outpatient revenue reflects a favorable budget variance of \$3.1 million. North has a \$2.5 million favorable variance and South has a \$0.9 million favorable variance. These two amounts are decreased by Outreach's \$0.3 unfavorable variance. Deductions from Revenue reflects a YTD favorable variance of \$14.4 million. This is due to lower-than-budgeted volume and budgeted gross revenue. Total Deductions from Revenue is 69.2% of gross revenue compared to a budget of 69.4%.

Debt/Charity/Undocumented expenses), is 64.2% of YTD Gross Revenue compared to Capitation revenue Deductions from Revenue (excluding budget of 64.8%.

million and \$2.07 million, respectively. Cap Valuation shows a favorable variance of The net capitation reflects a favorable budget variance of \$960 thousand. Cap Premium and Out of Network Claim Expense both show an unfavorable budget variance of \$1.13 \$4.16 million to offset. Other Operating Revenue reflects a YTD unfavorable budget variance of \$380 thousand. This is due primarily to the Foundation, where actual PPH funding requests are \$178 thousand below budget and PPNC Health Development where actual grants are \$210 thousand below budget.



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PPH North favorable \$546 thousand, PPH South favorable \$712 thousand, Central Office favorable Salaries, Wages & Contract labor reflects a YTD favorable variance of \$2.1 million. This favorable variance is composed of: 1) Favorable Salaries and Wages - \$2.3 million (actual \$58.2 million), 2) Unfavorable Contract Labor - \$174 thousand (actual \$2.9 million). These variances are composed of: \$894 thousand and Outreach \$12 thousand unfavorable. Benefits Expense has a YTD unfavorable budget variance of \$62 thousand. This variance is primarily due to the employer's contribution towards deferred compensation.

composed of a \$918 thousand favorable volume variance and \$988 thousand favorable rate variance. The Supplies Expense reflects YTD favorable budget variance of \$1.9 million. This favorable variance is favorable variance is pharmacy at \$1.03 million, prosthesis at \$250 thousand, other medical and nonmedical at \$639 thousand.

unfavorable variance of \$612 thousand in professional fees is due to higher legal fees, rehabilitation Prof Fees & Purchased Services reflects a YTD unfavorable budget variance of \$1.2 million. The therapy fees and Pomerado ED calls. The unfavorable variance of \$553 thousand in purchased services is due to survey and cost report services and repair and maintenance. Non-Operating Income reflects a favorable YTD variance of \$1.2 million in October. This is due to a favorable investment income variance. Investment income reflects a 6.1% investment rate of return through October compared to budget of 4.25%.

Ratios & Margins:

All required bond covenant ratios were achieved in October 2006.

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Palomar Pomerado Health Balanced Scorecard Financial Indicators October 31, 2006

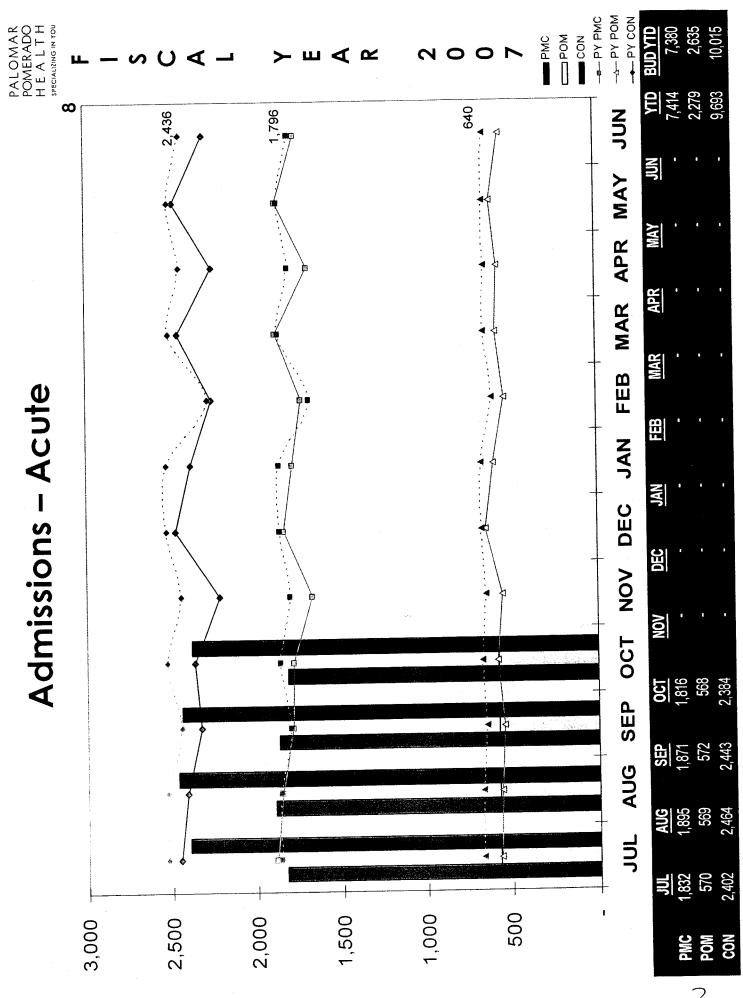
;	Year ual	7.8% 2,396.62 1,414.41 6.15 49,246		7.8% 2,284.13 1,198.76 5.18 34,828		5.1% 2,377.75 1,241.23 5.75 13,673
	Prior Year Actual	2, 1,		2,2		2,3
,	% Actual to Budget	101.9% 101.6% 100.2%				3 h 5 5
YTD 2007	Variance	-0.4% \$ (46.39) \$ (23.79) (0.01)		-0.5% \$ (57.12) \$ (41.51) (0.13) (1,650)		\$ 8.65 \$ 30.47 0.12 (420)
	Budget	9.9% -0.4% \$2,487.18 \$ (46.39) \$1,479.69 \$ (23.79) 6.12 (0.01) 52,898 (2,219)		9.7% \$2,366.43 \$1,225.48 5.08 36,515		6.9% \$2,402.03 \$1,271.10 5.58 15,144
	Actual	9.5% 2,533.57 1,503.48 6.13 50,679		9.2% 2,423.55 1,266.99 5.21 34,865		8.0% 2,393.38 1,240.63 5.46 14,724
ŀ		OEBITDA Margin w/Prop Tax Expenses/Mtd Day SWB/Mtd Day Prod FTE's/Adj Occupied Bed Weighted Patient Days	PPH North Indicators:	OEBITDA Margin w/Prop Tax Expenses/Mtd Day SWB/Mtd Day Prod FTEs/Adj Occupied Bed Weighted Patient Days	PPH South Indicators:	OEBITDA Margin w/Prop Tax Expenses/Mtd Day SWB/Mtd Day Prod FTE's/Adj Occupied Bed Weighted Patient Days
% Actual to Budget			!		•	103.9%
	iget / PY Variance	-5.5% \$ (214.50) \$ (143.99) \$ (0.26) \$ 217.00		-8.3% \$ (243.83) \$ (140.53) \$ (0.34)		4.2% \$ (51.90) \$ (15.36) \$ 0.12 \$ 140.00
October	Budget / PY	9.9% 483.14 478.51 6.12		9.8% 362.48 ,224.57 5.08 8,414		6.9% \$2,398.74 \$1,270.24 5.58
	Actual	4.4% \$ 2,697.64 \$ 1,622.50 6.38		1.5% \$ 2,606.31 \$ 1,365.10 5.42 8,475		\$ 2,450.64 \$ 1,285.60 5.46 3,713
September	Actual	10.2% \$ 2,504.83 \$ \$ 1,461.41 \$ 6.06		\$ 2,387.14 \$ 1,239.14 5.16 8,622		4.9% \$ 2,392.00 \$ 1,213.22 5.43 3,626
August		10.1% 13.2% 10.2% 4.4% 5.2546.07 \$.2,596.55 \$.2,504.83 \$.2,697.64 \$2.51,532.71 \$.1,404.87 \$.1,461.41 \$.1,622.50 \$1.12,517 13,150 12,568 12,431		11.2% 12.9% 11.3% 1.5% 15.8 1.29.8.2 \$ 2,284.89 \$ 2,387.14 \$ 2,606.31 \$ 2 \$ 1,307.07 \$ 1,164.54 \$ 1,239.14 \$ 1,365.10 \$ 1 \$ 5.32 \$ 5.09 \$ 5.16 \$ 5.42 \$ 8,712 \$ 9,045 \$ 8,622 \$ 8,475		5.0% 10.3% 4.9% 11.1% \$ 2.459.24 \$ 2.277.51 \$ 2.392.00 \$ 2.450.64 \$ 1,315.29 \$ 1,153.48 \$ 1,213.22 \$ 1,285.60 5.77 5.35 5.45 3,554 3,832 3,626 3,713
Ŋnr	Actual	10.1% \$ 2,546.07 \$ 1,532.71 6.32		\$ 2,428.82 \$ 1,307.07 \$ 5.32 8,712	•	5.0% \$ 2,459.24 \$ 1,315.29 5.77

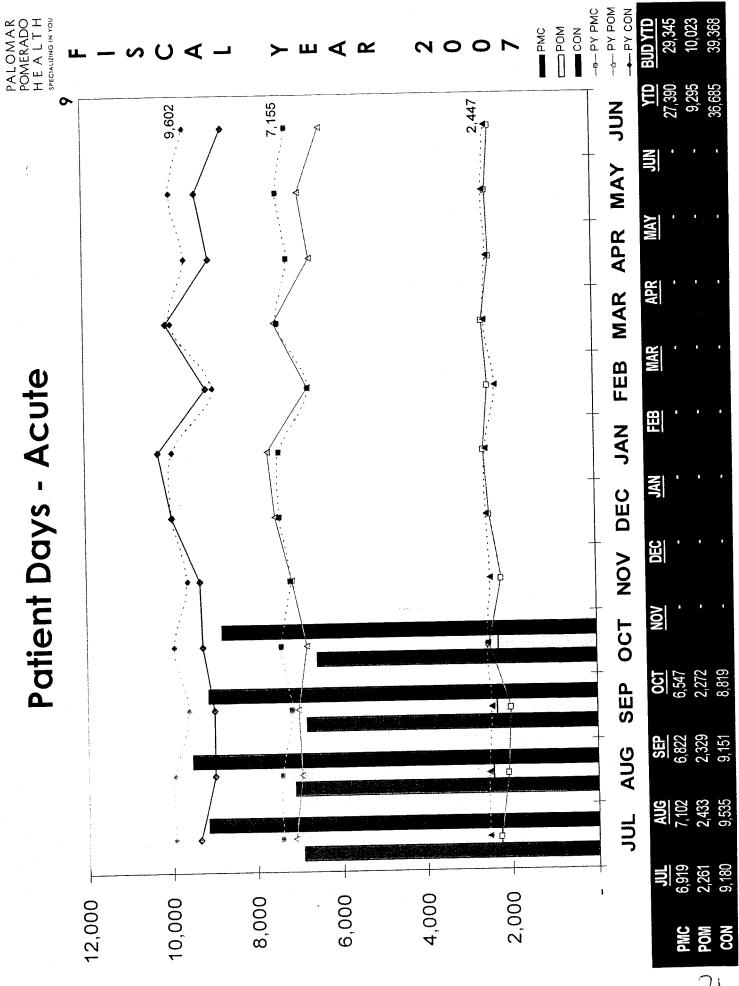
Weighted Patient Days is compared witth Prior Year Actual

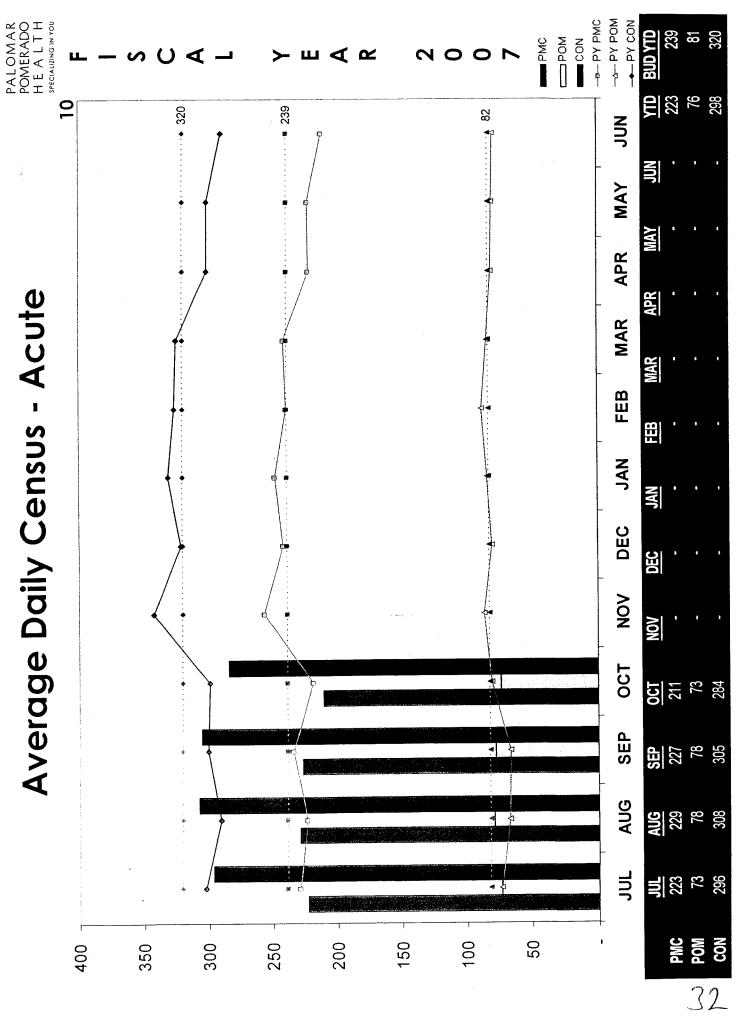
PALOMAR POMERADO HEALTH

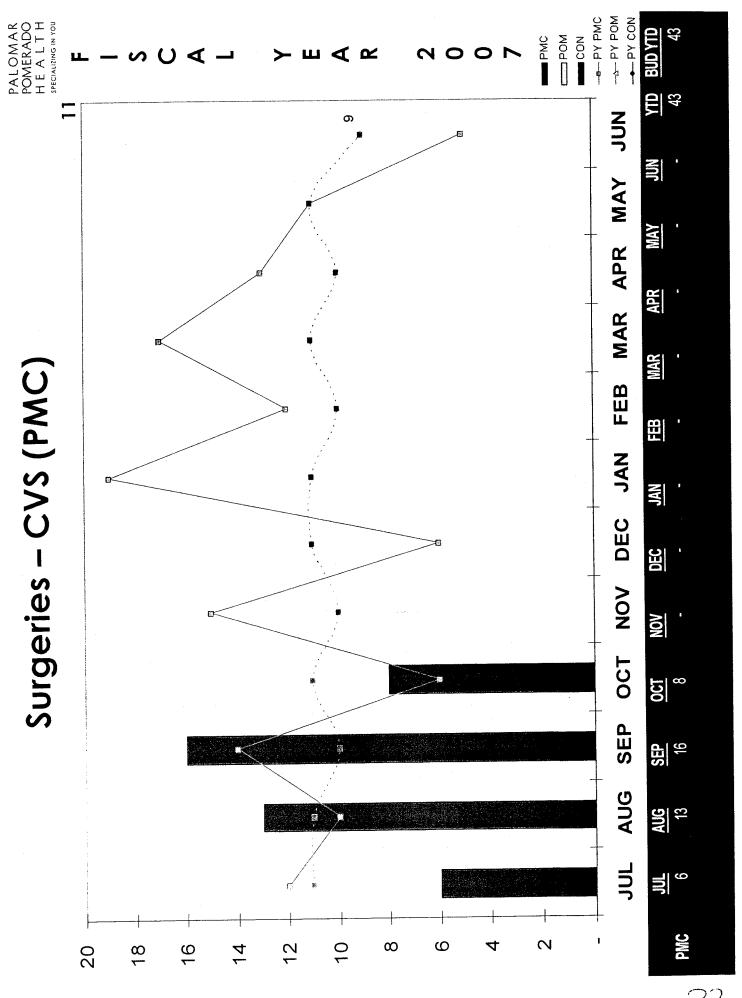
PALOMAR POMERADO HEALTH

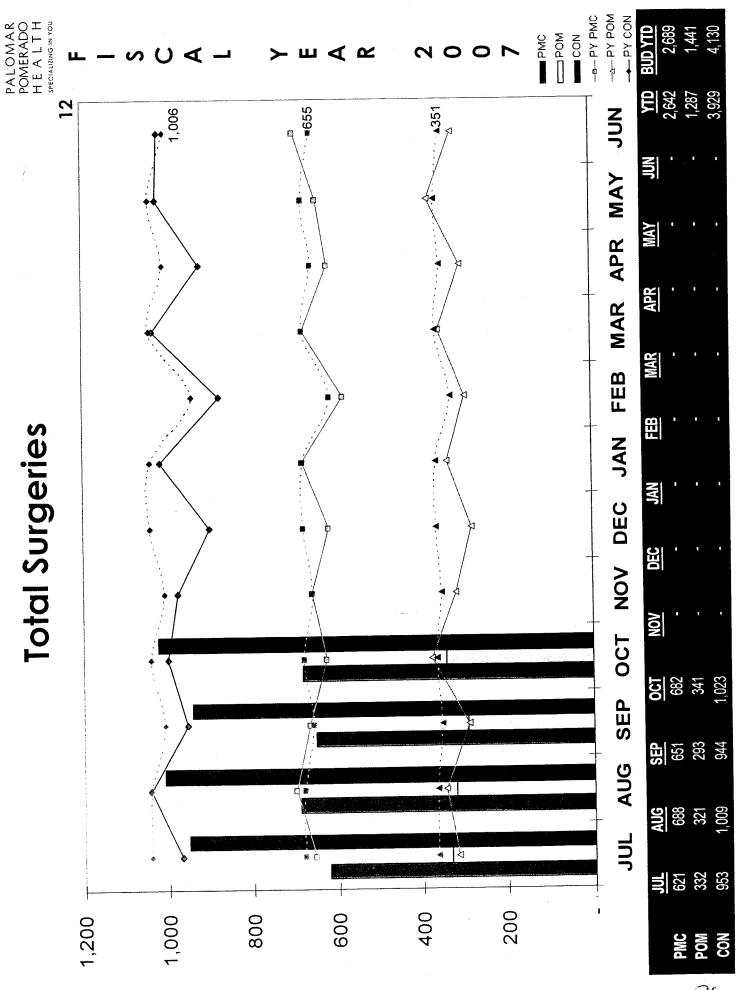
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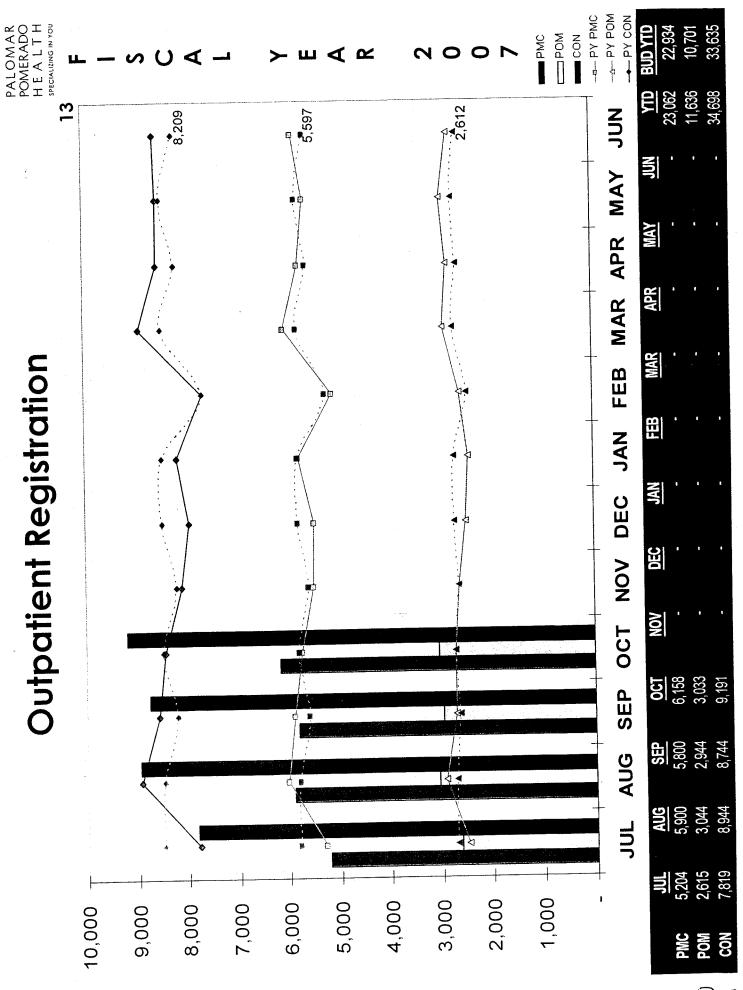


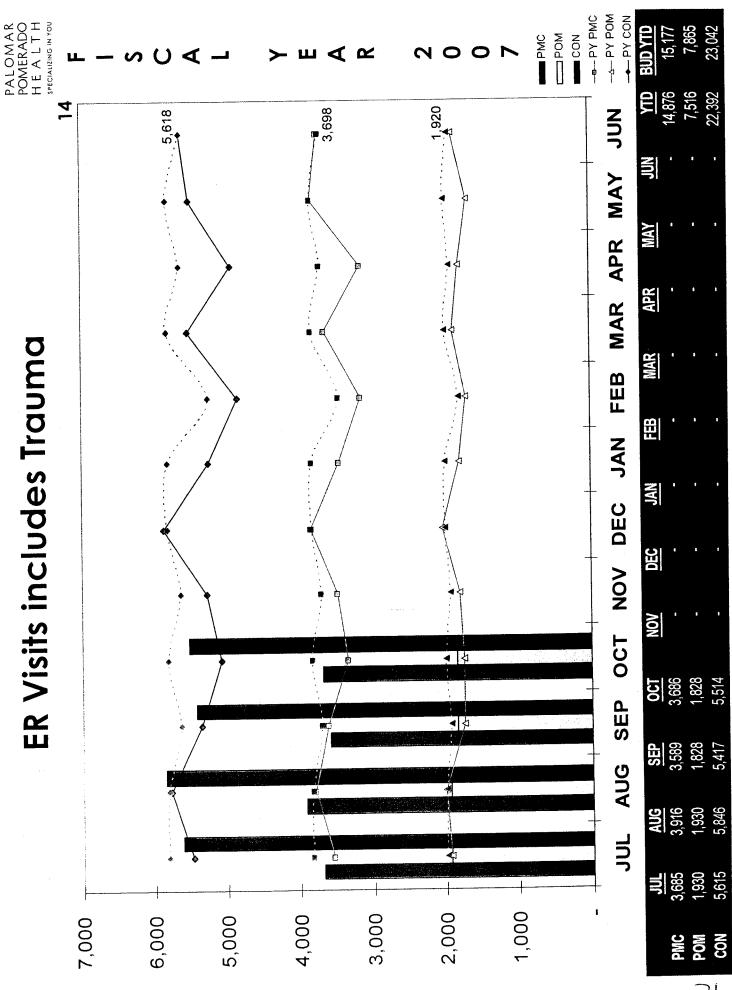


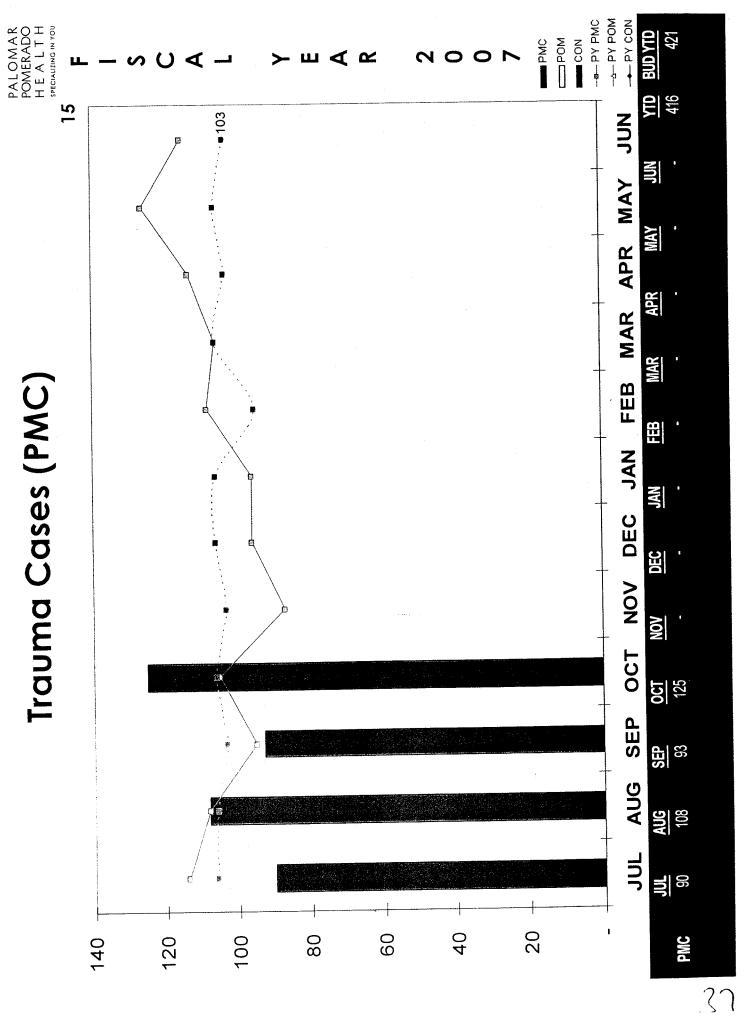


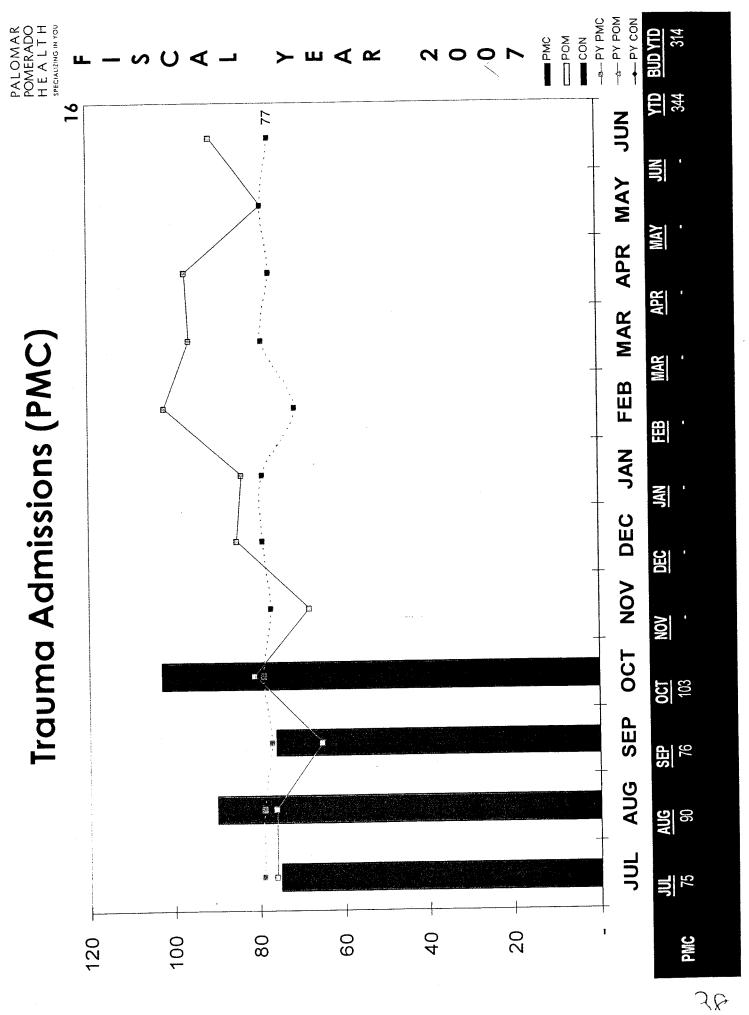


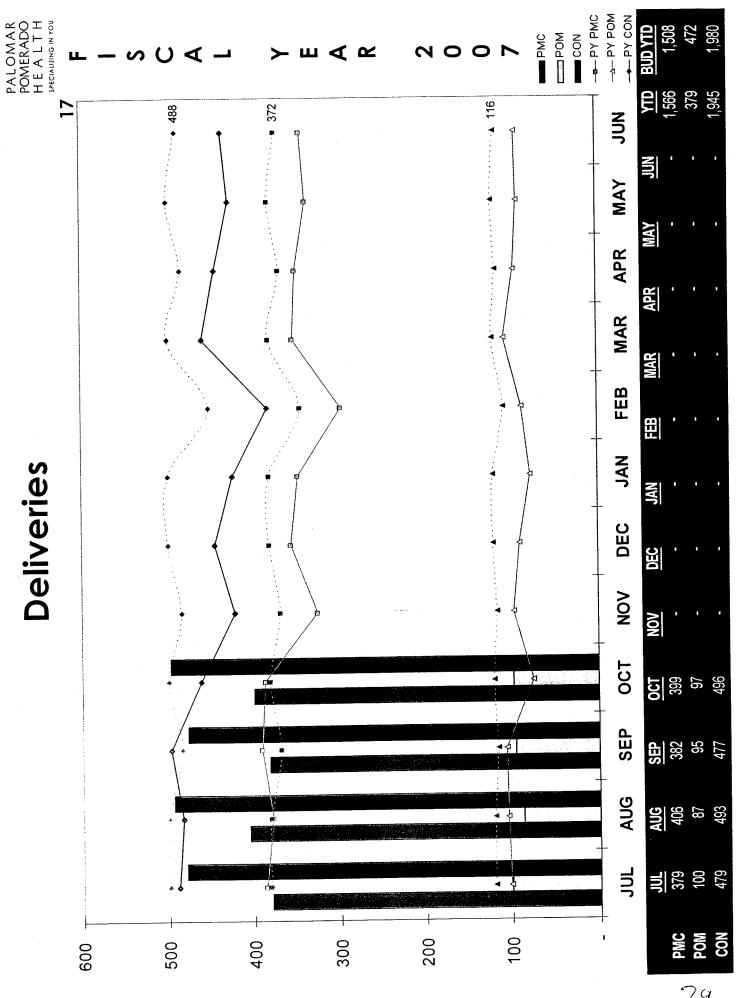


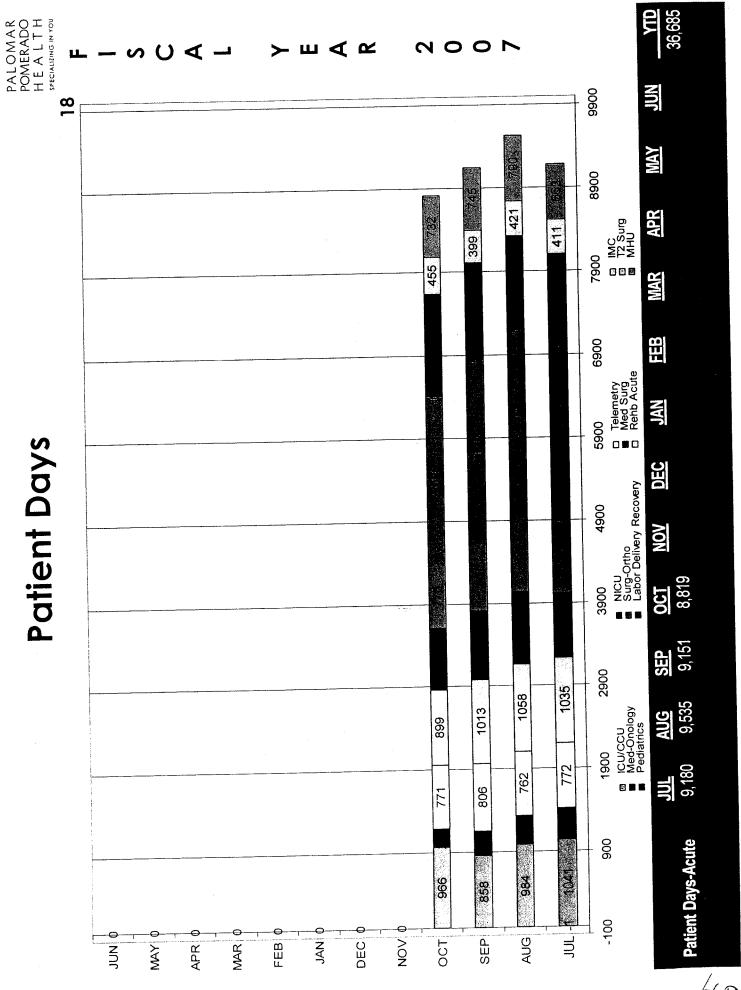












SUMMARY OF KEY INDICATORS AND RESULTS PALOMAR POMERDO HEALTH FYTD October 2006

	ACTUAL	BUDGET	VARIANCE	FY 2006
ADMISSIONS - Acute: Palomar Medical Center	7,414	7,380	34	7,314
Pomerado Hospital	2,279	2,635	(356)	2,242
Total:	6,693	10,015	(322)	9,556
ADMISSIONS - SNF: Palomar Medical Center	214	261	(47)	218
Pomerado Hospital	183	211	(28)	185
Total:	397	472	(75)	403
PATIENT DAYS - Acute: Palomar Medical Center	27,390	29,345	(1,955)	27,848
Pomerado Hospital	9,295	10,023	(728)	8,817
Total:	36,685	39,368	(2,683)	36,665
PATIENT DAYS- SNF: Palomar Medical Center	10,802	10,899	(46)	10,385
Pomerado Hospital	15,248	15,252	(4)	15,178
Total:	26,050	26,151	(101)	25,563

PALOMAR POMERADO HEALTH SPECIALIZING IN YOU

PALOMAR POMERDO HEALTH SUMMARY OF KEY INDICATORS AND RESULTS FYTD October 2006

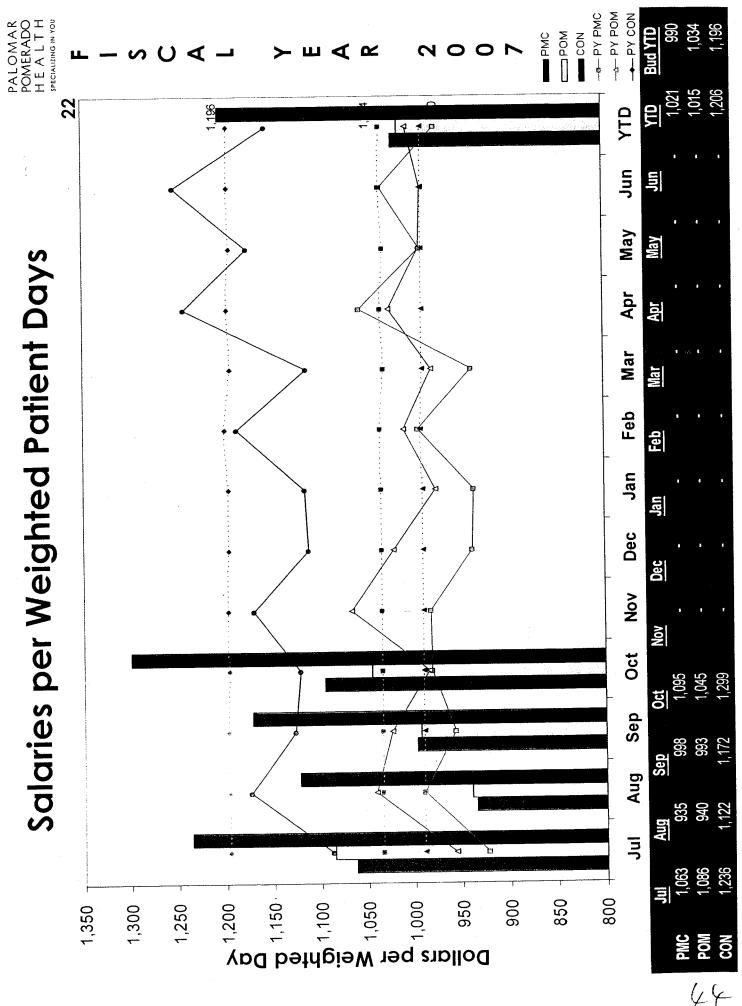
	ACTUAL	BUDGET	VARIANCE	FY 2006
WEIGHTED PATIENT DAYS: Palomar Medical Center	34,865	36,515	(1,650)	34,828
Pomerado Hospital	14,724	15,144	(420)	13,673
Other Activities	1,090	1,239	(149)	745
Total:	50,679	52,898	(2,219)	49,246
AVERAGE LENGTH OF STAN Palomar Medical Center	AY- Acute: 3.67	4.02	(0.35)	3.91
Pomerado Hospital	4.04	3.96	0.08	3.88
Total:	3.76	4.00	(0.24)	3.91
AVERAGE LENGTH OF STAY - SNF: Palomar Medical Center	7 - SNF: 51.68	40.52	11.16	48.08
Pomerado Hospital	85.18	73.68	11.50	81.60
Total:	67.14	54.94	12.20	63.59

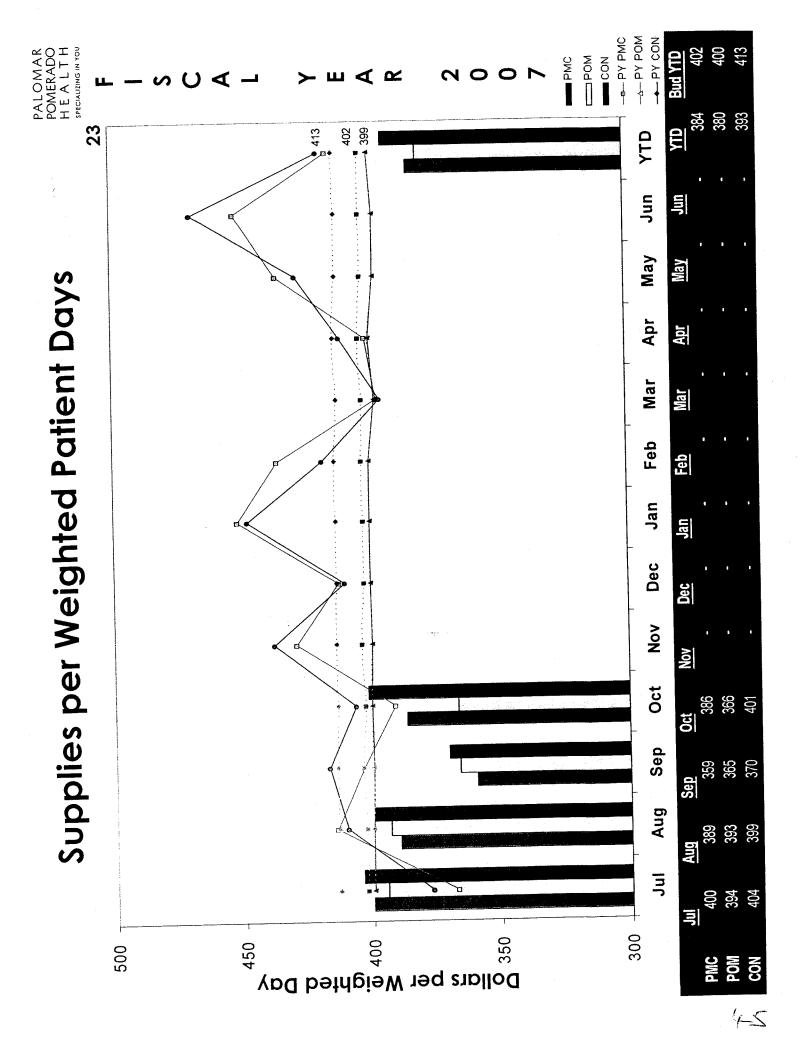
PALOMAR POMERADO HEALTH SPECIALIZING IN YOU

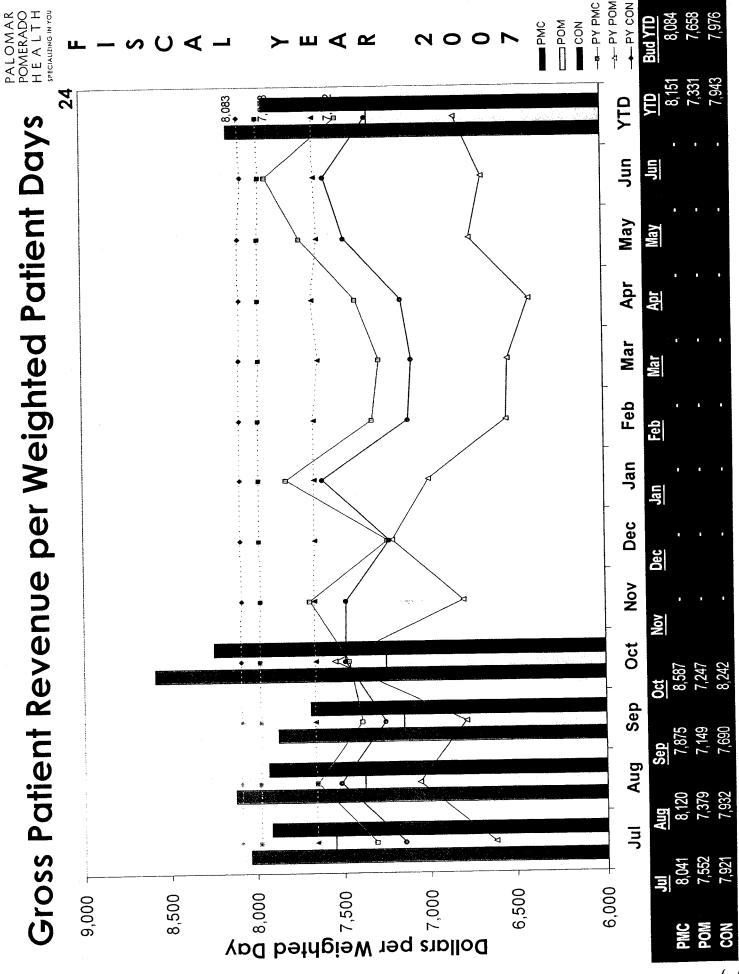
PALOMAR POMERDO HEALTH SUMMARY OF KEY INDICATORS AND RESULTS FYTD October 2006

	ACTUAL	BUDGET	VARIANCE	FY 2006
EMERGENCY ROOM VISITS Palomar Medical Center	& TRAUMA CASES: 14,876	15,177	(301)	14,304
Pomerado Hospital	7,516	7,865	(349)	7,389
Total:	22,392	23,042	(099)	21,693
EMERGENCY & TRAUMA ADMISSIONS: Palomar Medical Center	OMISSIONS: 3,591	3,824	(233)	3,553
Pomerado Hospital	1,290	1,377	(87)	1,255
Total:	4,881	5,201	(320)	4,808
SURGERIES: Palomar Medical Center	2,642	2,689	(47)	2,643
Pomerado Hospital	1,287	1,441	(154)	1,324
Total:	3,929	4,130	(201)	3,967
BIRTHS: Palomar Medical Center	1,566	1,508	28	1,543
Pomerado Hospital	379	472	(63)	386
Total:	1,945	1,980	(35)	1,929

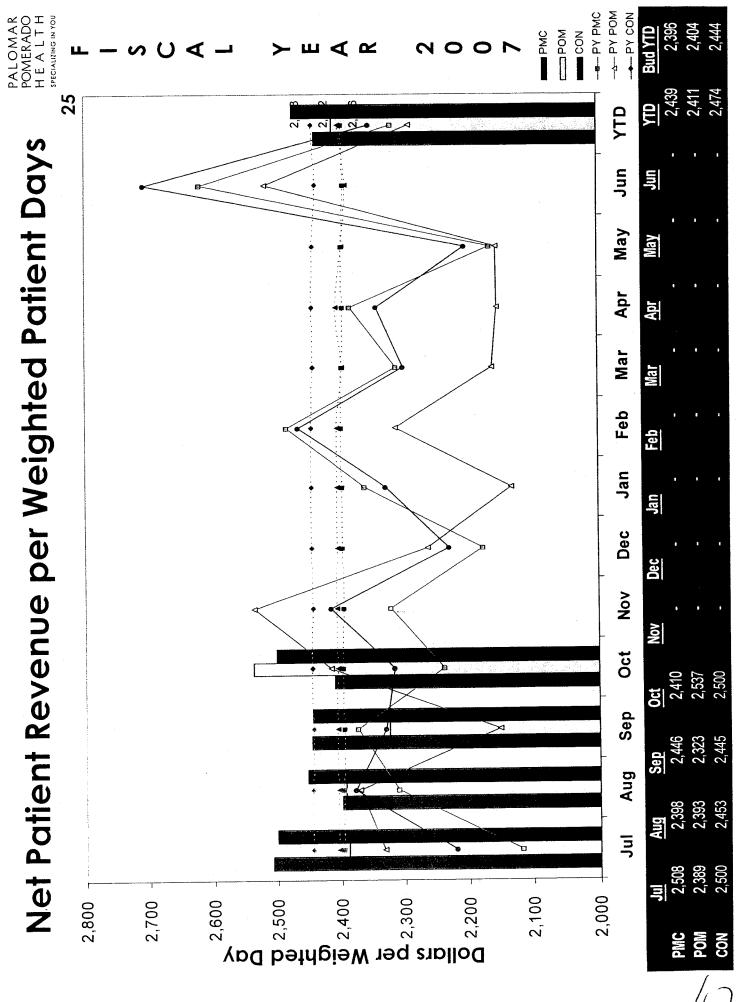
PALOMAR POMERADO HEALTH SPECIALIZING IN YOU

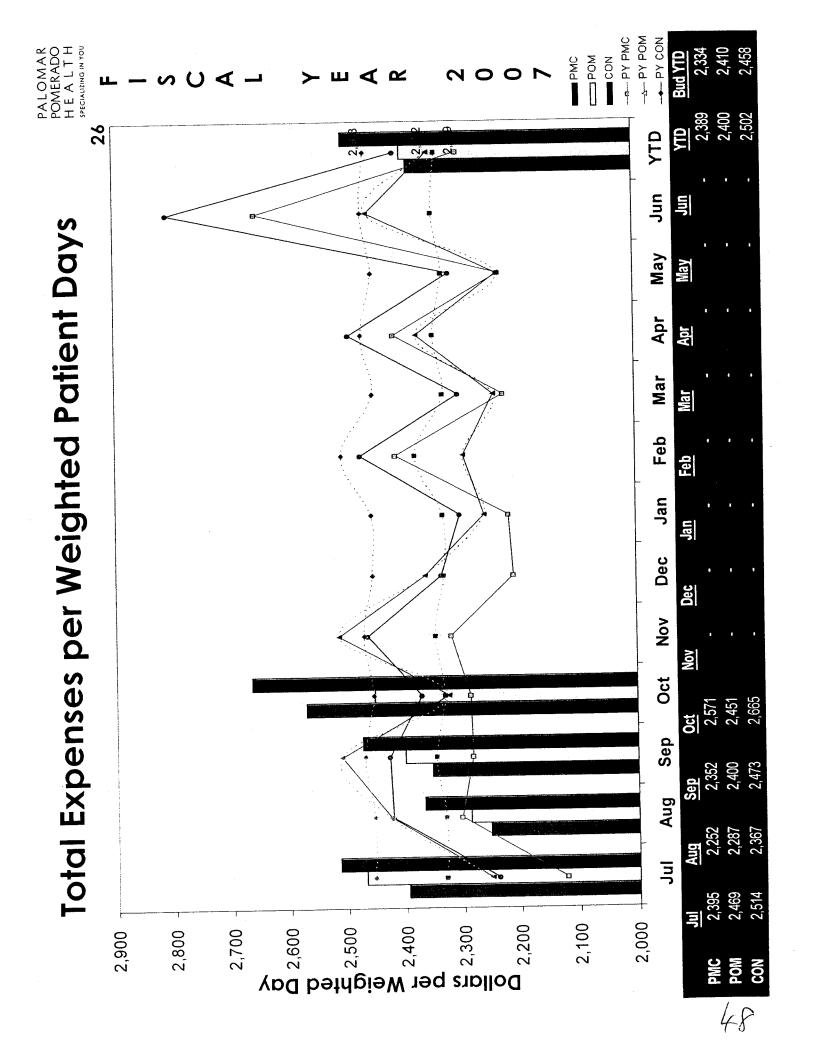


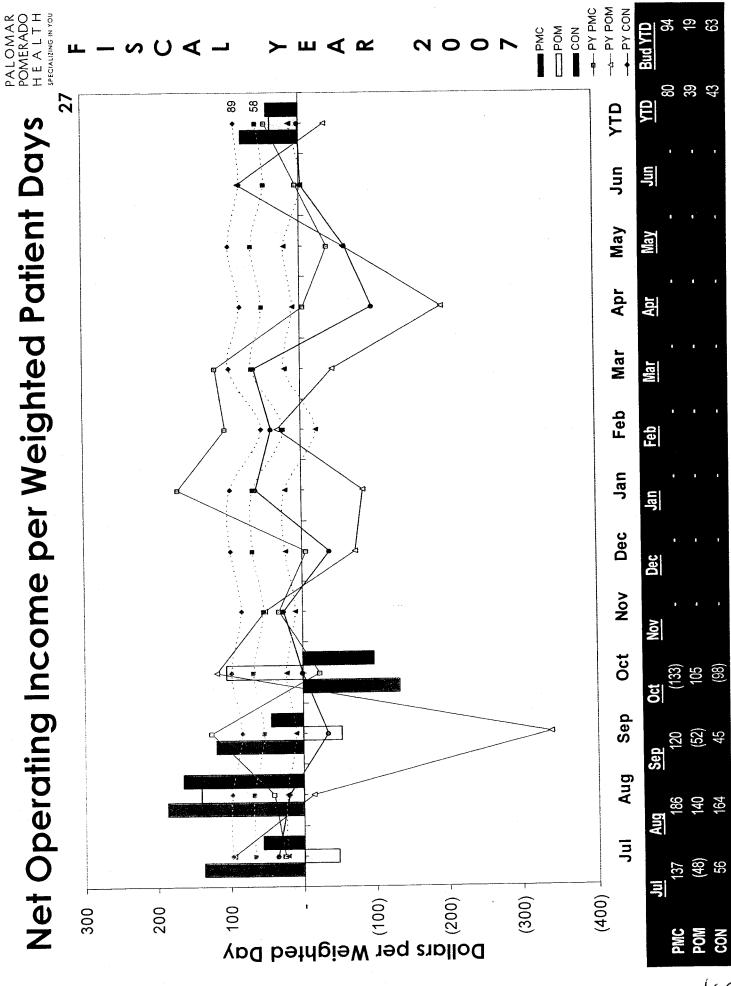












PALOMAR POMERADO HEALTH Key Variance Explanations for October 2006

	Actual	Budget	Variance
Weighted Patient Days	12,431	13,331	(006)
Gross Patient Revenue: Due to lower than budgeted volumes	102,455,908	106,338,260	(3,882,352) (3,296,737)
Contractuals: Due to lower than budgeted gross revenue	71,518,551	73,812,302	2,293,751
Net Capitation:	144,087	63,927	80,160
Other Operating Revenue: Health Development PPH Foundation	836,197	1,007,597	(171,400) (55,750) (64,256)
Salaries & Wages: Annual merit increase and longevity	15,471,247	15,256,595	(214,652)
Benefits: Deferred Compensation	4,022,437	3,774,533	(247,904) (164,450)
Contract Labor:	675,568	678,883	3,315

PALOMAR POMERADO HEALTH

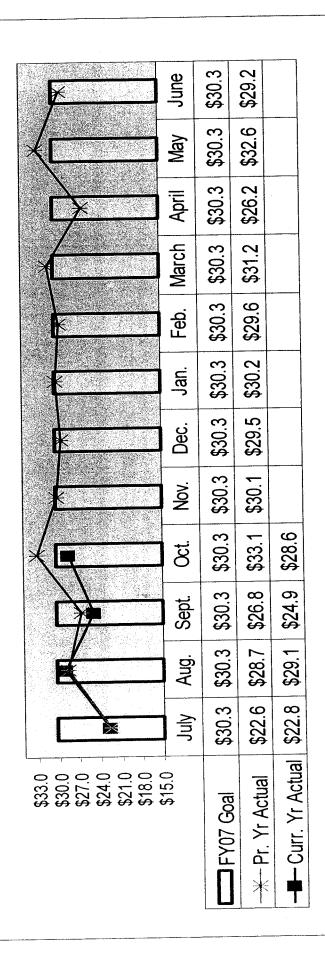
Key Variance Explanations for October 2006 (Cont'd) PALOMAR POMERADO HEALTH

	Actual	Budget	Variance
Professional Fees: Physician Fees (includes some retro fees) Legal Fees Consulting Fees	2,169,854	1,815,681	(354,173) (223,528) (96,000) (30,430)
Supplies: Prosthesis Due to lower than budgeted volumes Other non-medical	4,986,864	5,503,090	516,226 250,019 144,702 126,770
Purchased Services: Survey service fees Collection Fees Cost Report service fees Elevator services late billing	2,321,346	2,164,495	(156,851) (63,583) (37,222) (34,181) (23,912)

PALOMAR POMERADO HEALTH

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PBS Monthly Collections in Millions



PALOMAR POMERADO HEALTH

Key Variance Explanations for October 2006 (Cont'd) PALOMAR POMERADO HEALTH

	Actual	Budget	Variance
Depreciation: CIP's newly closed Escondido Surgery Center	1,668,606	1,568,084	(100,522) (64,832) (35,290)
Other Direct Expenses: Marketing / Recruiting Utilities	1,818,374	1,949,209	130,835 90,704 83,938
Net Income From Operations	(\$1,216,655)	\$886,912	\$86,912 (\$2,103,567)

PALOMAR POMERADO HEALTH CONSOLIDATED

FY 2007 Month-to-Date as of October

	· ·			Variance		\$/Wtg Pt Day	ot Day	
	Actual	Month Activity Budget	Variance	Volume	Rate/Eff	Actual	et	Variance
Statistics: Admissions - Acute Admissions - Soure Patient Days - Acute Patient Days - SNF ALOS - Acute ALOS - SNF Weighted Pt Days	2,384 104 8,819 6,590 3.64 69.37	2,524 119 9,922 6,591 4.00 54.93 13,331	(140) (15) (1,103) (1) (0.36) 14.44 (900)					
Revenue: Gross Revenue Deductions from Rev Net Patient Revenue Other Oper Revenue Total Net Revenue	\$ 102,455,908 (71,374,464) 31,081,444 836,197 31,917,641	\$ 106,338,260 \$ (73,748,375) 32,589,885 1,007,597 33,597,482	\$ (3,882,352) U 2,373,911 F (1,508,441) U (171,400) U (1,679,841) U	\$ (7,179,089) \$ 4,978,887 (2,200,202) (68,025) (2,268,227)	3,296,737 \$ (2,604,976) 691,761 (103,375) 588,386	8,241.97 \$ (5,741.65) 2,500.32 67.27 2,567.58	7,976.77 \$ (5,532.10) 2,444.67 75.58 2,520.25	265.20 (209.55) 55.65 (8.32) 47.33
Expenses: Salaries, Wages & Contr Labor Benefits Supplies Prof Fees & Purch Svc Depreciation Other PPH Allocation Total Expenses	16,146,815 4,022,437 4,986,864 4,491,200 1,668,606 1,818,374 33,134,296	15,935,478 3,774,533 5,503,090 3,980,176 1,568,084 1,949,209	(247,904) U (247,904) U 516,226 F (511,024) U (100,522) U 130,835 F	1,075,833 254,826 371,524 268,709 105,864 131,595	(1,287,170) (502,730) 144,702 (779,733) (206,386) (760)	1,298.92 323.58 401.16 361.29 134.23 146.28	1,195.37 283.14 412.80 298.57 117.63 146.22	(103.55) (40.44) 11.64 (62.72) (16.60) (0.06)
Net Inc Before Non-Oper Income Property Tax Revenue	(1,216,655) 1,054,166 190,429	886,912 1,054,166 73,058	(2,103,567) U - - 117,371 F	(59,877) (71,169) (4,932)	(2,043,690) 71,169 122,303	(97.87) 84.80 15.32	56.53 79.08 5.48	5.73
Non-Operating income Net Income (Loss)	\$ 27,940	\$ 2,014,136	\$ (1,986,196) U	\$ (135,978)	\$ (1,850,218)	\$ 2.25 \$	151.09 \$	(148.84)
Net Income Margin OEBITDA Margin w/o Prop Tax OEBITDA Margin with Prop Tax	0.1% 1.3% 4.4%	5.7% 7.0% 9.9%	-5.6% -5.7% -5.5%					

F= Favorable variance U= Unfavorable variance

PALOMAR POMERADO HEALTH

PALOMAR POMERADO HEALTH Consolidated Balance Sheet As of October 31, 2006

	Current	Prior Month	Prior Fiscal Year End		Current	Prior Month	Prior Fiscal Year End
Assets				Liabilities			
Current Assets				Current Liabilities			
Cash on Hand	\$5,415,265	\$172,781	\$2,001,279	Accounts Payable	\$17,417,008	\$20,074,089	\$23,154,953
Cash Marketable Securities	92,637,284	98,333,076	110,035,151	Accrued Payroll	17,694,697	16,271,101	13,504,395
Total Cash & Cash Equivalents	98.052,549	98,505,857	112,036,430	Accrued PTO	11,527,623	11,094,734	11,133,368
			-	Accrued interest Payable	2,875,619	2,256,333	2,265,274
Patient Accounts Receivable	176,940,672	182,435,472	149,045,009	Current Portion of Bonds	12,015,000	12,015,000	12,745,000
Allowance on Accounts	-88,664,851	-95,690,974	-78,078,378	Est Third Party Settlements	-277,639	-472,484	-995,051
Net Accounts Receivable	88,275,821	86,744,498	70,966,631	Other Current Liabilities	19,897,474	21,351,613	9,482,924
				Total Current Liabilities	81,149,782	82,590,386	71,290,863
Inventories	6,880,380	6,872,906	6,937,645				
Prepaid Expenses	2,387,017	2,115,754	2,293,992	Long Term Liabilities			
Other	18,209,847	17,562,924	3,868,903	Bonds & Contracts Payable	145,962,266	145,944,428	151,347,395
Total Current Assets	213,805,614	211,801,939	196,103,601				
				General Fund Balance			
Non-Current Assets				Unrestricted	264,974,965	262,204,417	255,156,342
Restricted Assets	52,329,424	54,216,818	66,734,609	Restricted for Other Purpose	291,127	289,774	288,265
Restricted by Donor	291,127	289,774	288,265	Board Designated	10,256,775	12,235,047	9,267,526
Board Designated	10,256,775	12,235,047	9,267,526	Total Fund Balance	275,522,867	274,729,238	264,712,133
Total Restricted Assets	62,877,326	66,741,639	76,290,400			0.00	000000
				Total Liabilities / Fund Balance	\$502,634,915	\$503,264,049	\$487,350,392
Property Plant & Equipment	339,312,674	339,933,839	343,335,572				
Accumulated Depreciation	-221,231,290	-220,923,479	-220,455,460				
Construction in Process	100,360,230	98,379,353	85,858,842				
Net Property Plant & Equipment	218,441,614	217,389,713	208,738,954				
Investment in Related Companies	1,360,849	1,305,985	268,203				
Deferred Financing Costs	3,594,315	3,469,576	3,354,469				
Other Non-Current Assets	2,555,197	2,555,197	2,594,765				
Total Non-Current Assets	288,829,301	291,462,110	291,246,791				

PALOMAR POMERADO H E A L T H SPECIALIZING IN YOU

PALOMAR POMERADO HEALTH

\$503,264,049 \$487,350,392

\$502,634,915

Total Assets

PALOMAR POMERADO HEALTH CONSOLIDATED MONTHLY TREND - FY 2007

•	Jul-06	Aug-06	Sep-06	Oct-06	FYTD
Statistics:	2 400	2 464	2.443	2.384	6,693
Admissions - Acute	2,404	1, 2, 6, 6, 6, 6, 6, 6, 6, 6, 6, 6, 6, 6, 6,	06	104	397
Admissions - SNF	0.7	0 535	9 151	8.819	36,685
Patient Days - Acute	9, 100 6, 835	6.517	6,308	6,590	26,050
Patient Days - SNF	, , , ,	28.8	3.70	3.64	3.76
LOS - Acute	30.00	53.57	64.37	69.37	67.14
LOS - SNF Weighted Pt Days	12,517	13,150	12,568	12,431	50,679
Revenue: Gross Revenue	\$ 99,141,914 \$	104,303,733 \$		102,455,908	\$ 402,550,007
Deductions from Rev	(67,846,129) 31,295,785	32,257,673	30,723,147	31,081,444	125,358,046
Other Oper Revenue	872,741	1,024,339	917,501	181,050	3,000,00
Total Net Revenue	32,168,526	33,282,012	31,640,648	31,917,641	129,008,824
Expenses:	15 474 327	14.754,829	14,727,754	16,146,815	61,103,725
Salaries, wages & Colli Labor	3 710 570	3,719,161	3,639,220	4,022,437	15,091,388
Benefits	5.053.134	5,252,262	4,645,918	4,986,864	19,938,178
Supplies	3 957 885	4,023,887	4,535,289	4,491,200	17,008,261
Prof rees & Pulcil Svc Depreciation	1,647,188	1,661,866	1,661,093	1,668,606	6,638,753 7,026,502
Other	1,626,284	1,709,799	24 084 320	33 134 296	126,806,807
Total Expenses	31,469,388	31,121,804	31,001,320	00,1,00	
Net Inc Before Non-Oper Income	699,138	2,160,208	559,328	(1,216,655)	2,202,017
	1 054.166	1,054,166	1,054,166	1,054,166	4,216,664
Property Lax Revenue Non-Operating Income	427,875	505,503	338,114	190,429	1,461,91/
Net Income (Loss)	\$ 2,181,179 \$	3,719,874	\$ 1,951,605	\$ 27,940	\$ 7,880,598
Net Income Margin	6.5%	10.0%	6.1%	0.1%	5.8 8.8 8.8
OEBITDA Margin w/o Prop Tax	6.9% 10.1%	10.3% 13.2%	6.9% 10.2%	4.4%	
OEBITDA Margin with Propilax					

PALOMAR POMERADO HEALTH

PALOMAR POMERADO HEALTH CONSOLIDATED

FY 2007 Year-to-Date as of October

						•	i	
	Actual	Budget	Variance	Variance	Rate/Eff	Actual	\$/wtg Pt Day Budget	Variance
<u>Statistics:</u> Admissions - Acute	9 693	10.015	(322)					
Admissions - SNF	397	472	(75)					
Patient Days - Acute	36,685	39,368	(2,683)					· ·
Patient Days - SNF	26,050	26,151	(101)					
ALOS - Acute	3.76	4.00	(0.24)					
ALOS - SNF	67.14	54.94	12.20					
Weighted Pt Days	50,679	52,898	(2,219)					
Revenue:								
Gross Revenue	\$ 402,550,007 \$	421,894,346 \$	(19,344,339) U	\$ (17,697,901) \$	(1,646,438)	\$ 7,943.13	\$ 7,975.62 \$	(32.49)
Deductions from Rev	(277,191,961)		15,404,179 F	12,274,015	3,130,164	(5,469.56)	(5,531.33)	61.76
Net Patient Revenue	125,358,046	129,298,206	(3,940,160) U	(5,423,886)	1,483,726	2,473.57	2,444.29	29.28
Other Oper Revenue	3,650,778	4,030,388	(379,610) U	(169,069)	(210,541)	72.04	76.19	(4.15)
Total Net Revenue	129,008,824	133,328,594	(4,319,770) U	(5,592,955)	1,273,185	2,545.61	2,520.48	25.12
Expenses:								
Salaries, Wages & Contr Labor	61.103.725	63,243,154	2.139.429 F	2.652.965	(513.536)	1 205 70	1 195 57	(40.13)
Benefits	15,091,388		_	630.457	(692,588)	297.78	284 12	(13.13)
Supplies	19,938,178	21,843,561		916.308	989,075	393.42	412.94	19.52
Prof Fees & Purch Svc	17,008,261		(1,165,063) U	664,601	(1,829,664)	335,61	299.50	(36.10)
Depreciation	6,638,753	6,272,336	(366,417) U	263,116	(629,533)	131.00	118,57	(12.42)
Other	7,026,502	7,766,970	740,468 F	325,814	414,654	138.65	146.83	8.18
PPH Allocation		ı	-	B	•	•		•
Total Expenses	126,806,807	129,998,476	3,191,669 F	5,453,261	(2,261,592)	2,502.16	2,457.53	(44.63)
Net Inc Before Non-Oper Income	2,202,017	3,330,118	(1,128,101) U	(139,694)	(988,407)	43.45	62.95	(19.50)
Property Tax Revenue Non-Operating Income	4,216,664 1,461,917	4,216,664 292,232	 1,169,685 F	(176,883) (12,259)	176,883 1,181,944	83.20 28.85	79.71 5.52	3.49 23.32
Net Income (Loss)	\$ 7,880,598 \$	7,839,014 \$	41,584 F	\$ (328,836) \$	370,420	\$ 155.50	\$ 148.19 \$	7.31
Net Income Margin OEBITDA Margin w/o Prop Tax OEBITDA Margin with Prop Tax	5.8% 6.5% 9.5%	%6.6 %6.0 %6.6	0.2% -0.4% -0.4%					

F= Favorable variance U= Unfavorable variance

PALOMAR POMERADO HEALTH

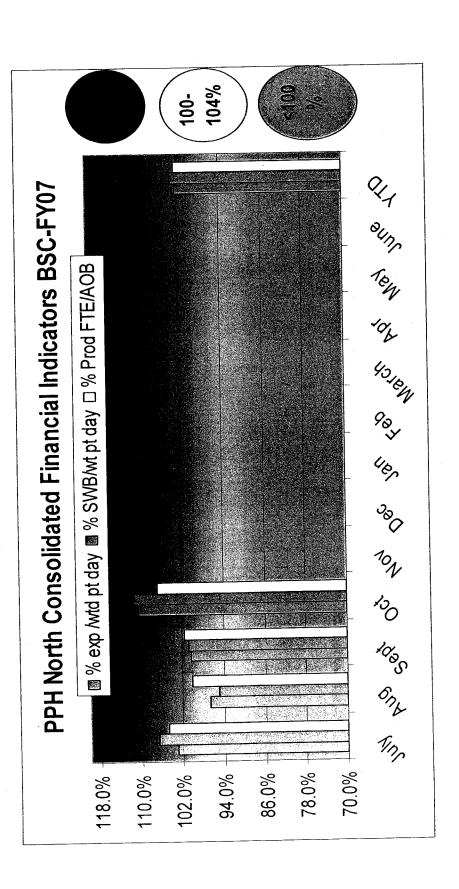
PALOMAR POMERADO HEALTH

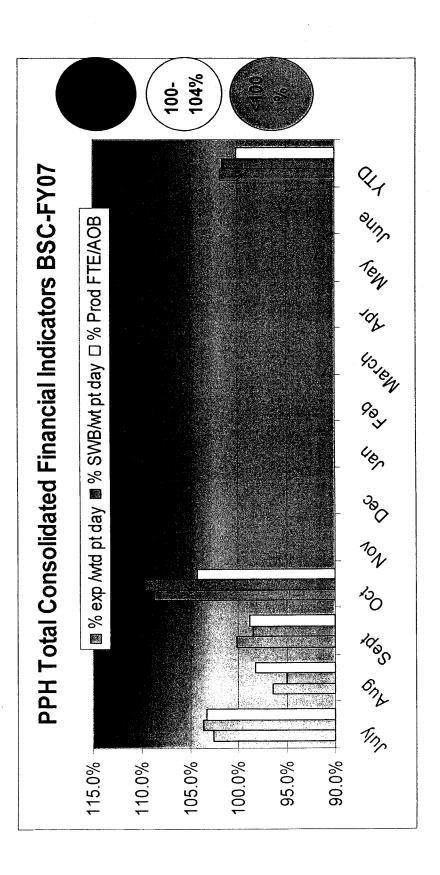
PALOMAR POMERADO HEALTH BOND COVENANT RATIOS

109,043,208 12,388,648 12,026,025 143,457,911 10,697,594 1.5 Achieved Jun-06 109,043,208 22,388,648 131,431,856 16,394,985	112,036,430 9,267,526 12,170,183 133,474,139 10,697,594 1,5 Achieved Jun-06 112,036,430 9,267,526 121,303,956 364,120,335 18,737,467 18,737,467 345,382,868	97,269,032 10,256,775 15,963,894 123,489,701 10,697,594 1.5 Achieved Oct-06 98,052,549 10,256,775 108,309,324
109,043,208 12,388,648 12,026,055 143,457,911 10,697,594 1.5 Achieved Jun-06 109,043,208 22,388,648 131,431,856 340,338,156 16,394,985 16,394,985	112,036,430 9,267,526 12,170,183 133,474,139 10,697,594 1.5 Achieved Jun-06 112,036,430 9,267,526 121,303,956 364,120,335 18,737,467 18,737,467 345,382,868	10,256,775 15,963,894 123,489,701 10,697,594 1.5 Achieved Oct-06 98,052,549 10,256,775 108,309,324
22,388,648 12,026,055 143,457,911 10,697,594 1.5 Achieved Jun-05 109,043,208 22,388,648 131,431,856 16,394,985 16,394,985	12,170,183 133,474,139 10,697,594 10,697,594 1.5 Achieved Jun-06 112,036,430 9,267,526 121,303,956 364,120,335 18,737,467 18,737,467 18,737,467 345,382,868	10,697,594 123,489,701 10,697,594 1.5 Achieved Oct-06 98,052,549 10,256,775 108,309,324
12,026,035 143,457,911 10,697,594 1.5 Achieved Jun-06 109,043,208 22,388,648 131,431,856 131,431,856	133,474,139 10,697,594 12.5 1.5 Achieved Jun-06 112,036,430 9,267,526 121,303,956 364,120,335 18,737,467 18,737,467 345,382,868	123,489,701 10,697,594 11.5 Achieved Oct-06 98,052,549 10,256,775 108,309,324 126,806,807
10,697,594 13.4 1.5 Achieved Jun-06 109,043,208 22,388,648 131,431,856 131,431,856	10,697,594 12.5 1.5 Achieved Jun-06 112,036,430 9,267,526 121,303,956 121,303,956 364,120,335 18,737,467 18,737,467 345,382,868	10,697,594 11.5 11.5 Achieved 0ct-06 98,052,549 10,256,775 108,309,324
10,697,594 13.4 1.5 Achieved Jun-06 109,043,208 22,388,648 22,388,648 131,431,856 340,338,156	10,697,594 12.5 1.5 Achieved Jun-06 112,036,430 9,267,526 121,303,956 364,120,335 18,737,467 18,737,467 345,382,868	10,697,594 11.5 11.5 Achieved Oct-06 98,052,549 10,256,775 108,309,324 126,806,807
13.4 1.5 Achieved Jun-06 109.043,208 22,388,648 131,431,856 131,431,856	12.5 1.5 Achieved Jun-06 112.036,430 9,267,526 121,303,956 121,303,956 364,120,335 18,737,467 18,737,467 345,382,868	11.5 1.5 Achieved Oct-06 98,052,549 10,256,775 108,309,324 126,806,807
13.4 1.5 Achieved Jun-05 109.043,208 22,388,648 131,431,856 131,431,856 340,338,156 16,394,985	12.5 1.5 Achieved Jun-06 112,036,430 9,267,526 121,303,956 121,303,956 364,120,335 18,737,467 18,737,467 345,382,868	11.5 1.5 Achieved 0ct-06 98,052,549 10,256,775 108,309,324 126,806,807
13.4 1.5 Achieved Jun-06 109,043,208 22,388,648 131,431,856 340,338,156 16,394,985	12.5 Achieved 1.5 Achieved Jun-06 112,036,430 9,267,526 121,303,956 121,303,956 364,120,335 18,737,467 345,382,868	11.5 Achieved 1.5 Achieved 1.5 Oct-06 98.052.549 10,256,775 108,309,324 126,806,807
1.5 Achieved Jun-06 109,043,208 22,388,648 131,431,856 340,338,156 16,394,985	1.5 Achieved Jun-06 112,036,430 9,267,526 121,303,956 364,120,335 18,737,467 345,382,868	Achieved Oct-06 98,052,549 10,256,775 108,309,324 126,806,807
Achieved Jun-06 109,043,208 22,388,648 131,431,856 340,338,156 16,394,985	Achieved Jun-06 112,036,430 9,267,526 121,303,956 364,120,335 18,737,467 345,382,868	Oct-06 98.052.549 10,256,775 108,309,324 126,806,807
Jun-06 109,043,208 22,388,648 131,431,856 340,338,156 16,394,985	Jun-06 112,036,430 9,267,526 121,303,956 364,120,335 18,737,467 345,382,868	Oct-06 98,052,549 10,256,775 108,309,324 126,806,807
109,043,208 22,388,648 131,431,856 340,338,156 16,394,985	112,036,430 9,267,526 121,303,956 364,120,335 18,737,467 345,382,868	98,052,549 10,256,775 108,309,324 126,806,807
109,043,208 22,388,648 131,431,856 340,338,156 16,394,985	112,036,430 9,267,526 121,303,956 364,120,335 18,737,467 345,382,868	10,256,775 10,256,775 108,309,324 126,806,807
22,388,548 131,431,856 340,338,156 16,394,985	121,303,956 121,303,956 364,120,335 18,737,467 345,382,868	108,309,324
340,338,156 16,394,985	364,120,335 18,737,467 345,382,868	126,806,807
340,338,156 16,394,985	364,120,335 18,737,467 345,382,868	126,806,807
340,338,139 16,394,985	18,737,467 345,382,868	
12,00,01	345,382,868	6,638,754
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16 204 085	18 737 467	6,638,754
5 272 031	4,405,929	1,591,473
38,719,665	34,702,029	16,110,825
6,020,301	3,639,772	816,196
4,356,844	6,950,508	2,749,326
10,377,145	10,590,280	3,565,522
	000	4.52
3.73	3.45	17.7
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Achieved	1010E	
325,943,171 365 887,516 148 90 Achieved Jun-06 1,490,930 17,052,649 16,394,985 5,272,031 5,272,031 38,719,665 38,719,665 38,719,665 37,73 3.73 1.15 Achieved		18,737,467 345,382,868 365 946,254 128 90 Achieved 1,315,850 11,558,633 11,558,633 4,405,929 34,702,029 34,702,029 34,702,028 10,590,280 10,590,280 3,639,772 6,950,508 10,590,280 10,590,280

PALOMAR POMERADO HEALTH SPECIALIZING IN YOU

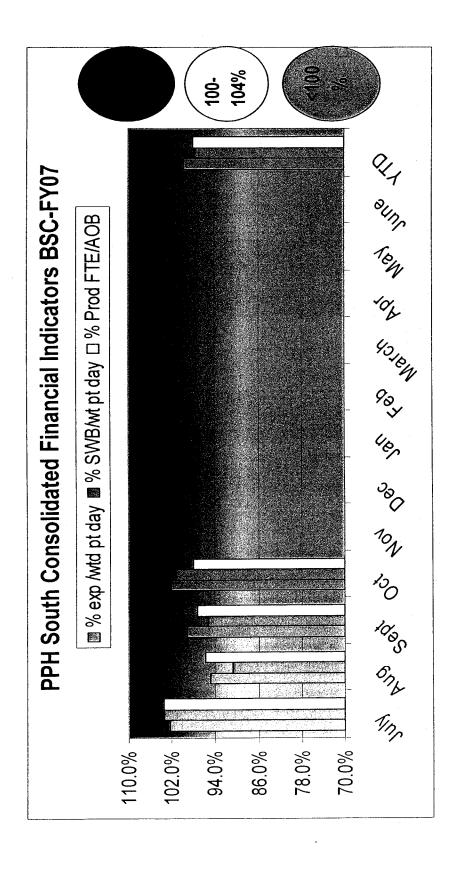
Palomar Pomerado Health STATEMENTS OF CASH FLOWS Fiscal Year 2007	October	QTY
CASH FLOWS FROM OPERATING ACTMITIES: Income (Loss from operations) Adjustments to reconcile change in net assets to net cash	(1,216,655)	2,201,517
provided by operating activities: Depreciation Expense Provision for bad debts	1,668,606 2,926,630	6,638,754 11,631,806
Changes in operating assets and liabilities: Patient accounts receivable Property Tax and other receivables	(4,457,953) (1,171,648)	(28,882,647) (1,105,937) 57,265
inventories Prepaid expenses and Other Non-Current assets Accounts payable	(326,127) (2,657,081)	(1,185,671)
Accrued comp Estimated settlement amounts due third-party payors Other current liabilities Net cash provided by operating activities	(372,997) 264,891 2,152,434 (3,197,374)	2,495,238 787,458 4,529,372 (16,040,485)
CASH FLOWS FROM INVESTING ACTIVITIES: Net (purchases) sales on investments Interest (Loss) received on investments Investment in affiliates Net cash used in investing activities	9,560,105 574,421 283,097 10,417,623	30,810,941 3,044,434 686,148 34,541,523
CASH FLOWS FROM NON CAPITAL FINANCING ACTIVITIES: Receipt of G.O. Bond Taxes Receipt of District Taxes Net cash used in activities	234,158 229,150 463,308	559,389 738,712 1,298,101
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES:		
Acquisition of property plant and equipment Proceeds from sale of asset G.O. Bond Interest paid Revenue Bond Interest paid Proceeds from issuance of debt Payments of LT Debt Net cash used in activities	(2,441,074) 0 0 0 0 0 0 0 0	(16,070,644) 0 (1,838,488) 0 0 (6,185,000) (24,094,132)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	5,242,483	(4,294,993)
CASH AND CASH EQUIVALENTS - Beginning of period CASH AND CASH EQUIVALENTS - End of period	172,782	9,710,258

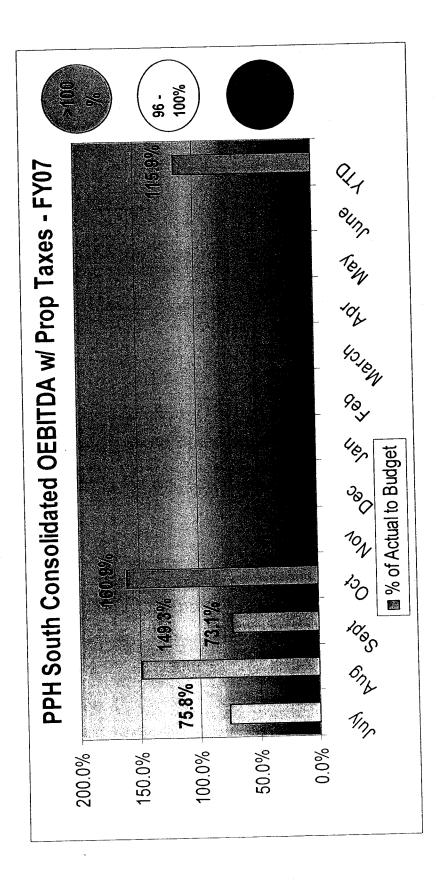




PALOMAR POMERADO HEALTH

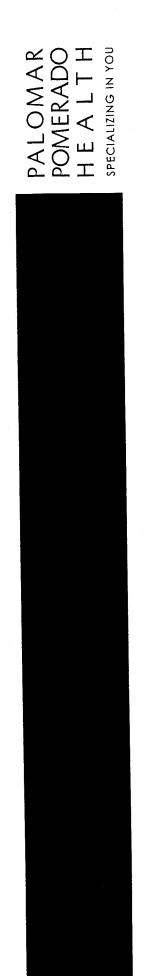
PALOMAR POMERADO HEALTH





PPH Weekly Flash Report

November 2006	Nov 3 - 9	Nov 10-16	Nov 17-23	Nov 24-30	MTD Total	MTD Budget % Variance	% Variance
Gross IP Revenue Gross OP Revenue	18,121,647 5,047,428	18,313,268 5,114,582	16,675,735 4,713,805	16,922,454 4,860,662	70,033,104 19,736,477	74,882,128 21,138,800	(6.48)
Cash Collection Davs cash on hand	5,263,268	5,410,239 106	5,371,876 104	8,673,073 102	28,531,854 102	29,880,107 80	(4.51)
Productive Hrs (PP 10 & 11) PMC - North POM - South Others	1)	204,946 119,137 51,565 34,244		190,631 114,046 47,883 28,702	395,577 233,183 99,448 62,946	401,289 234,859 98,351 68,079	1.42 0.71 (1.12) 7.54
Productive \$ (PP 10 & 11) PMC - North POM - South Others		6,119,154 3,552,732 1,476,418 1,090,004	·	5,734,041 3,450,288 1,381,806 901,947	11,853,195 7,003,020 2,858,224 1,991,951	12,051,835 7,089,262 2,836,683 2,125,890	1.65 1.22 (0.76) 6.30



PPH Weekly Flash Report

November 2006	Nov 3 - 9	Nov 10-16	Nov 17-23	Nov 24-30	MTD Total	MTD Budget	% Variance
ADC (Acute)	286	293	276	279	284	320	(11.38)
PMC	218	229	210	211	217	239	(8.98)
POM	68	64	99	89	29	82	(18.40)
PCCC	91	88	88	88	88	88	0.41
٩٧	124	127	122	118	122	124	(1.27)
Patient Days (Acute)	2002	2048	1934	1955	7,942	8,962	(11.38)
PMC	1527	1602	1471	1480	6,080	6,680	(8.98)
POM	478	446	463	475	1,862	2,282	(18.40)
PCCC	635	626	616	614	2,491	2,481	0.41
۸>	998	887	851	824	3,428	3,472	(1.27)
Discharges	535	519	506	475	2,035	2,280	(10.75)
PMC	406	406		375		1,680	(6.43)
POM	129	113	121	100		009	(22.85)
Number of Surgeries	230	252	195	208	882	940	(5.84)
PMC	152	177		143	617	611	0.93
POM	78	75		65	268	329	(18.43)
Number of Births	103	100	66	106	408	450	(9.31)
PMC	83	79		84	328	343	(4.24)
POM	20	21		22	80	107	(25.47)
Outpatient Visits (inc. Lab	1565	1549	1177	1306	5,597	7,657	(26.90)
PMC	1016	1031	783	854	3,684	5,221	(29.44)
POM	549	518		452	1,913	2,436	(21.47)
ER Visits	1640	1550	1461	1573	6,224	6,430	(3.20)
PMC	1125	1054		1068		4,325	(1.92)
POM	515	496	466	505		2,105	(5.83)
Trauma Visits	33	31	32	31	127	96	32.11
<u></u>	23	27	28	25		72	43.32
OP	10	4	. 4	9	24	24	(1.10)

PALOMAR POMERADO H E A L T H PALOMAR POMERADO HEALTH - AGREEMENT ABSTRACT

Section Reference	Term/Condition	Term/Condition Criteria
140,0,0,0	TITLE	Professional Services Agreement
	AGREEMENT DATE	November 1, 2006
Exhibit A	PARTIES	Southwest Neurology Medical Group and PPH
EXHIBIT 71	PURPOSE	To provide professional neurology medical coverage in all departments of the Palomar Medical Center.
1.1, 1.7	SCOPE OF SERVICES	Professional medical coverage 24 hours per day, 365 days per year at PMC. Discretionary
	PROCUREMENT	☐ Request For Proposal ■ Discretionary
	METHOD	1 2000 through October 31 2000 (three years)
6, 7.1	TERM	November 1, 2006 through October 31, 2009 (three years)
<u>v,</u>	RENEWAL	Three automatic one year renewals unless terminated upon 90 days written notice prior to the anniversary date
8.2.1.1	TERMINATION	For cause as defined in the agreement
8.2.2 3.1 Exhibit B	COMPENSATION METHODOLOGY	Monthly payment on or before the 15 th day of each calendar month commencing with the second (2 nd) calendar month of the term of this Agreement.
	BUDGETED	■ YES □ NO - IMPACT:
	EXCLUSIVITY	□ No ■ YES EXPLAIN:
	JUSTIFICATION	Required for standard of care for patients who develop a neurological condition
	POSITION POSTED	☐ YES ■ No Methodology & Response:
	Duties	All included □ Provision for Staff Education □Provision for Medical Staff Education □Provision for participation in Quality Improvement
	COMMENTS	This is an undate of the previous agreement.
	APPROVALS REQUIRED	□ VP □ CFO □ CEO □ BOD Committee □ BC

PALOMAR POMERADO HEALTH

NEUROLOGY

PROFESSIONAL SERVICES AGREEMENT

TO:

Board of Directors

FROM:

Board Finance Committee

Tuesday, December 5, 2006

MEETING DATE:

Monday, December 11, 2006

BY:

Kim Colonnelli, RN

Service Line Administrator for Emergency, Trauma & Forensics

BACKGROUND: Southwest Neurology Medical Group, Inc. (SWNMG), provides exclusive Neurology professional services to Palomar Medical Center (PMC). SWNMG has provided services to PPH for a number of years and has been responsive to the medical staff and health system in meeting the clinical needs of its patients. SWNMG provides on-call coverage for emergency situations.

The medical director and group physicians have been supportive of operational efforts to develop a streamlined approach to stroke management and will be actively involved in the effort to obtain stroke certification.

The current agreement was reviewed by contracting with no recommended changes.

This agreement represents a renewal of the exclusive agreement for an additional three years.

BUDGET IMPACT: Budgetary impact for the period November 1, 2006 – June 30, 2007.

STAFF RECOMMENDATION: At the Board Finance Committee meeting, staff recommended approval of the exclusive three-year Professional Services Agreement for Neurology at Palomar Medical Center with Southwest Neurology Medical Group, Inc.

COMMITTEE QUESTIONS:

COMMITTEE RECOMMENDATION:	The Board Finance Committee recommends approval of
the exclusive three-year (November 1, 2	2006, through October 31, 2009) Professional Services
Agreement for Neurology at Palomar Medic	cal Center with Southwest Neurology Medical Group, Inc.

Motion:

X

Individual Action:

Information:

Required Time:

PALOMAR POMERADO HEALTH

NEUROLOGY

PROFESSIONAL SERVICES AGREEMENT

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Board of Directors

FROM:

Board Finance Committee

Tuesday, December 5, 2006

MEETING DATE:

Monday, December 11, 2006

BY:

Kim Colonnelli, RN

Service Line Administrator for Emergency, Trauma & Forensics

BACKGROUND: Pacific Center for Neurological Disease, Inc. (PCND), provides exclusive Neurology professional services to Pomerado Hospital (POM). PCND has provided services to PPH for a number of years and has been responsive to the medical staff and health system in meeting the clinical needs of its patients. PCND provides on-call coverage for emergency situations.

The medical director and group physicians have been supportive of operational efforts to develop a streamlined approach to stroke management and will be actively involved in the effort to obtain stroke certification.

The current agreement was reviewed by contracting with no recommended changes.

This agreement represents a renewal of the exclusive agreement for an additional three years.

BUDGET IMPACT: Budgetary impact for the period November 1, 2006 – June 30, 2007.

STAFF RECOMMENDATION: At the Board Finance Committee meeting, staff recommended approval of the exclusive three-year Professional Services Agreement for Neurology at Pomerado Hospital with Pacific Center for Neurological Disease, Inc.

COMMITTEE QUESTIONS:

1
COMMITTEE RECOMMENDATION: The Board Finance Committee recommends approval of
the exclusive three-year (November 1, 2006, through October 31, 2009) Professional Services
the exclusive three-year (November 1, 2000, unrough October 37, 2007) heurological Disease. Inc.
Agreement for Neurology at Pomerado Hospital with Pacific Center for Neurological Disease, Inc.
- <i></i>

Motion:

X

Individual Action:

Information:

Required Time:

EMERGENCY ON-CALL AGREEMENT

THIS EMERGENCY ON-CALL DELEGATION AGREEMENT ("Agreement") is made and entered into effective as of the 1st day of November 2006, by and between Palomar Pomerado Health, a California local health care district ("PPH"), and Southwest Neurology Medical Group, a California medical group ("SWNMG").

RECITALS

- A. PPH owns and operates Palomar Medical Center, a general acute care hospital (the "Hospital"), and provides emergency services to patients who present themselves for evaluation and treatment through the emergency and various other departments of the Hospital, including, but not limited to, the intensive care unit and other inpatient departments of the Hospital (collectively, the "Departments").
- B. Pursuant to state and federal law, the Hospital has established an "on-call" panel of physicians ("On-Call Panel") in order to assure the availability of adequate physician coverage for its Departments.
- C. SWNMG engages physicians who are licensed to practice medicine in the State of California, are Board certified or eligible for certification in their respective specialties, are members of Hospital's medical staff and are approved by Hospital's medical staff to serve on the On-Call Panel ("SWNMG Physicians").
- D. PPH and SWNMG each recognize that the On-Call Panel performs a necessary patient care function at the Hospital and SWNMG agrees to render coverage and services as a member of said On-Call Panel to provide services to PPH's patients.
- E. SWNMG acknowledges Hospital's medical staff bylaws and rules and regulations provide, with some exceptions, that SWNMG Physicians are required to serve on the On-Call Panel.

NOW, THEREFORE, in consideration of the recitals, covenants, conditions and promises herein contained, the parties hereby agree as follows:

15255 Innovation Drive San Diego, CA 92128-3410

Robroy Fawcett 1576 Katella Way Escondido, CA 92027

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ANDONE DEPONDE

A California Health Care District

PALOMAR POMERADO HEALTH - AGREEMENT ABSTRACT

Section Reference	Term/Condition	Term/Condition Criteria
	TITLE	Professional Services Agreement
	AGREEMENT DATE	November 1, 2006
Exhibit A	PARTIES	Pacific Center for Neurological Disease, Inc., and PPH
	PURPOSE	To provide professional neurology medical coverage in all departments of Pol
1.1, 1.7	SCOPE OF SERVICES	Professional medic year at POM.
	PROCUREMENT METHOD	☐ Request For Pr
6, 7.1	TERM	November 1, 2006
	RENEWAL	Three automatic days written notice
8.2.1.1 8.2.2	TERMINATION	For cause as defin
3.1	COMPENSATION	Monthly payment
Exhibit B	METHODOLOGY	month commenciaterm of this Agree
	BUDGETED	■ YES □ NO-I
	EXCLUSIVITY	□ No ■ YES -
	JUSTIFICATION	Required for stan neurological cond
	Position Posted	☐ YES ■NO M
	ALTERNATIVES/IMPACT	N/A
	Duties	All included ☐ Provision for ☐Provision for ☐Provision for
	COMMENTS	This is an update
	APPROVALS REQUIRED	☑ VP □ CFO □

EMERGENCY ON-CALL AGREEMENT

THIS EMERGENCY ON-CALL DELEGATION AGREEMENT ("Agreement") is made and entered into effective as of the 1st day of November 2006, by and between Palomar Pomerado Health, a California local health care district ("PPH"), and Pacific Center for Neurological Disease, Inc., a California medical group ("PCND").

RECITALS

- A. PPH owns and operates Pomerado Hospital, a general acute care hospital (the "Hospital"), and provides emergency services to patients who present themselves for evaluation and treatment through the emergency and various other departments of the Hospital, including, but not limited to, the intensive care unit and other inpatient departments of the Hospital (collectively, the "Departments").
- B. Pursuant to state and federal law, the Hospital has established an "on-call" panel of physicians ("On-Call Panel") in order to assure the availability of adequate physician coverage for its Departments.
- C. PCND engages physicians who are licensed to practice medicine in the State of California, are Board certified or eligible for certification in their respective specialties, are members of Hospital's medical staff and are approved by Hospital's medical staff to serve on the On-Call Panel ("PCND Physicians").
- D. PPH and PCND each recognize that the On-Call Panel performs a necessary patient care function at the Hospital and PCND agrees to render coverage and services as a member of said On-Call Panel to provide services to PPH's patients.
- E. PCND acknowledges Hospital's medical staff bylaws and rules and regulations provide, with some exceptions, that PCND Physicians are required to serve on the On-Call Panel.

NOW, THEREFORE, in consideration of the recitals, covenants, conditions and promises herein contained, the parties hereby agree as follows:

PALOMAR POMERADO HEALTH FORENSIC HEALTH SERVICES MEDICAL DIRECTOR AGREEMENT

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Board of Directors

FROM:

Board Finance Committee Tuesday, December 5, 2006

MEETING DATE:

Monday, December 11, 2006

BY:

Kim Colonnelli, RN

Service Line Administrator for Emergency, Trauma & Forensics

BACKGROUND: Mary Spencer, M.D., provides exclusive clinical services and medical director oversight for both the Child Abuse Program (CAP) and the Sexual Assault Response Team (SART) at both Palomar Medical Center and Pomerado Hospital. Dr. Spencer has provided reliable Forensic professional services to PPH for a number of years and has been responsive to the medical staff and health system in meeting the clinical needs of its patients with no administrative compensation.

To continue with the CAP and SART services as they currently exist, Dr. Spencer is asking to be compensated for her administrative time. She is currently paid for the clinical evaluation of patients by law enforcement.

The agreement calls for Dr. Spencer to keep track of administrative time per the timecard attached to the medical director agreement. Payment for medical evaluations of alleged child abuse victims is authorized by the requesting law enforcement agency. PPH will pay Dr. Spencer and, in turn, will be reimbursed by the law enforcement agency. No additional compensation is provided by PPH to Dr. Spencer under this agreement.

Section 5.1 of the agreement was amended to include BETA malpractice insurance coverage for both the administrative and clinical services provided by Dr. Spencer (redline of agreement language attached).

This agreement represents a renewal of the exclusive agreement for a three-year term.

BUDGET IMPACT: None.

STAFF RECOMMENDATION: At the Board Finance Committee meeting, staff recommended approval of the exclusive three-year Agreement with Mary Spencer, M.D., for clinical services and Medical Director oversight for both the CAP and the SART at Palomar Medical Center and Pomerado Hospital.

COMMITTEE QUESTIONS:

COMMITTEE RECOMMENDATION:	The Boar	d Finance	e Con	nmitte	e reco	ommends	appr	oval of
the exclusive three-year (July 1, 2006, thro	ugh June	30, 2009)	Agre	eemen	t with	Mary Spe	encer	, M.D.,
for clinical services and Medical Director	oversight	for both	the	CAP	and th	ne SART	at P	Palomar
Medical Center and Pomerado Hospital.	_							

Motion:

 \mathbf{X}

Individual Action:

Information:

Required Time:

PALOMAR POMERADO HEALTH - AGREEMENT ABSTRACT

Section Reference	Term/Condition	Term/Condition Criteria
	TITLE	Forensic Health Services Medical Director Agreement
7.1	AGREEMENT DATE	July 1, 2006
	PARTIES	Mary Spencer, MD, and Palomar Pomerado Health
	PURPOSE	Medical oversight of Forensic Health to include both Child Abuse Program (CAP) and Sexual Assault Response Team (SART).
	SCOPE OF SERVICES	Medical Director leadership for CAP patients and SART programs. Both programs provide needed services to citizens in our service area who are alleged victims of child abuse or sexual assault.
4.1	TERM	Three years with 90 days written notice prior to anniversary date to terminate
4.1	RENEWAL	Three automatic one year renewals unless terminated upon 90 days written notice prior to the anniversary date
4.2	TERMINATION	For cause as defined in the agreement Without case as defined in the agreement with 90 days notice
3.1	COMPENSATION METHODOLOGY	Monthly payment on or before the 15 th of each month with supporting documentation of the prior month's time records.
	BUDGETED	☑ YES ☐ NO - IMPACT: None
	EXCLUSIVITY	□ No ☑ YES - EXPLAIN:
	JUSTIFICATION	Required for the continued delivery of high quality, uninterrupted forensic health services.
	POSITION POSTED	■ YES □ No Methodology & Response: Posted in Medical Staff Services per PPH policy.
	ALTERNATIVES/IMPACT	
Exhibit A #s 2, 3, 9, 10		 ☑ Provision for Staff Education ☑ Provision for Medical Staff Education ☑ Provision for participation in Quality Improvement ☑ Provision for participation in budget process developme
	COMMENTS	
	Approvals Required	☑ VP ☑ CFO ☑ CEO ☑ BOD Committee FINANCE ☑ BOD

FORENSIC HEALTH MEDICAL DIRECTOR AGREEMENT

between

PALOMAR POMERADO HEALTH a local health care district

and

Mary Spencer, M.D.

MEDICAL DIRECTOR AGREEMENT

THIS MEDICAL DIRECTOR AGREEMENT ("Agreement") is made and entered into by and between Palomar Pomerado Health, a local health care district organized pursuant to Division 23 of California Health and Safety Code ("PPH") and Mary Spencer, M.D. ("Medical Director").

RECITALS

- A. Palomar Pomerado Health is the owner and operator of both Palomar Medical Center, a general acute care hospital, located at 555 East Valley Parkway, Escondido, California and Pomerado Hospital, a general acute care hospital, located at 15215 Pomerado Road, Poway, California ("Hospitals").
- B. Hospitals operate a Forensic Health Program, which encompasses services for Child Abuse and Sexual Assault (the Department").
- C. Medical Director is a physician who is qualified and licensed to practice medicine in the State of California, is experienced and qualified in the specialized field of Forensic Medicine, and is a member of the Medical Staff of Hospitals ("Medical Staff").
- D. Department consists of facilities and equipment owned by PPH and staffed by PPH employees.
- E. PPH desires to retain Medical Director as an independent contractor to provide certain administrative and clinical services ("Services") in the operation of the Department and has determined that this proposed arrangement with Medical Director will enhance PPH's organization, procedure standardization, economic efficiency, professional proficiency, and provide other benefits to enhance coordination and cooperation among the Department's providers and users.
- F. PPH and Medical Director acknowledge and agree that this Agreement shall supercede the agreements, if any, previously entered into by the parties for the provision of Administrative Services.
- G. It is the intent of both PPH and Medical Director that the terms and conditions of this Agreement, and the manner in which services are to be performed hereunder, fulfill and comply with all applicable requirements of any applicable "safe harbor" or exception to Stark I and II including, but in no way limited to, the applicable requirements set forth in regulations promulgated by the Department of Health and Human Services, Office of Inspector General, and in the Ethics in Patient Referral Act.

4.3 Effect of Termination.

- 4.3.1 Upon expiration or termination of this Agreement, neither party shall have any further obligation hereunder except for (i) obligations due and owing which arose prior to the date of termination; and (ii) obligations, promises or covenants contained herein which expressly extend beyond the term of this Agreement.
- 4.3.2 Upon expiration or termination of this Agreement, and upon PPH's request, Medical Director shall immediately vacate the Department premises on the effective date of the termination or expiration, removing at such time any and all of Medical Director's personal property. PPH may remove and store, at Medical Director's expense, any personal property that Medical Director has not so removed.
- 4.3.3 Following the expiration or termination of this Agreement, Medical Director shall not do anything that might interfere with any PPH effort to contract with any other individual or entity for the provision of services or to interfere in any way with any relationship between PPH and physicians who may replace Medical Director.

5. INSURANCE

- Professional Liability. During the term of this Agreement, PPH shall maintain at its sole cost and expense professional liability insurance for Medical Director as required by this Section. Such insurance shall provide coverage for Medical Director as the named insured and PPH as an additional insured, and such policy shall cover any acts of Medical Director's professional negligence, which may have occurred during the term of this Agreement while providing any and all administrative and clinical services during the term of this Agreement. Such policies of insurance shall be written with limits of liability of no less than \$1,000,000 per claim/\$3,000,000 annual aggregate. PPH shall maintain continuous coverage for the term of the Agreement.
- General Liability. PPH shall provide, at its own cost and expense, general liability insurance, personal property insurance covering loss or damage to PPH's personal property and workers' compensation insurance. The general liability insurance policy shall name Medical Director as an additional insured and shall provide that any claims made pursuant to the policy shall apply both to PPH and Medical Director as if the policy were separate policies insuring PPH and Medical Director independent of each other.

6. INDEMNIFICATION

6.1 <u>Indemnification</u>. Each party shall indemnify, hold harmless and defend the other party and its officers, agents and employees against any loss or liability arising out of or resulting in any way from the acts or omissions of such party or its own officers, employees or agents, except that any such obligation to indemnify and hold harmless

PALOMAR MEDICAL CENTER CLINICAL DIRECTOR – OUTPATIENT BEHAVIORAL HEALTH

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Board of Directors

FROM:

Board Finance Committee Tuesday, December 5, 2006

MEETING DATE:

Monday, December 11, 2006

BY:

Sheila Brown, R.N., M.B.A., Chief Clinical Outreach Officer

Susan Linback, R.N., M.B.A., Service Line Administrator, Behavioral Health

This is a request to approve the Clinical Director Agreement with BACKGROUND: Christopher Gorman, M.D. Dr. Gorman will provide Clinical Director coverage and medical leadership for the Palomar Outpatient Behavioral Health Program. CMS requires that this program be under the direction of a physician. This program provides needed services to outpatient clients who suffer from severe mental health disorders.

BUDGET IMPACT:

No Budget Impact

STAFF RECOMMENDATION: At the Board Finance Committee meeting, recommended approval of the one-year Clinical Director Agreement with Christopher Gorman, M.D., for the Outpatient Behavioral Health Program at Palomar Medical Center.

COMMITTEE QUESTIONS:

COMMITTEE RECOMMENDATION: The Board Finance Committee recommends approval of the one-year (July 1, 2006 through June 30, 2007) Clinical Director Agreement with Christopher Gorman, M.D., for the Outpatient Behavioral Health Program at Palomar Medical Center.

Motion:

X

Individual Action:

Information:

Required Time:

PALOMAR POMERADO HEALTH - AGREEMENT ABSTRACT

Section		
Reference	Term/Condition TITLE	Term/Condition Criteria Clinical Director Agreement – Palomar Medical Center Outpatient Behavioral Health Program Christopher Gorman, M.D.
	AGREEMENT DATE	July 1, 2006
	PARTIES	PPH Christopher Gorman, M.D.
Recitals E	PURPOSE	To provide Medical oversight for Palomar Medical Center's Outpatient Behavioral Health Program
Exhibit A	SCOPE OF SERVICES	Christopher Gorman, M.D., will provide Clinical Director coverage and medical leadership for the Palomar Medical Center Outpatient Behavioral Health Program. CMS requires this program be under the direction of a physician. This Program provides needed services to outpatient clients who suffer from severe mental health disorders.
	PROCUREMENT METHOD	☐ Request for Proposal ■ Discretionary
5.1	TERM	July 1, 2006 through June 30, 2007
	RENEWAL	N/A
5.3 5.4 5.5	TERMINATION	a. Immediately for causeb. Not less than 90 days of written notice without cause
2.1	COMPENSATION METHODOLOGY	Monthly payment on or before the 15 th of each month with supporting documentation of the prior month's time records.
	BUDGETED	■ YES □ No - IMPACT: None.
	EXCLUSIVITY	■ No ☐ YES — EXPLAIN:
	JUSTIFICATION	In order to remain compliant with CMS requirements for Outpatient Behavioral Health Services, medical oversight is needed.
	Position Noticed	■ YES □ NO METHODOLOGY & RESPONSE: Posted in Medical Staff Offices for 30 days
	ALTERNATIVES/IMPACT	Proceeding without this arrangement will cause the program to be out of compliance with CMS requirements and jeopardize ongoing mental health to a vulnerable population.
Exhibit E	DUTIES	■ PROVISION FOR STAFF EDUCATION ■ PROVISION FOR MEDICAL STAFF EDUCATION ■ PROVISION FOR PARTICIPATION IN QUALITY IMPROVEMENT
	COMMENTS	
	APPROVALS REQUIRED	■ Officer ■ CFO ■ CEO ■ BOD Finance Committee ■ BOD

PSYCHIATRIC OUTPATIENT PROGRAM CLINICAL DIRECTOR AGREEMENT

by and between

PALOMAR POMERADO HEALTH, a local healthcare district

and

CHRISTOPHER GORMAN, M.D.

July 1, 2006

PSYCHIATRIC OUTPATIENT PROGRAM CLINICAL DIRECTOR AGREEMENT

THIS PSYCHIATRIC OUTPATIENT PROGRAM CLINICAL DIRECTOR AGREEMENT ("Agreement") is entered into as of July 1, 2006, by and between Palomar Pomerado Health, a local health care district organized under Division 23 of the California Health and Safety Code ("PPH"), and Christopher Gorman, M.D., an individual ("Director"). PPH and Clinical Director are sometimes referred to in this Agreement individually as a "Party" or, collectively, as the "Parties."

RECITALS

- A. Among other things, PPH owns and operates an acute care hospital facility, known as Palomar Medical Center ("PMC"), located at 555 East Valley Parkway, Escondido, CA 92025. PMC operates a Psychiatric Outpatient Program (the "Program") under its acute care license.
- B. Director is licensed to practice medicine in the State of California, board certified for the practice of medicine in the specialty of Psychiatry (the "Specialty"), and a member in good standing of PPH's medical staff (the "Medical Staff").
- C. PPH desires to engage Director as an independent contractor to provide medical and administrative oversight with respect to the Program and PPH believes that this proposed arrangement with Director will enhance the organization, procedure standardization, economic efficiency, professional proficiency, and provide other benefits to enhance coordination and cooperation among providers and user of the Program.
- D. Director has the following qualifications and expertise to provide the services described in this Agreement: licensed physician and a member in good standing of Palomar Medical Center's medical staff.
- E. PPH has considered the following factors in determining the necessity and amount of compensation payable to Director pursuant to this Agreement:
 - 1. The nature of Director's duties set forth in Exhibit A, which is attached hereto and incorporated herein.
 - 2. Director's qualifications as described herein.
 - 3. The difficulty in obtaining a qualified physician to provide the services described in this Agreement.
 - 4. The benefits to PPH and the surrounding community resulting from Director's performance of the services described in this Agreement.
 - 5. The economic conditions locally and in the health care industry generally.

PALOMAR POMERADO HEALTH MEDICAL CONSULTANT-DIABETESHEALTH

Board of Directors

Board Finance Committee

	Tuesday, December 5, 2006
MEETING DATE:	Monday, December 11, 2006
BY:	Sheila Brown, R.N., M.B.A., Chief Clinical Outreach Officer Kris Hedges, M.B.A., System Director, DiabetesHealth
at D. J. M.D. D	is is a request to approve the Medical Consultant Agreement with r. Bailey will provide Clinical Consultancy and guidance to the Medical th. This program provides needed services to inpatients and outpatients.
BUDGET IMPACT:	No Budget Impact
monded approval	DATION: At the Board Finance Committee meeting, staff of the Medical Consultant Agreement with Timothy Bailey, M.D., for I guidance to the Medical Director of Diabetes Health.
COMMITTEE QUEST	TIONS:
COMMITTED Geres	TOTIS.
COMMITTED QUEST	
COMMITED QUEST	
COMMITEE	
COMMITEE	
COMMITTEE REC	COMMENDATION: The Board Finance Committee recommends eyear (July 1, 2006, through June 30, 2008) Medical Consultant nothy Bailey, M.D., for Clinical Consultancy and guidance to the
COMMITTEE REC approval of the two-Agreement with Tim	COMMENDATION: The Board Finance Committee recommends eyear (July 1, 2006, through June 30, 2008) Medical Consultant nothy Bailey, M.D., for Clinical Consultancy and guidance to the
COMMITTEE REC approval of the two- Agreement with Tim Medical Director of I	COMMENDATION: The Board Finance Committee recommends eyear (July 1, 2006, through June 30, 2008) Medical Consultant nothy Bailey, M.D., for Clinical Consultancy and guidance to the
COMMITTEE REC approval of the two-Agreement with Tim Medical Director of I Motion: X	COMMENDATION: The Board Finance Committee recommends eyear (July 1, 2006, through June 30, 2008) Medical Consultant nothy Bailey, M.D., for Clinical Consultancy and guidance to the

TO:

FROM:

PALOMAR POMERADO HEALTH - AGREEMENT ABSTRACT

Section Reference	Term/Condition	Term/Condition Criteria
	TITLE	Medical Consultant Agreement – Palomar Pomerado Health DiabetesHealth
		Timothy Bailey, M.D.
	AGREEMENT DATE	July 1, 2006
	PARTIES	1) PPH 2) Timothy Bailey, M.D.
Recitals E	PURPOSE	PPH desires to retain Medical Consultant as an independent contractor to provide certain services ("Services") in the operation of the Department and has determined that this proposed arrangement with Medical Consultant will enhance the Departments' organization, procedure standardization, economic efficiency, professional proficiency, and provide other benefits to enhance coordination and cooperation among the Departments' providers and users.
Exhibit A	SCOPE OF SERVICES	Timothy Bailey, M.D., shall assist the Medical Director to provide the overall medical direction of the Department and insure that professional standards of care and ethical practice are adhered in all situations of patient care.
	PROCUREMENT METHOD	☐ Request for Proposal ■ Discretionary
4.1	TERM	July 1, 2006 through June 30, 2008
	RENEWAL	N/A
4.3 4.4	TERMINATION	a. Immediately for causeb. Not less than 90 days of written notice without cause
3.1	COMPENSATION METHODOLOGY	Monthly payment on or before the 15 th of each month with supporting documentation of the prior month's time records.
	BUDGETED	■ YES □ No - IMPACT: None.
	EXCLUSIVITY	■ No □ YES - EXPLAIN:
,	JUSTIFICATION	To ensure that Medical Director has appropriate and necessary clinical (Endocrinology) resources.
	POSITION NOTICED	■ YES □ NO METHODOLOGY & RESPONSE: Posted in Medical Staff Offices for 30 days
	ALTERNATIVES/IMPACT	
Exhibit E	DUTIES	■ PROVISION FOR STAFF EDUCATION ■ PROVISION FOR MEDICAL STAFF EDUCATION ■ PROVISION FOR PARTICIPATION IN QUALITY IMPROVEMENT
	COMMENTS	
	APPROVALS REQUIRED	■ Officer ■ CFO ■ CEO ■ BOD Finance Committee ■ BOD



MEDICAL CONSULTANT AGREEMENT

between

PALOMAR POMERADO HEALTH, a local healthcare district

and

Timothy Bailey, M.D.

July 1, 2006



MEDICAL CONSULTANT AGREEMENT

THIS MEDICAL CONSULTANT AGREEMENT ("Agreement") is made and entered into effective July 1, 2006 by and between Palomar Pomerado Health ("PPH"), a local health care district organized pursuant to Division 23 of California Health and Safety Code ("Hospital") and Timothy Bailey, M.D. ("Medical Consultant").

RECITALS

- A. Hospital is the owner and operator of Palomar Medical Center ("PMC"), a general acute care hospital located at 555 East Valley Parkway, Escondido, California and Pomerado Hospital ("Pomerado"), a general acute care hospital located at 15615 Pomerado Road, Poway, California (collectively referred to as "Hospitals").
- B. Medical Consultant is a physician who is qualified and licensed to practice medicine in the State of California, is experienced and qualified in the specialized field of Endocrinology or Internal Medicine, and who is a member of the Medical Staff of Hospitals ("Medical Staff").
- D. PPH operates Diabetes Health departments in both of its Hospitals that are dedicated to community education and the improvement of the glycemic health of patients in the community on an inpatient and outpatient basis ("Diabetes Health"). Diabetes Health departments at Hospitals are equipped by PPH and staffed by PPH employees.
- E. PPH desires to retain Medical Consultant as an independent contractor to provide certain services ("Services") in the operation of the Department and has determined that this proposed arrangement with Medical Consultant will enhance the Departments' organization, procedure standardization, economic efficiency, professional proficiency, and provide other benefits to enhance coordination and cooperation among the Departments' providers and users.
- F. PPH and Medical Consultant acknowledge and agree that this Agreement shall supercede the agreements, if any, previously entered into by the parties for the provision of Services.
- G. It is the intent of both PPH and Medical Consultant that the terms and conditions of this Agreement, and the manner in which services are to be performed hereunder, fulfill and comply with all applicable requirements of any applicable "safe harbor" or exception to Stark I and II including, but in no way limited to, the applicable requirements set forth in regulations promulgated by the Department of Health and Human Services, Office of Inspector General, and in the Ethics in Patient Referral Act.



MEDICAL STAFF SERVICES

November 28, 2006

TO:

Board of Directors

BOARD MEETING DATE:

December 11, 2006

FROM:

Robert D. Trifunovic, M.D., Chief of Staff PMC Medical Staff Executive Committee

SUBJECT:

Medical Staff Credentialing Recommendations

PALOMAR MEDICAL CENTER

I. Provisional Appointment (12/11/2006 – 11/30/2008)
 Nicola C. Bugelli, M.D., Internal Medicine/Wound Care
 Allen K. Chan, M.D., General/Vascular Surgery
 Hisham N. El-Tayeb, M.D., Anesthesiology
 Andrew D. Hull, M.D., Maternal-Fetal Medicine
 Menashe Kfir, M.D., Maternal-Fetal Medicine
 Nicole B. Mulder, M.D., Ophthalmology
 Afshin A. Nahavandi, M.D., Internal Medicine/Hospitalist (Includes PCCC)
 Michael S. Rafii, M.D., Neurology
 Gladys A. Ramos, M.D., Maternal-Fetal Medicine
 Marianna Siksay, M.D., Family Practice
 Sanjeevi Vridhachalam, M.D., Diagnostic Radiology

- II. <u>Change from Associate to Active Status</u> Tamara L. Aburto-Pratt, M.D., Family/General Practice
- III. Advance from Provisional to Active Status
 Daniel A. Miller, M.D., Internal Medicine (12/11/2006 08/31/2007)
 Sunil S. Rayan, M.D., General Vascular Surgery (12/11/2006 01/31/2008)
- IV. Additional Privileges

Hamed Bayat, M.D., Cardiology

Coronary Artery Stent Placement

Lori A. Coleman, M.D., Radiation Oncology

Moderate Sedation

Kris Ghosh, M.D., OB/Gyn

- Port Placement Port Removal
- V. <u>Leave of Absence</u> Mohammad Imandoust, M.D., Pediatrics (10/01/2006 – 09/30/2007)
- VI. Voluntary Resignations/Withdrawal of Membership
 Arthur A. Blain, IV, M.D., Family Practice (Effective 08/01/2006) (Includes PCCC)
 Marc A. Olivier, M.D., Internal Medicine (Effective 11/30/2006)
 Cheryl C. Saenz, M.D., Gynecologic Oncology (Effective 11/21/2006)
 Thomas J. Sergott, M.D., Plastic Surgery (Effective 12/31/2006)

FALOMAR MEDICAL
CENTER
555 East Valley Parkwa
Escapdido CA 92025

555 East Valley Parkway Escondide, CA 92025 Tel 760.739.3140 Fax 760.739.2926 POMER ADC HOSPITAL 15615 Pomerado Road Poway, CA 92064 Tel 858.613.4664 Fax 858.613.4217 ESCONDIDC
SURGERY CENTER
343 East Second Avenue
Escondido, CA 92025
Tel 760.480.6606
Fax 760.480.1288



PALOMAR POMERADO HEALTH PPH Board of Directors November 28, 2006 Page 2

Kevin Yoo, M.D.

VII. Allied Health Professional Appointment (12/11/2006 – 11/30/2008)

Judith C. Blinkinsop, P.A.-C, Physician Assistant; Sponsors: CEP

Yong Sedonia Weary, C.N.M., Certified Nurse Midwife; Sponsors: Drs. Buringrud, Trifunovic, Ghosh, Cerrone, Leon

Dept of Surgery

Active

VIII. Reappointment Effective 01/01/2007 -01/31/2008

	5,	1	
Reappointments Effective 01/01/20	007 - 12/31/2008		
Theodore G. Geer, M.D.	Internal Medicine	Dept of Medicine	Active
Marvin W. Levenson, M.D.	Administrative Medicine	Dept of Anesthesia	Associate
Paul J. Rickards, M.D.	Diagnostic Radiology	Dept of Radiology	Active
H. R. Rinderknecht, M.D.	Internal Medicine	Dept of Medicine	Active
(Includes PCCC)			
Mary A. Rose, M.D.	Radiation Oncology	Dept of Radiology	Consulting
Ronald K. Shimmin, M.D.	Family/General Practice	Dept of Family Practice	Associate
Nicholas G. Tsoulos, M.D.	Pediatrics	Dept of Pediatrics	Active
Jose G. Veliz, M.D.	Pain Management	Dept of Anesthesia	Associate
(Changed from Active to	Associate Category)		
Robert W. Ziering, M.D.	Allergy/Pediatrics	Dept of Pediatrics	Associate

Neurosurgery

IX. Allied Health Professional Reappointment Effective 01/01/2007 – 12/31/2008

Joy A. Biggers, CRC, Clinical Research Coordinator; Sponsors: Drs. Acheatel, Bayat, Detwiler, Gorwit, Gilbert, Leahy, Malek, Mulvihill

Lynette A. Derouen, F.N.P., Nurse Practitioner; Sponsors: Drs. Joseph, Arambulo, Howell, Heikoff, Nyberg, Simon, LaFond, Birnbaum, Han. (01/01/2007 – 12/31/2008) (Includes PCCC)

Lynn C. Hansen, CNM, Certified Nurse Midwife; Sponsors: Drs. Buringrud, Ghosh, Leon, Trifunovic

Certification by and Recommendation of Chief of Staff:

As Chief of Staff of Palomar Medical Center, I certify that the procedures described in the Medical Staff Bylaws for appointment, reappointment or alteration of staff membership or the granting of privileges and that the policy of the Palomar Pomerado Health System's Board of Directors regarding such practices have been properly followed. I recommend that the action requested in each case be taken by the Board of Directors.



PALOMAR POMERADO HEALTH SYSTEM PROVISIONAL APPOINTMENT December, 2006

PERSONAL INFORMATION

Provider Name & Title	Nicola C. Bugelli, M.D.
PPHS Facilities	Palomar Medical Center

SPECIALTIES/BOARD CERTIFICATION

Specialties	Internal Medicine - Certified 2000
Specialites	Hyperbaric Medicine – Certified 2003

ORGANIZATIONAL NAME

-	37	Nicola C. Bugelli, M.D.	
	Name	THEORE C. Degam, 1.1.	

Medical Education Information	University of Hawaii John Burns School of Medicine, Honolulu FROM: 09/01/1993 TO: 05/18/1997 Doctor of Medicine Degree
Internship Information	N/A
Residency Information	Santa Barbara Cottage Hospital, CA Internal Medicine From: 06/23/1997 To: 06/25/2000
Fellowship Information	N/A
Current Affiliation Information	Presbyterian-St. Luke's Medical Center, Denver, CO Sharp Coronado Hospital Sharp Grossmont Hospital

PALOMAR POMERADO HEALTH SYSTEM PROVISIONAL APPOINTMENT December, 2006

PERSONAL INFORMATION

Provider Name & Title	Allen K. Chan, M.D.
PPHS Facilities	Escondido Surgery Center
	Pomerado Hospital
	Palomar Medical Center

SPECIALTIES/BOARD CERTIFICATION

Specialties	Vascular Surgery - Certified 2004
	Surgery, General - Certified 2002

ORGANIZATIONAL NAME

Name	Allen K. Chan, M.D.
	7 Hieli It. Chan, III.D.

Medical Education Information	University of California, San Francisco FROM: 09/01/1988 TO: 06/13/1993 Doctor of Medicine Degree
Internship Information	N/A
Residency Information	Beth Israel Deaconess Medical Center, Boston, MA General Surgery From: 07/01/1993 To: 06/23/2000 Chief Resident from 06/22/99-06/23/00
Fellowship Information	University of Washington Medical Center, Seattle, WA Vascular Surgery From: 07/01/2000 To: 06/30/2002
Current Affiliation Information	Hemet Valley Medical Center Corona Regional Medical Center Inland Valley Regional Medical Center

PALOMAR POMERADO HEALTH SYSTEM PROVISIONAL APPOINTMENT

December, 2006

PERSONAL INFORMATION

Provider Name & Title	Hisham N. El-Tayeb, M.D.
PPHS Facilities	Escondido Surgery Center Pomerado Hospital Palomar Medical Center

SPECIALTIES/BOARD CERTIFICATION

G : It's	Anesthesiology - Certified 1997
Specialties	

ORGANIZATIONAL NAME

		7
,	Varia Anesthesia Consultants of CA	L
	Vame Tricomon Constitution	

Medical Education Information	Ain Shams University, Cairo, Egypt FROM: 09/01/1979 TO: 12/01/1985
Internship Information	St. Joseph Mercy Hospital, Pontiac, MI Internal Medicine From: 07/01/1991 To: 06/30/1992
Residency Information	St. Joseph Mercy Hospital, Pontiac Internal Medicine From: 07/01/1992 To: 06/30/1993
	Texas Tech University Anesthesia From: 07/01/1993 To: 06/30/1994
	LAC/University of Southern Calif. Medical Center Anesthesia From: 07/01/1994 To: 06/30/1996
Fellowship Information	N/A
Current Affiliation Information	Sharp Memorial Hospital, Chula Vista

PALOMAR POMERADO HEALTH SYSTEM PROVISIONAL APPOINTMENT December, 2006

PERSONAL INFORMATION

Provider Name & Title	Andrew D. Hull, M.D.
PPHS Facilities	Pomerado Hospital
	Palomar Medical Center

SPECIALTIES/BOARD CERTIFICATION

	2 12 10001
Specialties	Maternal-Fetal Medicine - Certified 2001
	Obstetrics and Gynecology – Certified 1999
1	Obstead of Motors & Control of Motors & Contro

ORGANIZATIONAL NAME

_		
	**	UCSD Medical Center
	Name	UCSD Medical Center
	1 1441116	

Medical Education Information	University of Nottingham, England FROM: 09/01/1979 TO: 07/09/1981
Internship Information	Loma Linda University Medical Center Obstetrics/Gynecology From: 07/01/1993 To: 06/30/1994
Residency Information	Loma Linda University Medical Center Obstetrics/Gynecology From: 07/01/1994 To: 06/30/1996
Fellowship Information	Loma Linda University Medical Center Research From: 01/01/1990 To: 05/31/1993 Fetal/Neonatal Physiology University of California, San Diego
	Maternal-Fetal Medicine From: 07/01/1996 To: 06/30/1998
Current Affiliation Information	Sharp Grossmont Hospital Scripps Memorial Hospital, La Jolla Scripps Mercy Hospital University of California, San Diego UCSD Thornton Hospital

PALOMAR POMERADO HEALTH SYSTEM PROVISIONAL APPOINTMENT

December, 2006

PERSONAL INFORMATION

Provider Name & Title	Menashe Kfir, M.D.
PPHS Facilities	Pomerado Hospital
	Palomar Medical Center

SPECIALTIES/BOARD CERTIFICATION

Special	Obstetrics and Gynecology
Special	Not Board Certified

ORGANIZATIONAL NAME

ı	N/	UCSD Medical Center
	Name	

Medical Education Information	Sackler School of Medicine, Tel Aviv, Israel FROM: 07/01/1996 TO: 06/15/2000 Doctor of Medicine Degree
Internship Information	Mount Sinai Hospital - New York Obstetrics/Gynecology From: 07/01/2001 To: 06/30/2002
Residency Information	Mount Sinai Hospital - New York Obstetrics/Gynecology From: 07/01/2002 To: 06/30/2005 Chief Resident from 7/1/04-6/30/05
Fellowship Information	University of California, San Diego Perinatology From: 07/01/2005 To: Present Expected Date of Completion: 6/30/08
Current Affiliation Information	Scripps Memorial Hospital, La Jolla Scripps Mercy Hospital

PALOMAR POMERADO HEALTH SYSTEM PROVISIONAL APPOINTMENT

December, 2006

PERSONAL INFORMATION

Provider Name & Title	Nicole B. Mulder, M.D.
PPHS Facilities	Escondido Surgery Center
	Palomar Medical Center

SPECIALTIES/BOARD CERTIFICATION

	<u>, </u>
Specialties	Ophthalmology - Certified 2000

ORGANIZATIONAL NAME

	TT 1 T 1 T A 1
N7	I Hidden Velley Eye Accounted
l Name	Hidden Valley Eye Associates

Medical Education Information	Vanderbilt University, Nashville, TN FROM: 08/01/1989 TO: 05/07/1993 Doctor of Medicine Degree
Internship Information	William Beaumont Hospital - Michigan Transitional From: 06/24/1993 To: 06/23/1994
Residency Information	University of Iowa Hospitals and Clinics, Iowa City Ophthalmology From: 01/01/1995 To: 06/30/1998
Fellowship Information	N/A
Current Affiliation Information	N/A

PALOMAR POMERADO HEALTH SYSTEM PROVISIONAL APPOINTMENT December, 2006

PERSONAL INFORMATION

Provider Name & Title	Afshin A. Nahavandi , M.D.
TO TO THE STATE OF	Pomerado Hospital (Villa Pomerado) Palomar Medical Center (Palomar Continuing Care Center)

SPECIALTIES/BOARD CERTIFICATION

Specialties	Internal Medicine – Certified 2003	

ORGANIZATIONAL NAME

Name	Neighborhood Healthcare

Medical Education Information	University of Tehran, Iran FROM: 09/01/1986 TO: 06/01/1994
Internship Information	St. Barnabas Hospital, Bronx, NY Internal Medicine From: 07/01/2000 To: 06/30/2001
Residency Information	St. Barnabas Hospital Internal Medicine From: 07/01/2001 To: 06/30/2002
	Kettering Medical Center, Kettering, OH Internal Medicine From: 07/01/2002 To: 06/30/2003
Fellowship Information	N/A
Current Affiliation Information	Kaiser Permanente, San Diego Kaweah Delta Hospital, Visalia, CA

PALOMAR POMERADO HEALTH SYSTEM PROVISIONAL APPOINTMENT December, 2006

PERSONAL INFORMATION

Provider Name & Title	Michael S. Rafii, M.D.
PPHS Facilities	Palomar Medical Center

SPECIALTIES/BOARD CERTIFICATION

Specialties	Neurology	7
	Not Board Certified	ı

ORGANIZATIONAL NAME

·				
	Name	C-41 (NT 1 24.10)	· · · · · · · · · · · · · · · · · · ·	
L	1 vante	Southwest Neurology Med Group	•	
				1

Medical Education Information	Brown University School of Medicine, Providence, RI FROM: 08/01/1995 TO: 06/30/2002 Doctor of Medicine Degree
Internship Information	Johns Hopkins Hospital, Baltimore, MD Internal Medicine From: 06/23/2002 To: 06/22/2003 General Internal Medicine
Residency Information	Johns Hopkins Hospital Neurology From: 07/01/2003 To: 06/30/2006 Adult Clinical Neurology
Fellowship Information	N/A
Current Affiliation Information	University of California, San Diego Veterans Administration, San Diego

PALOMAR POMERADO HEALTH SYSTEM PROVISIONAL APPOINTMENT

December, 2006

PERSONAL INFORMATION

Provider Name & Title	Gladys A. Ramos, M.D.
PPHS Facilities	Pomerado Hospital
	Palomar Medical Center

SPECIALTIES/BOARD CERTIFICATION

Obstetrics and Gynecology Not Board Certified

ORGANIZATIONAL NAME

Name	UCSD Medical Center	

Medical Education Information	University of California, Irvine School of Medicine FROM: 09/01/1997 TO: 06/16/2001	
Internship Information	Kaiser, San Francisco Obstetrics/Gynecology From: 06/01/2001 To: 06/30/2002	
Residency Information	Kaiser, San Francisco Obstetrics/Gynecology From: 07/01/2002 To: 06/30/2005	
Fellowship Information	University of California, San Diego Perinatology From: 07/01/2005 To: Present Expected Date of Completion: 06/30/2008	
Current Affiliation Information	Scripps Mercy Hospital University of California, San Diego	

PALOMAR POMERADO HEALTH SYSTEM PROVISIONAL APPOINTMENT

December, 2006

PERSONAL INFORMATION

Provider Name & Title	Marianna Siksay, M.D.
PPHS Facilities	Palomar Medical Center

SPECIALTIES/BOARD CERTIFICATION

		
C	Family Practice - Certified 2006	
Specialties	Family Practice - Certified 2006	

ORGANIZATIONAL NAME

	· · · · · · · · · · · · · · · · · · ·
	0 1911 1 1 1 0
Marie	Gravbill Medical Group
Name	

Medical Education Information	Uzhgorod State University, Ukraine FROM: 09/01/1987 TO: 06/18/1993 Doctor of Medicine Degree
Internship Information	N/A
Residency Information	University of Wisconsin, Madison Family Practice From: 06/30/2003 To: 06/30/2006
Fellowship Information	University of California, San Diego Research From: 04/01/2001 To: 06/30/2002 Research Fellow – Ophthalmology
Current Affiliation Information	N/A

PALOMAR POMERADO HEALTH SYSTEM PROVISIONAL APPOINTMENT December, 2006

PERSONAL INFORMATION

Provider Name & Title	Sanjeevi Vridhachalam, M.D.
DDUS Facilities	Pomerado Hospital Palomar Medical Center

SPECIALTIES/BOARD CERTIFICATION

	· ·	
	Diagnostic Radiology – Certified 2004	4
C i - lai on	Diagnostic Radiology - Certified 255	
Specialties		

ORGANIZATIONAL NAME

Name	Stat Radiology Medical Corp.

Medical Education Information	New York Medical College, Valhalla FROM: 09/01/1995 TO: 05/14/1999
Internship Information	St. Vincent's Hospital and Medical Center, NY Medicine From: 07/01/1999 To: 06/30/2000
Residency Information	Harbor/UCLA Medical Center Radiology From: 07/01/2000 To: 06/30/2004
Fellowship Information	Harbor/UCLA Medical Center Body Imaging From: 07/01/2004 To: 06/30/2005
Current Affiliation Information	Banner Desert Medical Center, Mesa, AZ

PALOMAR POMERADO HEALTH SYSTEM PROVISIONAL APPOINTMENT December, 2006

PERSONAL INFORMATION

Provider Name & Title	Samuel H. Wood, M.D.
PPHS Facilities	Pomerado Hospital

SPECIALTIES/BOARD CERTIFICATION

Specialties	Reproductive Endocrinology -Certified 1995/2005
	Obstetrics and Gynecology - Certified 1993/2003

ORGANIZATIONAL NAME

- 1	Name	Samuel H. Wood, M.D.
		Samuel II. Wood, Wi.D.

Medical Education Information	Medical College of Virginia, Richmond FROM: 08/01/1981 TO: 05/18/1985
Internship Information	University of North Carolina Hospitals, Chapel Hill Obstetrics/Gynecology From: 07/01/1986 To: 06/30/1987
Residency Information	University of North Carolina Hospitals Obstetrics/Gynecology From: 07/01/1987 To: 06/30/1990
Fellowship Information	University of California, San Diego Reproductive Endocrinology From: 07/01/1990 To: 06/30/1992 Reproductive Endocrinology & Infertility
Current Affiliation Information	Scripps Memorial Hospital, La Jolla University of California, San Diego

PALOMAR POMERADO HEALTH ALLIED HEALTH PROFESSIONAL **APPOINTMENTS** FOR DECEMBER 2006

NAME:

Judith Christine Blinkinsop, P.A.-C

SPECIALTY:

Physician Assistant

SERVICES:

Physician Assistant services for California Emergency Physicians

In the Emergency Department

TRAINING:

Riverside County Medical Center/Riverside Community College,

Moreno Valley, CA - Certificate of Physician Assistant stuides

PRACTICE:

Part time Physician Assistant, California Emergency Physicians

Emergency Department at PPH

Physician Assistant, Per diem, Riverside Community Hospital,

Riverside, CA

Physician Assistant, Part time, A+Urgent Care, Murrieta, CA

Physician Assistant, Part time, Rejuv Laser Spa, Temecula, CA

SPONSORS: CERTIFICATION: Jaime Rivas, M.D. and California Emergency Physician

National Commission on Certification of Physician Assistants

FACILITY:

Palomar Medical Center and Pomerado Hospital

2005

09/01/03-09/09/05

11/01/06-Present

01/01/06-Present

12/01/05-Present

10/01/05-Prsent

08/01/89-10/17/90

05/08/03-04/30/04

07/24/06-Present

04/19/01-Present

10/01/99-07/01/06

09/01/96-03/30/99

05/05/90-09/01/96

01/01/89-02/01/90

06/01/87-02/01/92

10/01/86-03/01/88

1991

NAME:

Yong Sedonia Weary, RN, CNM

SPECIALTY:

Certified Nurse Midwife

SERVICES:

Certified Nurse Midwife services at the PMC Birth Center

TRAINING:

PRACTICE:

Riverside City College, Riveside, CA

09/01/76-06/19/79 Associate of Arts Degree - Nursing University of California, San Francisco/San Francisco General Hospital

09/16/85-10/12/86

Nurse Midwifery Program - Certificate

San Jose State University/Education Program Associates Nurse

Midwifery Program - Certificate

University of Phoenix, Fountain Valley, CA

Bachelor of Science - Nursing

Certified Nurse Midwife, Palomar Medical Center

Per Diem Nurse Midwife(Clinician II) Planned Parenthood,

San Diego,CA

Nurse-Midwife, Betty Daniels, M.D., Woman to Woman OB/GYN, San Bernardino, CA

Nurse Midwife, Palomar Medical Center, Escondido, CA

Nurse Midwife, Loma Linda Faculty Medical Group, Colton, CA

Nurse Midwife, Olive View Medical Center, Sylmar, CA

Nurse Midwife, Woman to Woman OB/GYN Medical Group,

San Bernardino, CA

Nurse Midwife, Inland Midwife Services, Redlands, CA

SPONSORS:

Drs. Buringrud, Cerrone, Ghosh, Leon, Trifunovic

CERTIFICATION:

American College of Nurse Midwives

FACILTY

Palomar Medical Center

MEDICAL STAFF SERVICES

DATE:

November 28, 2006

MEMO TO:

Palomar Pomerado Health

Board of Directors

FROM:

Marvin Levenson, M.D.

Medical Director, Escondido Surgery Center

RE:

Medical Staff Recommendations

The Medical Staff of Palomar Medical Center approved the following credentialing recommendations for Escondido Surgery Center for submission to the Board of Directors:

Appointment:

12/11/2006 - 11/30/2008

- Allen K. Chan, M.D., General/Vascular Surgery
- Hisham N. El-Tayeb, M.D., Anesthesiology
- Nicole B. Mulder, M.D., Ophthalmology

Voluntary Resignations/Withdrawals

- ♦ Arthur A. Blain, IV, M.D., Family Practice (Effective 08/01/2006)
- ♦ Thomas J. Sergott, M.D., Plastic Surgery (Effective 12/31/2006)

Reappointment:

01/01/2007 - 12/31/2008

- ♦ Marvin W. Levenson, M.D., Administrative Medicine
- Ronald K. Shimmin, M.D., Family/General Practice

Certification by and Recommendation of Escondido Surgery Center Medical Director:

As Medical Director of Escondido Surgery Center, I certify that the procedures described in the Escondido Surgery Center Bylaws for appointment, reappointment or the granting of privileges and that the policy of the Palomar Pomerado Health Board of Directors regarding such practices have been properly followed. I recommend that the action requested in each case be taken by the Board of Directors.

PALOMAR MEDICAL
CENTER
555 East Valley Perkway
Escondido, CA 92025
Tel 760.739.3140
Fax 760.739.2926

POMERADO HOSPITAL 15615 Pomerado Road Poway, CA 92064 Tel 858.613.4664 Fax 858.613.4217 ESCONDIDO SURGERY CENTER 343 East Second Avenue Escondido, CA 92025 Tel 760.480.6606 Fax 760.480.1288

PALOMAR POMERADO

HEALTH



Pomerado Hospital Medical Staff Services

15615 Pomerado Road Poway, CA 92064 Phone – (858) 613-4664 FAX – (858) 613-4217

DATE:

November 28, 2006

TO:

Board of Directors - December 11, 2006

FROM:

Paul E. Tornambe, M.D., Chief of Staff, Pomerado Hospital Medical Staff

SUBJECT:

Medical Staff Credentials Recommendations - November 2006:

Credentials Recommendations: November

Samuel H. Wood, M.D. - OB/GYN

Provisional Appointments: (12/11/2006 – 11/30/2008)
Allen K. Chan, M.D. – Surgery
Hisham N. El-Tayeb, M.D. – Anesthesia
Andrew D. Hull, M.D. – OB/GYN
Menashe Kfir, M.D. – OB/GYN
Afshin A. Nahavandi, M.D. – Medicine (includes Villa)
Gladys A. Ramos, M.D. – OB/GYN
Sanjeevi Vridhachalam, M.D. – Radiology

Biennial Reappointments: (01/01/2007 – 12/31/2008)
Frederic J. Arsham, M.D. – Affiliate – Medicine
C. Dennis Bucko, M.D. – Affiliate – Surgery
Colette M. Eastman, D.O. – Active – OB/GYN
Paul J. Rickards, M.D. – Active – Radiology
Nicholas G. Tsoulos, M.D. – Active – Pediatrics
Jose G. Veliz, M.D. – Affiliate – Anesthesia
Aeron D. Wickes, M.D. – Affiliate - Medicine

Advancements:

Sunil S. Rayan, M.D. – Surgery – Courtesy (12/11/2006 – 1/31/2008) Jinnu A. Verma, M.D. – Medicine – Consulting (12/11/2006 – 05/31/2008)

Resignations/Withdrawal of Membership

William P. Hummel, M.D. L. Michael Kettle, M.D. Cheryl C. Saenz, M.D.

Allied Health Professionals Appointments: (12/11/2006 – 011/30/2008) Judith C. Blinkinsop, P.A.C. – Sponsors Emergency Medicine Physicians

Allied Health Professionals Reappointment (01/01/2007 – 12/31/2008) Joy A. Biggers, CRC – Sponsor Roger Acheatel, M.D. Lynette A. Derouen, F.N.P.- Sponsors – Kaiser Physicians

AHP Withdrawal of Membership

Lien Minh Khuat, N.P.

POMERADO HOSPITAL. Certification by and Recommendation of Chief of Staff: As Chief of Staff of Pomerado Hospital, I certify that the procedures described in the Medical Staff Bylaws for appointment, reappointment, or alternation of staff membership or the granting of privileges and the policy of the Palomar Pomerado Health System's Board of Directors regarding such practices have been properly followed. I recommend that the Board of Directors take the action requested in each case.

RESOLUTION DECLARING RESULTS OF NOVEMBER 7, 2006 GENERAL ELECTION

TO:

PPH Board of Directors

MEETING DATE:

December 11, 2006

FROM:

Christine D. Meaney, Board Assistant for Marcelo R. Rivera, M.D., Chairman

SUBJECT:

RESOLUTION DECLARING RESULTS OF NOVEMBER 7, 2006 GENERAL ELECTION AND PRESENTATION OF

CERTIFICATES

BACKGROUND:

As indicated at the November 20, 2006 Regular Board Meeting, the published results of the General Election reflected that four out of four PPH incumbents had been successful. Those results were unofficial pending the canvass of votes by the Registrar of Voters.

Those votes now having been certified by the Registrar of Voters of the County of San Diego, the results can be accepted and declared by adoption of the attached Resolution, and Certificates of Election can be distributed.

RESOLUTION NO. 12.11.06 (01) – 28

RESOLUTION OF THE BOARD OF DIRECTORS OF PALOMAR POMERADO HEALTH DECLARING THE RESULTS OF THE HOSPITAL DISTRICT GENERAL ELECTION HELD TUESDAY, NOVEMBER 7, 2006

THE BOARD OF DIRECTORS OF PALOMAR POMERADO HEALTH HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

Section 1. The Palomar Pomerado Health General Election was duly and regularly held and conducted for Palomar Pomerado Health on Tuesday, November 7, 2006, for the purpose of choosing a successor to each Member of the Board of Directors whose term expires on December 1, 2006.

Section 2. Five Nominating Petitions were submitted in the form and in the manner required by law for four-year terms, and at said Election, there were submitted to the electors of Palomar Pomerado Health the nominees so nominated for the offices of Member of the Board of Directors of Palomar Pomerado Health, there being four vacancies to be filled for full terms of four years at said election.

Section 3. In accordance with Election Code Section 23554, the Registrar of Voters of San Diego County canvassed the returns of the General Election.

Section 4. This Board has received from the Registrar of Voters of the County of San Diego a statement of the result of the election, as follows:

Names of Candidates (4-year term)		Total Vote	Percentage
Alan W. Larson Bruce G. Krider T. E. (Ted) Kleiter Gary L. Powers M. David Meagher	184° ;	63,727 58,970 57,190 54,938 30,767	23.94 22.16 21.49 20.64 11.56

Section 5. It is hereby declared that at said Election, Alan W. Larson, Bruce G. Krider, T. E. (Ted) Kleiter and Gary L. Powers were each elected to the office of Member of the Board of Directors of Palomar Pomerado Health for the full term of four years.

PASSED AND ADOPTED at a meeting of the Board of Directors of Palomar Pomerado Health held on December 11, 2006, by the following vote:

Resolution No. 12.11.06 (01) - 28
Declaring the Results of the Hospital District
General Election held Tuesday, November 7, 2006

	*
AIIESI:	
A TOTAL	
	ATTEST:

CERTIFICATE

STATE OF CALIFORNIA } ss

I, Mikel Haas, Registrar of Voters for the County of San Diego, do hereby certify that I have conducted the official canvass of the returns from the General Election held on November 7, 2006 in the County of San Diego. The following is a statement of the results showing the total number of ballots cast, the total number of votes for each candidate and the total number of votes in favor of and against each proposition.

Witness my hand and official seal this 5th day of December, 2006.

MIKEL HAAS Registrar of Voters



IN O DE DO LE DO



held on November 7, 2006 This certifies that at a General E

Alan W. Larson

was elected to the office of

Member, Board of Directors

Palomar Pomerado Health

December 5, 2006





Estate of California County of San Diego

held on November 7, 2006 This certifies that at a General T

Bruce G. Krider

was elected to the office of

Member, Board of Directors

Palomar Pomerado Health

December 5, 2006

Mikel Haas Registrar of Voters



State of California County of San-Diego

held on November 7, 2006 This certifies that at a General

T.E. (Ted) Kleiter

was elected to the office of

Member, Board of Directors

Palomar Pamerado Health

December 5, 2006

Mikel Haas Registrar of Voters





State of California
County of San Diego

held on November 7, 2006 This certifies that at a General 📮

Gary L. Powers

was elected to the office of

Member, Board of Directors

Palomar Pomerado Healith

December 5, 2006

Mikel Haas Registrar of Voters

SERVICE AWARD PINS FOR DIRECTORS

TO:

Board of Directors

DATE:

December 11, 2006

FROM:

Christine D. Meaney, Board Assistant

for Marcelo R. Rivera, M.D., Chairman

BY:

Christine Meaney, Board Assistant

BACKGROUND:

Service Award Pins for Directors are awarded upon election, and

in four-year increments thereafter, and are presented at the Annual

Meeting.

Congratulations to Director Larson for eight years of service

(1998).

ELECTION OF OFFICERS – BOARD OF DIRECTORS for CALENDAR YEAR 2007

TO:

Board of Directors

DATE:

December 11, 2006

FROM:

Christine Meaney, Board Assistant

BACKGROUND:

The PPH Bylaws require that the Board of Directors elect officers at the annual, organizational meeting which is held in December of each year. The one possible exception is that the Board has the option of either electing the Treasurer or appointing the Chairperson of the Finance Committee to fill that position at such time as committee appointments are made.

The term of each office is one year. The offices are assumed on January 1 of the ensuing year.

The following are the offices along with a summary of prescribed duties:

1. <u>Chairperson</u>. The Chairperson shall be the principal officer of the District and the Board and shall preside at all meetings of the Board. The Chairperson shall appoint all Board committee members and chairpersons and shall perform all duties incidental to the office and such other duties as may be prescribed by the Board from time to time.

In the event of a vacancy in the office of Chairperson, the Board may elect a new Chairperson.

- 2. <u>Vice Chairperson</u>. In the absence of the Chairperson, the Vice Chairperson shall perform the duties of the Chairperson.
- 3. <u>Secretary.</u> The Secretary shall provide for the keeping of minutes of meetings of the Board. The Secretary shall give or cause to be given appropriate notices in accordance with the bylaws or as required by law and shall act as custodian of District records and reports and of the District's seal.
- 4. <u>Treasurer.</u> The Treasurer shall serve at the pleasure of the Board. The Treasurer shall be charged with the safekeeping and disbursal of the funds in the treasury of the District. The Treasurer may be the Chairperson of the Finance Committee.

ESTABLISHING DATES OF REGULAR BOARD MEETINGS for CALENDAR YEAR 2007

TO:

Board of Directors

DATE:

December 11, 2006

FROM:

Christine Meaney, Board Assistant

SUBJECT:

RESOLUTION TO ESTABLISH DATES OF REGULAR

BOARD MEETINGS FOR CALENDAR YEAR 2007 and

TENTATIVE BOARD CALENDAR

BACKGROUND: Consistent with legal requirements to establish dates, times and locations of Regular Board Meetings prior to the pertinent calendar year, a resolution has been prepared for your approval. That resolution is predicated on meetings scheduled on the second Monday of each month, excepting those Mondays which fall on holidays observed by PPH and significant religious holidays.

A tentative working calendar has also been prepared and attached to indicate various events and holidays which may impact your personal calendars and conflict with Board Meetings.

The calendar presented represents no conflicts with either PPH observed holidays nor with major religious holidays. The following is noted either as an exception or for your information/consideration:

January

Due to the New Year holiday office closure anticipated as Monday, January 1, 2007 and prior holiday period, consideration may be given to holding the January meeting on the 15th rather than the 8th to allow more time for Staff/Board packet preparation.

RESOLUTION NO. 12.11.06 (02) - 29

RESOLUTION OF THE BOARD OF DIRECTORS OF PALOMAR POMERADO HEALTH ESTABLISHING REGULAR BOARD MEETINGS FOR CALENDAR YEAR 2007

WHEREAS, Palomar Pomerado Health is required, pursuant to Section 54954 of the California Government Code and Section 5.2.2 of the PPH Bylaws, to pass a resolution adopting the time, place and location of the regular board meetings;

NOW, THEREFORE, BE IT RESOLVED by the Board of Directors of Palomar Pomerado Health that the following schedule of regular meetings will apply for calendar year 2007:

2007 BOARD MEETING SCHEDULE

January 15	Pomerado	July 9	Pomerado
February 12	PMC	August 13	PMC
March 12	Pomerado	September 10	Pomerado
April 9	PMC	October 8	PMC
May 14	Pomerado	November 12	Pomerado
June 11	PMC	December 10	PMC

Each meeting will begin at **6:30 p.m.** Those meetings held at Palomar will be in Graybill Auditorium; those at Pomerado will be in the third floor meeting room.

PASSED AND ADOPTED at a regular meeting of the Board of Directors of Palomar Pomerado Health, held on December 11, 2006, by the following vote:

		* *	
NOES:			
ABSENT:			
ADSENT.			
ABSTAINING:			
DATED:	December 11, 2006		
APPROVED:		ATTESTED:	
Marcelo R. Rivera,	M.D., Chairman	Linda C. Greer, R.N., Secretary	
Board of Directors	,	Board of Directors	

AYES:

January 2007 S M Ts W T Fs S	February 2007 S M T W T F S	March 2007 S. M. T. W. T. F.** S
1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20	1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24	4 5 6 7 8 9 10 1 11 12 13 14 15 16 17 6 1 18 19 20 21 22 23 24 2
21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31,	25 26 27 28	25 26 27 28 29 30 315 22

Monday, January 01, 2007

08:00am 08:15am NEW YEAR'S DAY

Tuesday, January 02, 2007

08:00am 08:15am (Reminder to sched Ann Board off-site Co 08:30am 08:45am (fyi--Check on CSUSM School of Nsg Grand

Saturday, January 06, 2007

08:00am 08:15am (fyi reminder---Annual Roster of Public 08:15am 08:30am (fyi reminder--Annual Review of PPH Byla

Monday, January 08, 2007

09:30am 11:00am PMC Auxiliary Board Meeting

Location: PMC OB Classrm - 4th

06:30pm 09:00pm ??Regular Bd Mtg (or Jan 15??)

Location: ??POM E

Tuesday, January 09, 2007

10:00am 12:00pm GOV CTTEE?? (tent. hold)

Location: ??

Thursday, January 11,2007

07:30am 09:00am PPH Birthday Celebration Breakfast Location: POM / Conf Rm E 11:30am 01:00pm PPH Birthday Celebration Lunch Location: PMC / Graybill 12:00pm 02:00pm Audit Board Committee - TBD djhc 5580

Monday, January 15, 2007

06:30pm 09:00pm (HOLD - tent. Mthly Bd mtg, or Jan 8?)

Location: ??POM E

Tuesday, January 16,2007

05:30pm 09:45pm Joint BOD/Strategic Planning Committee M

Location: PMC -GB

Friday, January 19,2007

08:00am 12:01pm (SP BD EDCNL MTG) CAPE Executive Briefin

Location: PMC Graybill Auditor

Monday, January 22, 2007

09:30am 11:00am POMERADO Auxiliary Board Meeting

Location: MR-E

Wednesday, January 24,2007

12:30pm 02:00pm Health Development BOD Strategic Plannin

Location: Innov A

Saturday, January 27, 2007

08:00am 04:00pm PPH BD STRAT PLG RETREAT (per Lorie Harm

Location: RB INN

Monday, January 29,2007

06:00pm 09:30pm ANN BD SELF-EVAL (cdm) w/Ron Riner, MD,

Location: RB INN-Grandee Rm

Tuesday, January 30, 2007

05:30pm 08:30pm ??Finance Cttee

Location: ??

Thursday, February 01, 2007

08:00am 08:15am (fyi--Reminder to sched off-site Ann Bd

09:00am 09:15am Diversity Conference

Location: Indian Health Counci

Monday, February 12, 2007

09:30am 11:00am PMC Auxiliary Board Meeting

Location: PMC OB Classrm - 4th

Thursday, February 15,2007

08:00am 10:00am Pension Committee

Location: PMC / Cafe Conf Rm

06:00pm 09:30pm ANN BD CEO EVAL FY 06 (cdm) (Grandee R

Location: ??RB INN--Grandee Rm

Friday, February 16,2007

07:30am 09:00am PPH Birthday Celebration Breakfast

Location: PMC / Graybill

11:30am 01:00pm PPH Birthday Celebration Lunch

Location: POM / MR-E

Monday, February 19,2007

08:00am 08:15am PRESIDENT'S DAY PUBLIC HOLIDAY

Monday, February 26, 2007

09:30am 11:00am POMERADO Auxiliary Board Meeting

Location: MR-E

Thursday, March 01,2007

08:00am 08:15am (fyi--BD TO REVISIT IN APRIL '07 CEO'S C

Monday, March 12,2007

09:30am 11:00am PMC Auxiliary Board Meeting

Location: PMC OB Classrm - 4th

Wednesday, March 14,2007

07:30am 09:00am PPH Birthday Celebration Breakfast

Location: POM / MR-E

08:00am 08:15am CHA HLTH POLICY LEG DAY, SACRAMENTO

Location: SACRAMENTO CONV. CTR

11:30am 01:00pm PPH Birthday Celebration Lunch

Location: PMC / Graybill

Monday, March 19,2007

11:30am 01:30pm Facilities & Ground Cmte Mtg - PMC Grayb

Monday, March 26,2007

09:30am 11:00am POMERADO Auxiliary Board Meeting

Location: MR-E

Wednesday, March 28,2007

12:30pm 02:00pm Health Development BOD/Budget Meeting (R

Location: Innov A

Thursday, March 29, 2007

11:00am 02:00pm Ann Physn Luncheon per Rochele Brengle/5

Location: PMC GRAYBILL

11:00pm 02:00am Ann Physn Luncheon

Location: ??

Friday, March 30,2007

11:00am 02:00pm Ann Phsyn Luncheon per Rochele Brengle/5

Location: POM E

Sunday, April 01,2007

08:00am 08:15am (fyi--GOV INST L'SHIP CONF) Location: Scottsdale, AZ

Monday, April 02, 2007

08:00am 08:15am (fyi--GOV INST L'SHIP CONF)

Location: Scottsdale, AZ

08:00am 08:15am (fyi--Bd to revisit CEO's contract mid-t

09:00am 09:15am (Passover @ Sundown)

Tuesday, April 03,2007

08:00am 08:15am (fyi--GOV INST L'SHIP CONF)

Location: Scottsdale, AZ

Wednesday, April 04, 2007

08:00am 08:15am (fyi--GOV INST L'SHIP CONF)

Location: Scottsdale, AZ

Friday, April 06, 2007

08:00am 08:15am (Good Friday)

Monday, April 09,2007

08:00am 08:15am (Easter Monday)

09:30am 11:00am PMC Auxiliary Board Meeting

Location: PMC OB Classrm - 4th

Friday, April 20,2007

07:30am 09:00am PPH Birthday Celebration Breakfast

Location: PMC / Graybill

11:30am 01:00pm PPH Birthday Celebration Lunch

Location: POM / MR-E

Monday, April 23, 2007

09:30am 11:00am POMERADO Auxiliary Board Meeting

Location: MR-E

Thursday, April 26, 2007

08:00am 08:15am (fyi--HOSPITAL OF THE FUTURE SYMPOSIUM--

Location: Orlando, FL

Friday, April 27, 2007

08:00am 08:15am (fyi--HOSPITAL OF THE FUTURE SYMPOSIUM--

Location: Orlando, FL

Tuesday, May 01, 2007

08:00am 08:15am (fyi--May completion Pom OSP & Parking S

Sunday, May 06, 2007

08:00am 08:15am CHA ANN CALIF ACTION PROGRAM, WASHINGTON

Location: MAYFLOWER HOTEL, WAS

Monday,May 07,2007

08:00am 08:15am CHA ANN CALIF ACTION PROGRAM, WASHINGTON

Location: MAYFLOWER HOTEL, WAS

09:00am 09:15am (fyi-Nurses Week May 7-11)

12:00pm 02:00pm NURSE AWARDS CÉREMÓNY - NURSES' WK,PMC

Location: PMC / ROOM??

Tuesday, May 08, 2007

08:00am 08:15am CHA ANN CALIF ACTION PROGRAM, WASHINGTON

Location: MAYFLOWER HOTEL, WAS

09:00am 09:15am (fyi-Nurses Week May 7-11)

12:00pm 02:00pm ??time/NURSE AWARDS CEREMONY POMERADO -

Location: POM / ROOM??

Wednesday, May 09, 2007

07:30am 09:00am PPH Birthday Celebration Breakfast

Location: POM / MR-E

08:00am 08:15am CHA ANN CALIF ACTION PROGRAM, WASHINGTON

Location: MAYFLOWER HOTEL, WAS

09:00am 09:15am (fyi--Nurses Week May 7-11)

11:30am 01:00pm PPH Birthday Celebration Lunch

Location: PMC / Graybill

Thursday, May 10,2007

09:00am 09:15am (fyi--Nurses Week May 7-11)

Friday, May 11,2007

09:00am 09:15am (fyi--Nurses Week May 7-11)

Monday, May 14,2007

09:30am 11:00am PMC Auxiliary Board Meeting

Location: PMC OB Classrm - 4th

Thursday.May 17,2007

08:00am 10:00am Pension Committee

Location: PMC / Cafe Conf Rm

Monday, May 28, 2007

07:30am 07:45am MEMORIAL DAY PUBLIC HOLIDAY

Monday, June 11,2007

09:30am 11:00am PMC Auxiliary Board Meeting

Location: PMC OB Classrm - 4th

Monday, June 18,2007

11:30am 01:30pm Facilities & Grounds Cmt mtg

Location: POM C

Thursday, June 21,2007

07:30am 09:00am PPH Birthday Celebration Breakfast

Location: PMC / Graybill

11:30am 01:00pm PPH Birthday Celebration Lunch

Location: POM / MR-E

Monday, June 25,2007

09:30am 11:00am POMERADO Auxiliary Board Meeting

Location: MR-E

Wednesday, June 27, 2007

12:30pm 02:00pm Health Development BOD Ann Org Mtg FY08

Location: Innov A

Wednesday, July 04,2007

08:00am 08:15am INDEPENDENCE DAY PUBLIC HOLIDAY

Monday, July 09, 2007

09:30am 11:00am PMC Auxiliary Board Meeting

Location: PMC OB Classrm - 4th

Wednesday, July 11,2007

07:30am 09:00am PPH Birthday Celebration Breakfast

Location: POM / MR-E

11:30am 01:00pm PPH Birthday Celebration Lunch

Location: PMC / Graybill

Monday, July 23, 2007

09:30am 11:00am POMERADO Auxiliary Board Meeting

Location: MR-E

Monday, August 13,2007

09:30am 11:00am PMC Auxiliary Board Meeting

Location: PMC OB Classrm - 4th

Thursday, August 16,2007

07:30am 09:00am PPH Birthday Celebration Breakfast

Location: PMC / Graybill

08:00am 10:00am Pension Committee

Location: PMC / Cafe Conf Rm

11:30am 01:00pm PPH Birthday Celebration Lunch Location: POM / MR-E

Monday, August 20,2007

11:30am 01:30pm Facilities & Grounds Cmte mtg

Location: PMC back 1/2 of Gray

Monday, August 27, 2007

09:30am 11:00am POMERADO Auxiliary Board Meeting

Location: MR-E

Monday, September 03,2007

08:00am 08:15am LABOR DAY PUBLIC HOLIDAY

Monday, September 10, 2007

09:30am 11:00am PMC Auxiliary Board Meeting

Location: PMC OB Classrm - 4th

Wednesday, September 12, 2007

07:30am 09:00am PPH Birthday Celebration Breakfast

Location: POM / MR-E

11:30am 01:00pm PPH Birthday Celebration Lunch

Location: PMC / Graybill

Monday, September 24,2007

09:30am 11:00am POMERADO Auxiliary Board Meeting

Location: MR-E

Monday, October 01,2007

08:00am 08:15am (fyi--Schedule Ann Bd Self-Eval)

Monday, October 08,2007

09:30am 11:00am PMC Auxiliary Board Meeting

Location: PMC OB Classrm - 4th

Monday, October 15,2007

11:30am 01:30pm Facilities & Grounds Cmte mtg - mlg x419

Location: POM C

Thursday, October 18, 2007

07:30am 09:00am PPH Birthday Celebration Breakfast

Location: PMC / Graybill

11:30am 01:00pm PPH Birthday Celebration Lunch

Location: POM / MR-E

Monday, October 22, 2007

09:30am 11:00am POMERADO Auxiliary Board Meeting

Location: MR-E

Thursday, November 01, 2007

08:00am 08:15am (fyi--sched Ann CEO Eval)

Thursday, November 08, 2007

07:30am 09:00am PPH Birthday Celebration Breakfast

Location: POM / MR-E

11:30am 01:00pm PPH Birthday Celebration Lunch

Location: PMC / Graybill

Monday, November 12, 2007

09:30am 11:00am PMC Auxiliary Board Meeting

Location: PMC OB Classrm - 4th

Thursday, November 15,2007

08:00am 10:00am Pension Committee

Location: PMC / Cafe Conf Rm

Thursday, November 22, 2007

08:00am 08:15am THANKSGIVING DAY PUBLIC HOLIDAY

Monday, November 26,2007

09:30am 11:00am POMERADO Auxiliary Board Meeting

Location: MR-E

Monday, December 10,2007

09:30am 11:00am PMC Auxiliary Board Meeting Location: PMC OB Classrm - 4th

Friday, December 14,2007

07:30am 09:00am PPH Birthday Celebration Breakfast

Location: PMC / Graybill
11:30am 01:00pm PPH Birthday Celebration Lunch

Location: POM / MR-E

Monday, December 17,2007

11:30am 01:30pm Facilities & Grounds Cmte mtg - mlg x419

Location: PMC back 1/2 of Gray

Monday, December 24,2007

09:30am 11:00am POMERADO Auxiliary Board Meeting

Location: MR-E

Tuesday, December 25,2007

08:00am 08:15am CHRISTMAS DAY

Addendum to the Environmental Study & Mitigated Negative Declaration, Pomerado Hospital

TO:

Board of Directors

MEETING DATE:

Monday, December 11, 2006

FROM:

Michael Covert, President and CEO

BY:

Michael Shanahan, Director Facilities Planning & Development

BACKGROUND:

This environmental document is an Addendum to the Final Mitigated Negative Declaration (MND) for the Pomerado Hospital Expansion Project, SCH No. 2005091082, adopted in November 2005 by Palomar Pomerado Healthcare District. The purpose of the MND Addendum is to provide an update to the Final MND with regard to Phase II Pomerado Hospital Expansion which was addressed in the Final MND in as much detail as could be planned and identified at that time. Specifically, the MND Addendum focuses on new information and minor revisions to the project.

Request is now respectfully submitted for Board adoption of the Addendum to the Environmental Study & Mitigated Negative Declaration, Pomerado Hospital, by the following two Resolutions, copies of which are attached:

12.11.06 (03) - 30 Adoption for an Addendum to the Final Mitigated Negative Declaration (Pomerado Hospital Expansion Phase II Project) Pursuant to the California Environmental Quality Act;

12.11.06 (04) – 31 Approval for Pomerado Hospital Expansion Project.

BUDGET

None. Project is funded through the Facilities Master Plan

IMPACT:

Motion:

Individual Action:

X

Information:

PALOMAR POMERADO HEALTH

RESOLUTION NO. 12.11.06 (03) - 30

RESOLUTION OF ADOPTION FOR AN ADDENDUM TO THE FINAL MITIGATED NEGATIVE DECLARATION (POMERADO HOSPITAL EXPANSION PHASE II PROJECT)
PURSUANT TO THE CALIFORNIA ENVIRONMENTAL QUALITY ACT

Whereas, in order to continue to provide accessible health care services, including trauma, emergency room and acute care services, to a population anticipated to grow to approximately 1.3 million within the next twenty years, the Board of Directors ("Board") of Palomar Pomerado Healthcare District ("District"), with the input of District medical staff, nursing personnel and support personnel and members of the public, has developed a comprehensive Facilities Master Plan to address the future health care needs of the population of the District;

Whereas, the existing Pomerado Hospital requires expansion in order to meet the goals of the Facilities Master Plan;

Whereas, the Board and City of Poway have approved the phased expansion of Pomerado Hospital;

Whereas, Phase I is currently being constructed and Phase II requires additional approvals from the Board and the City of Poway;

Whereas, pursuant to the laws of the State of California and pursuant to conditions of Measure BB, all projects in the Facilities Master Plan are required to comply with the rules and regulations of the California Environmental Quality Act ("CEQA");

Whereas, the applicant for the Pomerado Hospital Phase II Expansion ("Project") is the District and the lead agency for the Project under CEQA is also the District per CEQA Guidelines Section 15051;

Whereas, implementation of the Project requires the City of Poway to make discretionary land use approvals;

Whereas, a Final Mitigated Negative Declaration ("MND") was certified for the Pomerado Hospital Expansion including both Phase I and Phase II and implementation of the Project will not result in increasing environmental impacts above those evaluated in the MND;

Whereas, the District prepared an addendum to the MND for the Pomerado Hospital Phase II Expansion ("Addendum") to implement the Project pursuant to CEQA guidelines 15164 (b) because none of the conditions described in CEQA guidelines require the preparation of a new or subsequent Mitigated Negative Declaration or Environmental Impact Report.

NOW, THEREFORE, BE IT RESOLVED THAT:

Section 1. Recitals and Findings. The foregoing recitals and findings are true and correct, and this Board so finds and determines.

Section 2. Review and Adoption of Addendum. The Board has read and considered the Addendum to the Final Mitigated Negative for Pomerado Hospital Phase II Expansion Project and accompanying Mitigation Monitoring and Reporting Program (Attachment 1) with the MND for and it represents the District's independent judgment and analysis and the Board hereby adopts the Addendum and accompanying Mitigation Monitoring and Reporting Program.

Section 3. Findings. The Board of Directors of the Palomar Pomerado Healthcare District acting in its capacity as lead agency has prepared an Addendum to the Final MND for the Pomerado Hospital Phase II Expansion and accompanying Mitigation Monitoring Report (Attachment 1) to implement the Project, and the Board after considering the whole record makes the following findings with respect to approval of the Project:

- No Substantial Changes Requiring Major Revisions. Based on the analysis and information contained in the Addendum and the record, there is no substantial evidence that the changes to the Pomerado Hospital Final Mitigated Negative Declaration require a major change to the adopted MND. The Project will not result in any new significant environmental impact, nor will there be a substantial increase in the severity of significant impacts previously described in the certified Final Mitigated Negative Declaration.
- No Substantial Change in Circumstances Requiring Major Revisions. Based on the analysis and information contained in the Addendum and the record, there is no substantial evidence that substantial changes have occurred with respect to the circumstances surrounding the Project that would require major revisions to the certified Final Mitigated Negative Declaration due to the involvement of new significant environmental effects or substantial increases in severity of previously identified significant effects.
- No New Information Of Substantial Importance. Based on the analysis and information contained in the Addendum and the record, there is no substantial evidence of new information of substantial importance which was not known and could not have

been known at the time the Final Mitigated Negative Declaration was approved showing: (A) that the project will have one or more significant effects not previously discussed, (B) that previously identified significant effects will be substantially more severe, (C) that mitigation measures or alternatives previously found to be infeasible would in fact be feasible and would substantially reduce one or more of the significant effects but the Project proponent declines to adopt them, or (D) that mitigation measures or alternatives which are considerably different from those analyzed previously would substantially reduce one or more of the significant effects but the Project proponent declines to adopt them.

PASSED AND ADOPTED by the Governing Board of Palomar Pomerado Health on this 11th day of December, 2006, by the following vote:

	VEC	
А	ILO	٠

NOES:

ABSENT:

ABSTAINING:

IN WITNESS WHEREOF, this instrument has been duly signed and sealed as of the 11th day of December, 2006.

Marcelo R. Rivera, M.D. Chairman, Board of Directors Palomar Pomerado Health

ATTEST:

Linda C. Greer, R.N. Secretary, Board of Directors Palomar Pomerado Health

PALOMAR POMERADO HEALTH

RESOLUTION NO. 12.11.06 (04) - 31

RESOLUTION OF APPROVAL FOR POMERADO HOSPITAL EXPANSION PROJECT

Whereas, the Palomar Pomerado Healthcare District ("District") has prepared a Facilities Master Plan for the repair, replacement and expansion of health care facilities to meet the needs of Palomar Pomerado Healthcare participants through the year 2030;

Whereas, one objective of the Facilities Master Plan is to improve and expand the total combined number of patient beds in all Palomar Pomerado Healthcare hospital facilities by approximately 70 percent;

Whereas, the existing Pomerado Hospital requires expansion in order to meet the goals of the Facilities Master Plan;

Whereas, the need to admit patients of specific types or acuities at Pomerado Hospital often exceeds bed capacity and necessary improvements include the provision of additional hospital beds and expanded inpatient and outpatient services;

Whereas, due to the factors mentioned above the Palomar Pomerado Healthcare District Board of Directors ("Board") has determined that expansion of Pomerado Hospital is necessary to fulfill the stated need in the Facilities Master Plan;

Whereas, in November 2004 the voters of the District passed Proposition BB to provide bond financing to pay for repair, expansion and replacement of health care facilities in the Facilities Master Plan that will help meet projected health care needs;

Whereas, in 2005, the Board and the City of Poway approved the phased expansion of Pomerado Hospital;

Whereas, Phase I of the Pomerado Hospital Expansion includes construction of a new five-story Outpatient Services Pavilion, three-story Parking Structure, on-site and off-site improvements and relocation of interim waste management center;

Whereas, Phase I is currently being constructed;

Whereas, the City of Poway identified that additional planning approvals would be required for Phase II once detailed design had been finalized;

Whereas, the District has applied for the necessary approvals from the City of Poway to fully entitle Phase II;

Whereas, Phase II of the Pomerado Hospital Expansion includes the construction of a new Inpatient Bed Tower, a Conference and Education Center, expansion of the hospital Diagnostic and Treatment, administrative services and support, upgrade of central plant services, relocation of the existing helistop and remodel of existing facilities;

Whereas, in November 2005, the Board, acting as the lead agency in compliance with State law, adopted an Initial Study/ Final Mitigated Negative Declaration that analyzed a worst-case basis for both phases of the proposed expansion;

Whereas, the District has prepared an Addendum to the Final Mitigated Negative Declaration for the Phase II Expansion Project in compliance with the California Environmental Quality Act;

Whereas, the Project will give the District the ability to continue to provide exceptional health care to its participants and increase the regional capacity of health care facilities to meet future demand for care;

NOW, THEREFORE, BE IT RESOLVED THAT:

Section 1. Recitals and Findings. The foregoing recitals and findings are true and correct, and this Board so finds and determines.

Section 2. Approval of Project. Based on the foregoing, the Board hereby approves the Project and directs District Staff to take all actions required to obtain the necessary approvals from the City of Poway and to implement the Project.

PASSED AND ADOPTED by the Governing Board of Palomar Pomerado Health on this 11th day of December, 2006, by the following vote:

AYES:			
NOES:			
ABSENT:			
ABSTAINING:			

IN WITNESS WHEREOF, this instrument has been duly signed and sealed as of the $11^{\rm th}$ day of December, 2006.

Marcelo R. Rivera, M.D. Chairman, Board of Directors Palomar Pomerado Health

ATTEST:

Linda C. Greer, R.N. Secretary, Board of Directors Palomar Pomerado Health

Informational: Compensation

TO:

PPH Board of Directors

MEETING DATE:

December 11, 2006

FROM:

Nancy Bassett, RN

Chair Human Resources Committee

BACKGROUND: An update on management compensation procedures was provided to the Committee.

Discussion included:

- 1. Contract provisions for CNA and CHEU employees as related to contractual agreements (step increases).
- 2. Provisions for non-union employees ensuring that non-union employees receive compensation equivalent to the union employees.
- 3. Incentive for management ensuring continued support of PPH initiatives.

BUDGET IMPACT:

Not Applicable

STAFF RECOMMENDATION:

COMMITTEE QUESTIONS:

- A. Larson asked if the contracts include any provisions for employee incentives.
 - 1. B. Turner replied that there are no incentives provisions in the contracts, however PPH does make adjustments if so indicated by market surveys.
- A. Larson questioned the process for estimating merit payouts for the budget process.
 - 1. B. Turner explained the process used to blend the expected rate changes into the proposed budget.
- N. Bassett requested a comparison between union, non-union and management incentive plans.

COMMITTEE	RECOMMENDATION:

Motion:

Individual Action:

Information: X

Required Time:

Update: Adopt-A-Family Program

TO:

PPH Board of Directors

MEETING DATE:

December 11, 2006

FROM:

Nancy Bassett, RN

Chair Human Resources Committee

BACKGROUND: This will be the 3rd year for the Holiday Family Basket Program. Our annual campaign assists co-workers and their families, who may need a little extra during this time of year.

Process: PPH employees can nominate anyone to receive a basket. Once the nominations are received they are matched with a department requesting to assist a needy family. Departments receive basic information on their family: ages and gender of children, specific gift requests (if known). Baskets include food as well as gifts.

BUDGET IMPACT:

Not Applicable

STAFF RECOMMENDATION:

COMMITTEE QUESTIONS:

A. Larson expressed concerns about assisting employees only during the holiday season.

- * B. Turner noted that PPH has several programs available to employees at any time during the year:
 - 1) PTO Donation Program
 - 2) Emergency Loan Program
 - 3) Foundation Grants

	COMMITTEE RECOMMENDATION:
	Motion:
-	Individual Action:
-	Information: X
l	Required Time:



PPH Holiday Family Baskets

Nominating Depa	artment:			
PPH Employee F	amily:			
their PPH family.			e much of a holiday oliday basket from l	without some help from PPH employees
. ()	f family mamb	OFC		
Age(s) and sex of	i iainiiy memb □ Male	□ Female	Size	Hobbies/Wish
ListAge			Size	Hobbies/Wish
List Age	🗆 Male	☐ Female	Size	Hobbies/Wish
ListAge		☐ Female	Size	Hobbies/Wish
ListAge		☐ Female	Size	Hobbies/Wish
List				

Nominations are due to Lisa Hazard at Palomar Trauma office (3^{rd} floor) or POM HR office $\underline{\mathbf{By} \ \mathbf{11/20/06}}$



PPH Holiday Family Baskets

How to nominate a family:

You or someone in your department knows of a PPH Employee who may not have much of a holiday without a little assistance. We would ask that you speak with the individual and make sure that they are open to receiving a some help at this time of year.

Please have information about your family available such as age and sex, and any particular interests or needs e.g. reading, clothes, food, etc.

Fill out the form we have attached here for you. Please have completed forms turned in to:

PALOMAR: POMERADO:

Lisa Hazard, Trauma Department (3rd floor towards CCU 4)

Human Resources Office (front desk)

Nominations are due by <u>11/20/06</u>

How to adopt a family:

E-mail kace and bct (Kim Colonnelli and Brenda Turner) and let them know you/your department are interested in adopting a family. We will match up families with adopting departments so that we can all have a wonderful holiday season this year!



Questions? Please call Kim Colonnelli at x3320 or Brenda Turner at x5142

Expansion of the Service Center for Wound Care and Hyperbaric Medicine to a Second Site in San Marcos, California

TO:

Board of Directors

FROM:

Board Finance Committee Tuesday, December 5, 2006

DATE:

Monday, December 11, 2006

BY:

Sheila Brown, MBA, Chief Officer Clinical Outreach Services

LeAnne Cooney, Senior Financial Analyst Bob Hemker, Chief Financial Officer

Ann Moore, RN, MSN, CWCN System Director Wound Care & Hyperbaric Medicine

BACKGROUND: Since 1997, Palomar Pomerado Health has successfully provided wound care management to patients in North San Diego County who were experiencing chronic, non-healing wounds. In May of 2005, the PPH Administrative team partnered with Diversified Clinical Services to add hyperbaric oxygen to the services provided at the Center for Wound Care and Hyperbaric Medicine.

The financial results for the PPH Center for Wound Care and Hyperbaric Medicine for fiscal year 2006 showed a contribution margin of \$526,676. Overall patient satisfaction scores remain in the 99th percentile, and employee satisfaction is in the 95th percentile.

To further the continuum of wound care management from a comprehensive quality, best practice and financial standpoint, approval of an additional site of service in the San Marcos area is requested (See attached Business Plan). Capital allocation – strategic initiatives – estimated at \$930,000 (actual will depend on specific site).

BUDGET IMPACT: The 5-year projections for the San Marcos site are anticipated to produce a cumulative cash flow of \$661,835, with an Internal Rate of Return of 21% (See attached pro forma). Total payback on the capital investment is projected at 43 months. Projected income for Pomerado and the San Marcos site is estimated at \$527,000 in year 1, increasing steadily to \$915,000 in year 5.

STAFF RECOMMENDATION: At the Board Finance Committee meeting, the staff recommended approval of the establishment of an additional site of service for Wound Care and Hyperbaric Medicine in San Marcos, as well as aggressive marketing efforts to backfill the anticipated volume loss at the Pomerado site.

COMMITTEE RECOMMENDATION: The Board Finance Committee recommends approval of
the establishment of an additional site of service for Wound Care and Hyperbaric Medicine in San
Marcos, as well as aggressive marketing efforts to backfill the anticipated volume loss at the Pomerado
site.

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M		11	.,		

X

Individual Action:

Information:

Required Time:

Palomar - San Marcos

Wound Care and Hyperbaric Medicine 2007 Pro Forma ¹

Annual Revenue/Income Projections By Patient Volume

Hospital wage index	1.1406	Year1	Year2	Year3	Үеаг4	Year5
Number of annual new patient registrations		310	360	390	420	450
REVENUE						
Evaluation & Management (E&M)		\$193,288	\$226,288	\$245,146	\$264,003	\$282,860
Debridements & Other Wound Care Procedures		\$495,371	\$579, 94 6	\$628,275	\$676,604	\$724,933
Hyperbaric Oxygen (HBO)	wite.	\$573,549	\$671,472	\$727,427	\$783,383	\$839,339
Outpatient Surgery Revenue (net)						TOTAL STREET
Total Net Revenue To Hospital		\$1,262,207	\$1,477,706	\$1,600,848	\$1,723,990	\$1,847,133
EXPENSE		<u> </u>				
Typical Staffing Expense ²						
Program Director		\$103,125	\$115,875	\$119,351	\$122,932	\$126,620
Clinical Coordinator		\$97,396	\$109,438	\$112,721	\$116,102	\$119,585
Hyperbaric Safety/Technical Director		\$51,563	\$57,938	\$59,676	\$61,466	\$63,310 \$52,674
Certified Nurse Assistant (s)		\$42,900	\$48,204	\$49,650 \$49,650	\$51,140 \$51,140	\$52,674
Administrative Assistant		\$42,900 \$0	\$48,204 \$0		\$0	\$
Administrative Specialist	968	\$110,700	\$133,488	\$156,663	\$181,692	\$208,575
RN(s) (full/part-time as required) HBOT Technician(s) (full/part-time as required)			\$54,981	\$64,527	\$74,836	\$85,909
Total Staffing Expense (incl. Benefits and Payroll	Taxes):	\$448,583	\$568,127	\$612,238	\$659,307	\$709,346
Non-Staff Expense vveo-pased para Tracking and Outcomes System with		_		o boroni o serial d	Oliniani Cominos	
Integrated Digital Photography [WoundStar® or Wound Expert			ovided and paid for ovided and ov			
Training ³				•		
Community Education ⁴		Pr	ovided and paid for	or by Diversified (Clinical Services	
Maintenance of Hyperbaric Chambers and Related Equipment		Pr	ovided and paid fo	or by Diversified (Clinical Services	
Discretionary Advertising Media Expense		\$27,000	\$27,000	\$29,250	\$31,500	\$33,750
Wound Care Supplies		\$36,900	\$43,200	\$50,700	\$58,800	\$67,500
Provision for Bad Debts		\$0	\$0	\$0	\$0	\$0
Miscellaneous		\$25,244	\$29,554	\$34,685	\$40,226	\$46,178
Oxygen for HBO Chambers		\$8,610	\$10,080	\$10,920	\$11,760	\$12,600
Laundry Service		\$3,690	\$4,320	\$5,070	\$5,880 \$3,000	\$6,750 \$3,000
Utilities		\$3,000	\$3,000 ovided and paid for	\$3,000 or by Diversified (45,000
Medical Director Stipend		0	Ovided and paid in	or by Diversime		
Rent (typically 2,500-5,000 sq. ft.) Total Non-Staff Expense:		\$104,444	\$117,154	\$133,625	\$151,166	\$169,778
	Years amort.					
Capital Expenditure - Depreciation Monoplace Hyperbanc Chambers, Transcutaneous O₂ Monitors		Pr	ovided and paid f	or by Diversified	Clinical Services	
Examination Chairs & Lights		Pr	rovided and paid f	or by Diversified		
Renovation Costs including O ₂ supply	10	\$93,286	\$93,286	\$93,286	\$93,286	\$93,286
Total Capital Expenditure:		\$93,286	\$93,286	\$93,286	\$93,286	\$93,28
Management Fees to Diversified Clinical Services ⁵						
Wound Care Fee (based on # of visits/procedures)		\$138,935	\$162,656	\$190,895	\$221,393	\$254,150
HBO Fee (based on # of treatments)		\$126,825	\$148,478	\$174,256	\$202,096	\$231,998
Total Management Fees to Diversified Clinical Ser	vices:	\$265,761	\$311,134	\$365,151	\$423,488	\$486,14
Total Expenses To Hospital		5912,074	\$1,089,702	\$1,204,299	\$1,327,248	\$1,458,55
ANNUAL INCOME TO HOSPITAL		\$350,134	\$388,004	\$396,549	\$396,743	\$388,575
Less: Reduction in Pomerado volumes (to Sa	n Marcos)	1349,599	\$174,800	\$n		
	•	(\$246,284)	The state of the s	(\$20,524)	(\$20,524)	(\$20,52
•					64.004	\$5,22
Less Increase In Accounts Receivable		\$25,928		\$4,501	\$4,861	
•		\$25,928 \$93,286	\$93,286	\$4,501 \$93,286	\$4,861 \$93,286	
Less Increase in Accounts Receivable Add Increase in Accounts Payable			\$93,286			\$93,286

Cumulative Cash Flow

\$661,835

IRR

21%

Fayback, Months

43

Contract Type: P

Center for Wound Care and Hyperbaric Medicine

San Marcos

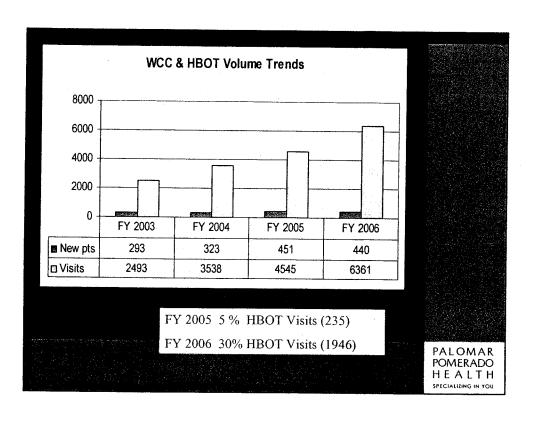
November 20, 2006

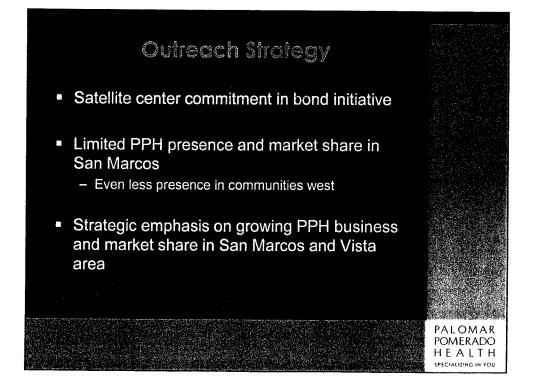


Wound Care and Hyperbaric Medicine

- Background:
 - Pomerado Center opened in 1997
 - HBOT added in 2005
- Provide care for patients with chronic nonhealing wounds
 - Diagnosis include diabetic foot ulcers, venous leg ulcers, pressure ulcers to name but a few
 - Hyperbaric Oxygen Therapy indications diabetic foot ulcers, latent effects of radiation affecting soft tissue as well as bone

PALOMAR POMERADO HEALTH SPECIALIZING IN YOU





Why Target Wound Care and HBOT

- High Quality program
 - Nationally bench marked days to healing for all wound types currently at 47 days

consistently outperforms database benchmark 58 days

- High Patient Satisfaction
 - Consistently in the 99% of national scores
 - Employee engagement 95%
- Strong Financial contribution \$526,676 net revenue

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Why Target Wound Care and HBOT

- Strong Program
 - use as anchor for additional outpatient services
- Growing community need
 - Needs assessment diabetes increasing

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Market Demand Analysis

- Demographic zip code analysis:
 - Pauma Valley to the north, Escondido to the south,
 - Ramona to the east
 - North county costal to west Oceanside to Del Mar
- Census data reveals 50,000 Diabetic individuals
- Approximately 15,000 are potential wound patients
- Conservative projection of 300 pt admissions



Competitive Analysis

- Tri City Approved comprehensive wound care to open 4/2007
- Scripps Mercy Closed a wound program in 1994
- Scripps La Jolla closed on Sept 30th
 - Wound Care only program
- Sharp Initiating small MD run program at memorial



Competitive Analysis

- Sharp Rees –Steely/Mission Park Nurse run clinic two days per week at each site
- Sharp Grossmont converting to physician based program from a nurse based program
- UCSD HOBT and wound care programs nonintegrated
- Paradise Valley Wound care and HBOT program - do not get referrals from that market area too far south.



Option One

- Business as usual
 - Do not try to establish a foothold in the north county coastal area for wound care and hyperbaric services
 - Continue one site of service at south campus
 - Allow Tri City to create a center for wound care and hyperbaric medicine - potential loss of Escondido patient population

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Opion Two

- Create a defensive strategy
 - Establish a second site for the provision of wound care and hyperbaric services
 - Establish a gateway for individuals from the north county coastal area to PPH services
 - 78 corridor
 - Provide needed services in the community thereby preventing out migration
 - Partnership?

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Why Panner

- Already in partnership with Diversified Clinical Services
- Access to additional financial resources
- Access to latest clinical, educational and financial information related to services provided
- Minimize competitive penetration of same market share

PALOMAR **POMERADO** HEALTH

Why Diversified

- Largest Wound Management Services company
 - Over 150 centers throughout the country
- Immediate access to national network of clinicians
- Resource for latest clinical, financial changes in the industry
- National buying power for wound & HBOT specific equipment

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Financial Considerations Option One

- Do not grow business
- Costs us nothing
- Continue same community marketing
- Recognize volume loss to competition in north
 - Estimated to be \$349,688
 - 35% current pt volume from north zips

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Financial Considerations Option Two - Capital

- \$1.1 Million build out and equipment cost
- \$100,000 Diversified Clinical Contributions
 - In addition –HBOT chambers, exam chairs, TcPo2 machines
- \$ 1,000,000 million net capital cost to PPH



Financial Considerations Option Two

- Annual income:
 - San Marcos \$ 350,134
 - Pomerado \$176,988
- Annual income combined \$527, 122
- IRR 21%
- ROI 43 month payback

Proforma 11-22-2006



Financial Considerations Option Two

- 35% patient loss to San Marcos
- 35% net revenue loss \$349,688 to POM

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	Year 1	Year 2	Year 3	Year 4	Year 5	
Number of annual patient registrations (Palomar)	337	427	518	518	518	
Number of annual patient registrations (Pomerado)	310	360	390	420	450	
Annual income to hospital from San Marcos	\$350,134	\$388,004	\$396,549	\$396,743	\$388,575	
Pomerado net income from Wound Care	\$176,988	\$351,789	\$526,590	\$526,591	\$526,592	
Annual income to hospital from total program	\$527,122	\$739,793	\$923,139	\$923,333	\$915,167	

Markefing Strategies POM

- Hired a marketing person
- Media activities
- Hospital Based grand rounds
- Special Events community
- Other
 - Face to face MD Calls
 - Lunch and learns
 - Hand Delivery Progress notes
 - Education to Home Health/Case Managers
 - Unit tours for community MD's

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Managements Recommendation

- Establish second Center for Wound Care and Hyperbaric Medicine in San Marcos
- Aggressive Marketing efforts in the south to back fill volume

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Next Steps

- PPH Board Approval
- Target date for opening

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