

BOARD FINANCE COMMITTEE MEETING ATTENDANCE ROSTER & MEETING MINUTES CALENDAR YEAR 2009

	MEETING	DATES:									
Members	1/27/09	2/24/09	3/31/09	4/28/09	5/26/09	6/30/09	7/28/09	8/25/09	9/29/09	10/27/09	12/8/09
NANCY BASSETT, R.N.	Р	Р	Р	Р	Р	Р	Р	Р			
TED KLEITER – CHAIR	Р	Р	Р	Р	Р	Р	Е	Р			
MARCELO RIVERA, M.D.	Р	Е	Р	Е	Р	Р	С	Р			
MICHAEL COVERT, FACHE	Р	Р	Р	Р	Р	Р	Р	Р			
FRANK MARTIN, M.D.	Р	Р	Р	Р	Р	Р	Р	Р			
JOHN LILLEY, M.D.	Р	Р	Р	Р	Α	Р	Е	Р			
BRUCE KRIDER - ALTERNATE		Р	G	Е		G	Р	G			
LINDA GREER, R.N. – 2 ND ALTERNATE			G	Р			G				
-3 RD ALTERNATE											
– 4TH ALTERNATE											
STAFF ATTENDEES											
Вов Немкег	Р	Р	Р	Р	Р	Р	Р	Р			
GERALD BRACHT	Р	Р	Р	Р	Р	Р	Р	Р			
DAVID TAM	Р	Р	Р	Р	Р	Р	Р	Е			
TANYA HOWELL – SECRETARY	Р	Р	Р	Р	Р	Р	Р	Р			
INVITED GUESTS	SEE TEXT	OF MINUT	ES FOR NA	MES OF GUI	EST PRESE	NTERS					

Board Finance Committee – Meeting Minutes – T	UESDAY, AUGUST 25, 2009		
. Agenda Item			
DISCUSSION	Conclusion/Action	FOLLOW UP/RESPONSIBLE PARTY	FINAL?
Call To Order			-
The meeting – held in the first floor conference room at 456 E. Grand Avenue, Escondido, CA – was c	alled to order at 6:01 p.m. by Chair	ed Kleiter.	
ESTABLISHMENT OF QUORUM			
See roster			
PUBLIC COMMENTS			
There were no public comments			
NFORMATION ITEM(S)			
0.4 (DAOLW 4)	Information Only	Forwarded to the September 14,	N
 Status of RAC Litigation Janine Sarti provided an update on the suit filed on behalf of PPH related to RAC audit findings 	miorinadon omy	2009, Board of Directors meeting	
Federal government has responded to the complaint filed in Federal Court by the national consortium the FAIR Fund	Bob Hemker will provide more information to the Board BABO Total The provide the provide the provide the provide the provided	as information.	
PPH will be filing a request for summary judgment	Board on BABs for educational purposes		
 Decision is anticipated by mid-November 2009 	The final schedule for Board		
Upcoming Revenue Bond Issue	Program Reviews will be provided to Board Finance		
o Bob Hemker reported that the due diligence process has begun in anticipation of issuing a tranche of Revenue Bonds before the end of November	when complete, with a copy to the full Board		
 There will be a tight calendar for this issue 			
Anticipate having the a draft of the FY2009 audit report for the October 20 th Board Audit Committee			
The Joint Powers Authority Board (JPA) meeting to ratify the purchase and sale is tentatively scheduled for October 23 rd			
(a) Comprised of PPH, Tri-City and Grossmont Healthcare Districts			
(b) Not obligated or a guarantor of any debt			
A Special Board meeting to approve the transaction and related instruments will be required in late October and will likely be held in conjunction with the regular Board Finance meeting on October 27 th			
It is likely there will be an investor road show, with pricing expected on or about November 12 th			
Final close is scheduled for November 19 th			
 Consideration is being given to the use of Build America Bonds (BABs) as part of the issuance instruments 			
BABs are a new instrument available under the stimulus package			
♣ Short lifespan of availability			
Must be used for tax-exempt uses only, so monies associated with that portion of the issue would be tied to a wholly owned PPH asset			
Bond Counsel is comfortable with the instrument			

•	_	CUSSION	Conclusion/Action	FOLLOW UP/RESPONSIBLE PARTY	FINAL?
•	_	 Would also use traditional revenue bonds (certificates of participation) The Board will be kept apprised of the status through the Board Finance Committee Can use 6/30/09 Audited Financials if bonds issue with in 130 days of year end Anticipate issuing \$100-\$175M of new project monies Other considerations to be weighed as part of bond due diligence Because of the State's budgetary shortfalls, they anticipate an 8% property tax shift as the result of Proposition 1A A Means the State would borrow 8% from the unrestricted property taxes paid to special districts, to be paid back in 2013 with interest (a) There are exceptions and we have clarified that the GO Bond tax levy is exempt as those funds are voter-specified (b) Current materials generated by the State are inflated as they contain both unrestricted and GO levy dollars A Possible solutions (a) A Statewide JPA was created several years ago and used when vehicle taxes were diverted (i) Impacted agencies would coalesces by joining the JPA (ii) JPA would borrow the monies, with the State paying for costs of issuance and interest expense (iii) The members of the JPA would get their tax revenues without delay (b) Agencies would not encumber their debt capacity Auction Rate Securities (ARS) resets are continuing their downward trend A Reset rates are favorable (a) Lower than when the whole market for ARS went negative in February 2008 A Decision to hold them was favorable Medicare FY2010 final rules are out A Looks like we'll have a slight improvement that is consistent with budgeted amounts (a) Comprised of PMC and POM Inpatient, Inpatient Rehab and Home Health Provider tax initiative is stalling out and may go to voter tax next November 	CONCLUSION/ACTION	FOLLOW UP/RESPONSIBLE PARTY	FINAL?
		 County Medical Services is trying to do an intergovernmental transfer program to provide additional federal funds 			
	0	Provider tax had opportunity but also uncertainty if it would find its way back into the state The State of California's federal waiver on Medicaid expires in 2010			
•	Re	establishment of Board Program Reviews			
	0	As requested by the Board Finance Committee, Bob Hemker reported that Management is compiling and prioritizing a list of Board-approved programs, initiatives and services for which status updates are appropriate to review at the Committee			
		 Status updates will be scheduled for review at Board Finance Committee meetings throughout this fiscal year 			

BOARD FINANCE COMMITTEE - MEETING MINUTES - T	UESDAY, AUGUST 25, 2009		
1. Agenda Item			
DISCUSSION	CONCLUSION/ACTION	FOLLOW UP/RESPONSIBLE PARTY	FINAL?
 A copy of the schedule will be provided to the Board when finalized, to facilitate attendance by other interested Board members Pharmacy Residency Program is being presented this evening An update on the strategic plan to in-source legal fees will also be presented this evening 			
1. MINUTES – JULY 28, 2009			1
No discussion.	MOTION: By Director Rivera, seconded by Director Bassett, carried to approve the minutes of the July 28, 2009, Board Finance Committee meeting as presented. All in favor. None opposed.		Y
2. Pharmacy Stewardship			T
Bob Hemker stated that Michael Kruse, Clinical Pharmacy Specialist and residency director, had made a presentation at P&T that highlighted the operational and clinical efficiencies of the Pharmacy Department (included in the agenda packet as Addendum B). At that meeting, it was recommended that the information be shared with the EMT Finance Committee. The EMT Finance Committee was duly impressed and felt it important that the information be shared with the Board Finance Committee, especially as it tied into a status review of the Pharmacy Residency Program. He then introduced Mr. Kruse, who presented the materials Highlights of Pharmacy Residency Program review We have the appropriate resources for 2 residents 1) Sharp Chula Vista and UCSD have both expanded their programs 2) We feel it is appropriate in coming years to maintain ours at 2 Medicare gives us pass through education funds that cover most of the costs of the program We have hired two of our residents in the past two years 1) Recruiting cost savings Several of the physicians are also preceptors Summary – the Pharmacy Residency Program is self-funding and provides significant tangible and intangible benefits to the District	Information Only	Forwarded to the September 29, 2009, Board of Directors meeting as information	Y
3. UPDATE ON LEGAL FEES FOR FY2009			
 Utilizing the attached presentation (Attachment 1), Janine Sarti presented an informational update on the Legal Department's Strategic Plan & Outcome of budget for fy2009 Serengeti Law Provides benchmarking information for legal firms Also provides consulting services both to in-house and out sourced firms Their 2008 benchmarking report is based on company size 1) PPH is considered a large company 	Information Only	Forwarded to the September 14, 2009, Board of Directors meeting as information • Updates will be presented as warranted	N

financial statements for June 2009 and YTD FY2009 These are the financials as handed over to Deloitte & Touche for audit Audited financials will go into the Offering Statement for the bond issue Kept the books open as long as we could to review any atypical items Also reviewed any comments from last year's audit Were not sent out ahead of time as finalized at 11 th hour Only certain pages will be highlighted, and follow-up questions may be addressed to Bob Balanced Scorecard (BSC) OEBITDA ended at 9.9% against a budget of 10.4% seconded by Dr. Martin and carried to recommend approval of the June 2009 and YTD FY2009 Pre-Audit Close Financial Statements as presented. All in favor. None opposed.					
Discussion Average outside counsel fees for a year were significantly higher than in-source solution PPH's fees for FY2009 were \$217K 1) Those are total paid fees, not including costs of in-house attorneys Fulbright & Jaworski is the main firm utilized as outside counsel Open phone arrangement with them 1) They charge PPH \$2K/month for phone contact with counsel 2) For discussions lasting less 1hour, there is no extra charge Also use one other outside firm for labor law Compliance/Audif/Legal Three legs of the internal regulatory stool 1) If there are issues, Marty, Tom and Janine work collaboratively to investigate, then report on findings Marty also has a legal background 1) Unless the issue under investigation concerns the Legal Department, Marty will utilize Janine for legal counsel Otherwise, Janine is the avenue of control over when outside counsel can be utilized 1) If there is a difference of opinion, there is opportunity to go to the Board Chair for authorization to go to outside counsel 4. June 2009 AND YTD FY2009 PRE-Audir CLose Utilizing the attached presentation (Attachment 2), Bob Hemker presented the pre-audit close financial statements for June 2009 and YTD FY2009 These are the financials as handed over to Deloitte & Touche for audit O These are the financials as a handed over to Deloitte & Touche for audit Audied financials will go into the Offering Statement for the bond issue Also reviewed any comments from last year's audit Were not sent out ahead of time as finalized at 11 th hour Only certain pages will be highlighted, and follow-up questions may be addressed to Bob Balanced Scorecard (BSC) OEBITDA ended at 9.9% against a budget of 10.4%	BOARD FINANCE COMMITTEE - N	5, 2009			
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 Consolidated Salaries and Wages were yellow South Salaries and Wages & productive FTEs are both green North productive FTEs were blue Much more improved performance Key Variance Explanations (Slides 13-15) Net income from operations ended the year \$500K above budget at \$9.4M 	ation (Attachment 2), Bob Hemker presented the and YTD FY2009 handed over to Deloitte & Touche for audit to the Offering Statement for the bond issue and as we could to review any atypical items ments from last year's audit and of time as finalized at 11 th hour nighlighted, and follow-up questions may be address and Wages were yellow d Wages & productive FTEs are both green FTEs were blue inproved performance (Slides 13-15)	Or. Martin and mend approval with a recommendation for approval. Audit Close atements as	g		

Salaries and Wages showed a positive variance of \$2.8M

DISCUSSION	Conclusion/Action	FOLLOW UP/RESPONSIBLE PARTY	FINAL?
Offset by a negative variance in contract labor of \$3.2M			
2) Total negative variance of just under \$400K, attributable to severance costs			
 Negative variance of \$2.9M in Group Health Insurance 			
Settlement cost at the end of a 2-year program			
a) Discounted rate for utilization was offset by higher utilizers out of network activity	<i>,</i>		
 Negative variance of \$219K in Professional Fees 			
ER physician call coverage fee changes			
 Negative variance of \$3.7M in Supplies 			
Due in large part to Prosthesis			
Non-pharmaceuticals were \$1.1M below budget			
3) Blood bank shows a positive variance to budget of about \$400K			
 Negative variance in Medi-Cal eligibility consulting services of \$589K is contra to t additional revenue derived from Medi-Cal 	he		
 Negative variance of \$758K in Utilities 			
1) Portion of increase due to having more properties come online during the fiscal year			
 Negative variance of \$500K in property tax 			
Due to delinquencies in the fourth quarter and lower assessed value growth the expected	an		
 Investment income showed an overall 4.2% return 			
Still bore a negative variance of \$2.4M			
 Interest Rate Swap on Auction Rate Securities 			
Non-cash transaction – book entry only			
 No collateral posted on them; swaps are generally neutralized by rating agencies their review 	in		
 \$10.7M was recorded as a non-operating expense to adjust to the negative \$16.7M f. value of the swap at 6/30/09 	air		
 Negative variance of \$1M on the PDP Investment related to the Pomerado Outpatic Pavilion (POP) 	ent		
Based on the interim loan structure			
2) LLC is looking for permanent financing and/or monetization of the asset solution			
o Balance Sheet (Slide 16)			
 Cash and equivalents is up \$31M year on year 			
1) Net cash and Board-designated funds is a \$19M improvement year on year			
 Days cash on hand is up to 103 days 			
1) Up about 14.7 days year on year			
Accumulated depreciation is \$4M lower year on year			
There is \$182M more in CIP Accounts than prior year			

•	Disc	CUSSION	Conclusion/Action	FOLLOW UP/RESPONSIBLE PARTY	FINAL?
		 Total Fund Balance moved up \$23M against prior year Cash Collections of \$426.8M were \$5M short of budget 			
		 Had an \$8M stretch goal in the budget amount, so exceeded what we expected \$23M more collected year on year 			
		Improved liquidity and net fund balance side			
	0	Monthly Trend Income Statement (Slide 17)			
	O	Consistency throughout the year in OEBITDA			
		4 th quarter showed upward movement toward where it needs to be in FY10			
	o	YTD Income Statement (Slide 18)			
		 Total Net Revenue had a positive variance of 1.5% 			
		Admissions had a negative variance of 5.8%			
		 Acute Patient Days had a negative variance of 3% 			
		 SNF Patient Days had a positive variance of .5% 			
		 Adjusted Discharges had a positive variance of .25% 			
		 Broke through \$1.5B on gross revenue from billed charges 			
		 Overall Salaries and Wages showed a negative variance to budget of just under \$400K 			
		 Supplies had a negative variance of 5% 			
		 Operating income had a positive variance of 5% to budget 			
	О	Year on Year Income Statement (Slide 20)			
		 Acute Admissions were down about 4% 			
		 Acute Patient Days were down about 3% 			
		 Adjusted Discharges were down .6% 			
		 ALOS Acute was flat-line 			
		- ALOS SNF was up .8%			
		1) Overall case mix for this year was 1.27 compared to 1.21 in FY08			
		2) Medicare was up to 1.48 from 1.4			
		3) Overall case mix w/out births was up to 1.46 from 1.4			
		4) Although volume units are down, intensity is getting higher			
		Overall Net Revenue was up 6.3%1) On a per unit measure up almost 7%			
		a) Driven by rate improvements, contract improvements, etc.			
		 Salaries and Wages were up \$2.7M raw dollars 			
		- Supplies were up 6.3% up			
		- Total expenses were up 1.75%			
		Operating Income showed almost a \$19M improvement			
		Talked about our recovery plan last year when issuing bonds			

		BOARD FINANCE COMMITTEE - MEETING MINUTES - TO	UESDAY, A UGUST 25 , 2009		
1.	Ag	ENDA ÎTEM			
•	Dis	SCUSSION	Conclusion/Action	FOLLOW UP/RESPONSIBLE PARTY	FINAL?
		2) Proof is in these financials			
		 OEBITDA was up to 9.9% from 6% 			
		 Total Uncompensated Care was \$74.5M compared to \$64M last year 			
		1) Charity care was 5.5% compared to 10% last year			
		2) Undocumented care was \$14.5M, up about 15% compared to last year			
	0	Investment Fund Schedules (Slides 60-61)			
		 Local Area Investment Fund (LAIF) bundles funds for government agencies who want to participate 			
		Provides same-day liquidity			
		a) Treated as same day cash			
		 Allows investment in longer term instruments we could not access as a district on a stand-alone basis 			
	О	Morgan Stanley, Pacific Income Investors and Salomon Brothers can all invest short, medium or long-term, although maturity durations are divided among the managers			
5.	Jui	LY 2009 AND YTD FY2010 FINANCIAL REPORT			
200		lizing the presentation included as Addendum C of the agenda packet, Bob Hemker reviewed July nd YTD FY2010 financial performance:	MOTION: By Director Bassett, seconded by Dr. Martin and	Forwarded to the September 14, 2009, Board of Directors meeting	Y
	0	BSC metrics are missing this month	carried to recommend approval	with a recommendation for	
		They are being updated to reflect the FY2010 budget	of the July 2009 and YTD FY2010 Financial Statements as	approval.	
		Had to close financials before update BSC update was complete	presented. All in favor. None	-	N
		2) Restated the budget to incorporate final terms and conditions of union contracts	opposed.	 The Board Policy regarding patient discounts needs to be 	
		a) Contracted terms didn't change aggregate totals of the FY2010 budget		brought back for review	
		Will be included in next month's presentation			
	0	Executive Summary – Key Indicators (ADD C-3)			
		 Acute Admissions have a negative variance of 5.6% 			
		 Acute Patient Days have a negative variance of 5.3% 			
		 ALOS was also slightly negative to budget 			
		Case Mix Index had a slight positive variance			
		 Total surgeries had a positive variance of 140 			
		1) CV Surgeries were up 7			
1		Births had a negative variance of 27			
1		1) All at PMC			
1		 ER Visits had a positive variance of 10.8% 			
1		1) Conversion rate was down, so Levels 1 & 2 were presenting at the ER			
1		 Net income closed at just under \$1.4M, a positive variance of \$117K 			
1		Bottom bottom line had a positive variance of \$130K			

•	Disc	CUSSION	Conclusion/Action	FOLLOW UP/RESPONSIBLE PARTY	FINAL?
		 Net income margin was slightly positive to budget at 6.1% 			
		 Cash on hand continues to grow, with a positive variance of 24.2 			
	О	Income Statement – Month to Date (ADD C-11)			
		 Adjusted Discharges had a negative variance of 1% 			
		 Gross Revenue had a \$4.8M positive variance 			
		1) \$/Adjusted Discharge were \$43,404 against a budget of \$41,608			
		2) When you take case mix into account – should have been approximately \$46K			
		 Total Net Revenue \$/Adjusted Discharge was \$11,694 			
		1) Positive variance of 3.4%			
		 SWB had a negative variance of \$195K 			
		Included the Fourth of July holiday			
		2) Also made an accrual based on where we thought the union contracts would settle			
		a) Will take a couple of months to true up after adjustments are reconciled			
		 Supplies had a negative variance of \$288K 			
		Detailed breakdown is on ADD C-17			
		 OEBITDA margin percentage is right at budget – 10.9% vs. 11% 			
		 Despite volume uncertainties, we are managing to budget 			
	О	Income Statement Vs. Prior YTD (ADD C-12)			
		 Continue to see strength 			
		Operating income is \$1,399,193			
		Positive variance of \$533K compared to prior year			
		 Adjusted Discharges had a negative variance of 5% 			
		 Bottom bottom line of \$2.4M 			
		Positive variance to last year of \$339K			
		 Total Expense \$/Adjusted Discharge had a negative variance of \$1266 – up 12.6% over prior year 			
	О	Supplies variance (ADD C-17)			
		 Implants had the largest negative variance at \$361K 			
		 Implant revenue is now carved out into its own revenue capture area, and there was a positive variance of \$1M more on the revenue side 			
		a) Year on year there were 8 more implantable device cases			
		 Haven't seen elective surgeries going up as it did last year when the economy started downturn 			
		Will watch for the same thing near calendar year end			
	О	ALOS (ADD C-21)			
		 New slide added to the presentation 			
		Dashed lines indicate budget numbers			

1. AGENDA ITEM FINAL? CONCLUSION/ACTION FOLLOW UP/RESPONSIBLE PARTY DISCUSSION Value of slide is the variation shown by prior year trend lines Monthly Collections (ADD C-46) Strong cash collections last year Month of July is at \$39.2M 1) Positive variance to budget of \$400K 2) \$6.4M ahead of prior year Cash collections goal was increased this year (from \$2M last year to \$9M this year) for registration deposits (deductibles and co-pays) 1) Based on new opportunities in the revenue budget, as well as improved processes HealthWoRx Dashboard (ADD C-47) Another new slide that reflects the various pillars of the Revenue Optimization Committee (ROC) 1) One indicator for each pillar that can test whether that pillar is doing things right 2) Quick snapshot in one place The flash report for August MTD was distributed (Attachment 3) 1) New format for this year 2) Now broken down between the two acute-care campuses 3) Also added a few more volume indicators 4) August translating into what would be expected from a slow summer month Patient inquiry of board regarding a potential additional discount Bob thanked the Board for their support of Administration with regard to the matter The patient has now paid the account in full ADJOURNMENT The meeting was adjourned at 757 p.m. SIGNATURES: COMMITTEE CHAIR E. Kleiter

COMMITTEE SECRETARY

Tanya Howell

ATTACHMENT 1

PALOMAR POMERADO HEALTH



Legal Services Update

Janine Sarti, Esq. General Counsel August 25, 2009

> PALOMAI POMERADO HEALTI

Legal Services Department Vision Statement

• To have an unwavering focus on quality, cost and access to legal services.

ALOMAR OMERADO I E A L T H

Revenues per Company Size*

■ Small: less than \$100 million

■ Medium: \$100 million to \$1 billion

■ Large: greater than \$1 billion

*Serengeti Law 2008 Benchmarking report

PALOMA POMERAD H E A L T

OUTSIDE LEGAL COUNSEL FEES* Shown as a Percentage of Revenues

Small Companies: 1.54%

■ Medium Companies: .30%

■ Large Companies: .13%

*Serengeti Law 2008 Benchmarking report

PALOMAR POMERADO HEALTH

OUTSIDE LEGAL COUNSEL FEES*

■ Small Companies: \$350,000

■ Medium Companies: \$852,427

■ Large Companies: \$4,817,105

*Serengeti Law 2008 Benchmarking report

PALOMAR POMERADO HEALTH

OUTSIDE LEGAL COUNSEL FEES

■ Large Companies: \$4,817,105

PPH FY '09 LEGAL FEES

\$216,928

MERADO E A L T H

OUTSIDE LEGAL COUNSEL FEES Shown as a Percentage of Revenues

■ Large Companies: .13%

PPH FY '08 .11%

PPH FY '09 LEGAL FEES LEGAL FEES .02%

TOTAL LEGAL FEES PAID* Shown as a Percentage of Revenues

■ Small Companies: 3.66% ■ Medium Companies: .57%

■ Large Companies: .23%

*Serengeti Law 2008 Benchmarking report

TOTAL LEGAL COUNSEL FEES* Shown as a Percentage of Revenues

■ Large Companies: .23%

PPH FY '08 LEGAL FEES LEGAL FEES . 14%

PPH FY '09 . 07%

*Serengeti Law 2008 Benchmarking report

Number of Law Firms Used*

Small Companies: 4

Medium Companies: 8

Large Companies: 20

*Serengeti Law 2008 Benchmarking report

Number of Law Firms Used by PPH

Benchmark for Large Companies: 20

FY '07

12 FY '08

7

FY '09

2

PALOMAI POMERADO HEALTI

Legal Fees Cost Breakdown

■Board Counsel	\$22,365
-Duald Coulisei	ΨΖΖ,30

■Labor/Employment \$31,516

■Medical Staff \$71,435

■General Matters \$62,105

■Construction \$ 3,507

■Open Phone \$24,000

ALOMAR OMERADO E A L T H

SIGNIFICANT ACCOMPLISHMENTS PROJECTS COMPLETED – FY '09

- Blalock Trust Dispute approx 125 hours
- Grand Jury Kaiser Contract approx 100 hours
- Friendly PC approx 100 hours
- Medical Staff Matters approx 100 hours
- CA Privacy Law Training/Reporting approx 150 hours
- Contract Review Training & Management approx 2,000 hours
- G.O. Bonds approx 770 hours

Total Hours: approximately 3275

Outside Counsel Expense @ \$500/hour: \$\$1,637,500 In House Counsel Expense @ \$70 /hour: \$\$ 229,250

\$\$\$ SA<u>VINGS</u> = \$1,408,250 \$\$\$

PALOMA POMERADO H E A L T

Fulbright Open-Phone Arrangement Matters Discussed

- Medical Staff
- Labor Law
- Public entity
- HIPAA disclosure
- Medical Foundation

- SNF fine
- Conflict of interest
- Will controversy
- Privacy breach
- Easement

ALOMAR OMERADO HEALTH

Legal Services Department Team

- Janine Sarti General Counsel
- Michele Gilmore Executive Assistant
- Kate Philbin Asst. General Counsel
- Roberta Brenton Staff Counsel

PALOMAF POMERADO HEALTE

Legal Services Department

• QUESTIONS?

ALOMAR OMERADO I E A L T H **Legal Services Department**

•THANK YOU!

ALOMAR OMERADO E A L T H

ATTACHMENT 2

Financial Statements June 2009

PALOMAR POMERADO HEALTH SPECIALIZING IN YOU

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1 Social Fredittion Cana Hold Analysis	rada real investment rand near vitaryas.	

March	April	May		June					YTD 2009		
Actual	Actual	Actual	Actual	Budget	Variance	% Actual to Budget	PPH Indicators:	Actual	Budget	Variance	% Actual Budget
\$ 9.4% 11,183.33 \$ 6,846.74 \$ 6.37 3,315	9.4% 10,574.82 \$ 6,363.56 \$ 6.35 3,341	9.8% 10,808.65 \$ 6,719.57 \$ 6.38 3,445		11.2% \$ 10,712.51 \$ 6,390.64 6.56 3,276	(1.0%) \$ (767.19) \$ 8.32 0.38 (31)	91.1% 107.2% 99.9% 94.2% 99.1%	OEBITDA Margin w/Prop Tax Expenses/Adj Discharge SWB/Adj Discharge Prod FTE's/Adj Occupied Bed Adjusted Discharges	9.9% \$ 10,899.41 \$ 6,485.01 6.34 40,052	10.4% \$ 10,742.22 \$ 6,417.33 6.60 39,951	\$ (157.19)	95.2° 101.5° 101.1° 96.1° 100.3°
							PPH North Indicators:	_			
\$ 7.9% 10,226.35 \$ 5,390.53 \$ 5.19 2,434	7.6% 9,952.15 \$ 5,118.57 \$ 5.21 2,421	12.6% 10,025.50 \$ 5,280.77 \$ 5.26 2,497		12.4% \$ 9,927.70 \$ 5,185.60 5.30 2,365		79.0% 104.2% 101.7% 94.7% 101.4%	OEBITDA Margin w/Prop Tax Expenses/Adj Discharge SWB/Adj Discharge Prod FTE's/Adj Occupied Bed Adjusted Discharges	10.1% \$ 10,113.21 \$ 5,253.72 5.23 29,031	11.3% \$ 9,970.13 \$ 5,234.05 5.37 28,856		89.4 101.4 100.4 97.4 100.6
							PPH South Indicators:	_			
\$ 6.3% 13,006.85 \$ 6,568.34 \$ 6.67 845	11.1% 11,165.51 \$ 5,980.18 \$ 6.57 882	3.2% 11,658.41 \$ 5,957.20 \$ 6.34 928		6.8% \$ 11,663.20 \$ 6,003.99 6.45 891	1.7% \$ (2,017.17) \$ (185.58) (0.11) (64)		OEBITDA Margin w/Prop Tax Expenses/Adj Discharge SWB/Adj Discharge Prod FTE's/Adj Occupied Bed Adjusted Discharges	7.2% \$ 11,824.48 \$ 5,915.09 6.35 10,718	6.6% \$ 11,665.74 \$ 6,002.40 6.42 10,851		109.1° 101.4° 98.55° 98.9° 98.8°

<u>cs</u>					
CONSOLIDATED	May	Jun	May vs Jun % Change	Jun Budget	Act vs Bu % Variand
Patient Days Acute	9.308	9.057	(2.7%)	9.337	(3.09
Patient Days SNF	6,431	6,339	(1.4%)	6,242	1.69
ADC Acute	300.25	301.90	0.5%	311.24	(3.09
ADC SNF	207.45	211.30	1.9%	208.07	1.69
Surgeries CVS Cases	15	12	(20.0%)	13	(7.79
Surgeries Total	1,548	1,686	8.9%	1,594	5.89
Number of Births	414	429	3.6%	439	(2.3%
NORTH					
Patient Days Acute	7,026	6,917	(1.6%)	6,919	(0.0%
Patient Days SNF	2,744	2,645	(3.6%)	2,554	3.69
ADC Acute	226.64	230.57	1.7%	230.63	(0.09
ADC SNF	88.52	88.17	(0.4%)	85.13	3.69
SOUTH					
Patient Days Acute	2,282	2,140	(6.2%)	2,418	(11.59
Patient Days SNF	3,687	3,694	0.2%	3,688	0.29
ADC Acute	73.61	71.33	(3.1%)	80.60	(11.59
ADC SNF	118.94	123.13	3.5%	122.93	0.29

LYEAR al Results ve Summary & Hi	2 0 0 9 ahliahts						5	
o commany a m	erineria.	JUNE 2009		FY 09	FY 09 Y-T-D @ JUNE 2009			
	Actual	Budget	Variance	Actual	Budget	Variance	Moody Benchmark	
Statistics:								
Acute Admissions	2,222	2,417	(195)	27,725	29,454	(1,729)		
Acute Patient Days	9,057	9,337	(280)	110,247	113,656	(3,409)		
Acute ALOS	4.08	3.86	0.22	3.94	3.86	0.08		
Case Mix Index (w/o Births)	1.53	1.40	0.13	1.46	1.40	0.06		
Total Surgeries	1,686	1,594	92	18,879	19,512	(633)		
Births	429	439	(10)	5,092	5,347	(255)		
E/R Visits & Admissions	7,643	7,442	201	90,450	90,626	(176)		
ER to Admit Rate	14.2%	16.5%	(2.3%)	16.4%	16.5%	(0.1%)		
Productivity %	99.0%	100%	(1.0%)	98.6%	100%	(1.4%)		
Income Statement:								
Net Patient Revenue	37,300,922	35,467,824	1,833,098	438,434,593	430,640,534	7,794,059		
Total Net Revenue	38,367,788	36,089,669	2,278,119	446,005,293	438,162,390	7,842,903		
Sal., Wages, Cont. Lbr	16,262,866	16,818,196	555,330	206,492,976	206,095,045	(397,931)		
Supplies	5,326,012	5,465,977	139,965	70,223,599	66,495,783	(3,727,816)		
Total Expenses	37,372,424	35,094,195	(2,278,229)	436,528,975	429,162,408	(7,366,567)		
Net Inc. (Loss) before Non-Op	995,364	995,474	(110)	9,476,318	8,999,982	476,336		
Net Income (Loss)	(8,677,871)	2,337,432	(11,015,303)	11,335,376	25,103,390	(13,768,014)		
Cash Flow:								
Cash Collections	37,700,000	36,000,000	1,700,000	426,800,000	432,000,000	(5,200,000)		
Days in A/R - Gross				44.1	52.4	(8.3)		
Days Cash on Hand				103.3	80.0	23.3		
Ratios:								
OEBITDA w/ Prop. Tax	10.2%	11.2%	(1.0%)	9.9%	10.4%	(0.5%)		
Net Income Margin	(22.6%)	6.5%	(29.1%)	2.5%	5.7%	(3.2%)		
Bad Debt % of Net Revenue	4.8%	10.1%	5.3%	12.4%	10.1%	(2.3%)		
Return On Assets				1.3%	2.9%	1.6%	4.3%	
Annual Debt Service Coverage				2.9			4.4	

ISCAL YEAR 2009 Financial Results Executive Summary & Highlights

PALOMAR POMERADO HEALTH SPECIALIZING IN YOU

Balance Sheet

Current Cash & Cash Equivalents increased \$3.6 million from \$113.9 million in May to \$117.5 million in June. Total Cash and Investments are \$117.8 million, compared to \$116.6 million at May. Days Cash on Hand went from 102.6 days in May to 103.3 days in June.

Net Accounts Receivable decreased 1.2 million from 95.5 million in May to 94.3 million in June. Gross A/R days decreased from 46.3 days in May to 94.1 days in June.

June YTD collections including capitation are \$426.8 million compared to budget of \$432.0 million.

Construction in Progress increased \$32.0 million from \$368.6 million in May to \$400.6 million in June. The increase is attributed to Building Expansion A & E Services, construction and permitting costs of \$31.4 million and Other \$0.6 million

Other Current Liabilities decreased \$4.8 million from \$21.9 million to \$17.1 million. The decrease is due to the intercompany elimination of the \$3.2 million Health Development's Line of Credit at fiscal year end, \$1.0 million realization of deferred property tax revenue, and \$0.4 million decrease in capitation liability.

PALOMAR POMERADO HEALTH SPECIALIZING IN YOU

Income Statement

Gross Patient Revenue reflects a YTD favorable budget variance of \$81.2 million. The variance breakdown is as follows.

	North	South	Outreach	Consolidated
Total	54,471,532	24,620,316	2,130,845	81,222,693
Routine	(3,250,640)	(2,974,283)	-	(6,224,923)
IP Ancillary	(1,522,020)	9,494,949	-	7,972,929
OP	59,244,192	18,099,650	2,130,845	79,474,687

Deductions from Revenue reflect a YTD unfavorable budget variance of \$73.4 million. Total Deductions from Revenue is 72.26% of gross revenue compared to a budget of 71.28%.

Net Capitation reflects a YTD favorable budget variance of \$0.1 million. Cap Premium shows a favorable budget variance of \$7.4 million. This favorable variance is due to retro 2007 premium adjustments in July and August and an increase in Capitation premium amount per member per month. Cap Valuation and Out of Network Claim Expense both show an unfavorable budget variance of \$6.1 million and \$1.2 million, respectively.

ISCAL YEAR 2009 Financial Results

Executive Summary & Highlights

Income Statement (cont'd)

PALOMAR POMERADO HEALTH SPECIALIZING IN YOU

Other Operating Revenue has a YTD favorable budget variance of \$0.05 million. The breakdown is a \$1.0 million favorable budget variance in Revenue Cycle Management; which is offset by a \$0.7 million unfavorable budget variance from a new department, Weight Solutions, and a \$0.3 million unfavorable budget variance from Health Development and the Research Institute combined.

Salaries, Wages & Contract Labor has a YTD unfavorable budget variance of $0.4\,\mathrm{million}$. The breakdown is as follows:

	YTD Actual	YTD Budget	Variance
Consolidated	206,492,976	206,095,045	(397,931)
North	122,934,791	122,128,313	(806,478)
South	51,409,919	53,163,855	1,753,936
Central	24,731,486	24,549,681	(181,805)
Outreach	7 416 780	6 253 196	(1 163 584)

Employee Benefits Expense has a YTD unfavorable budget variance of \$3.0 million primarily due to \$3.0 million unfavorable variance in Group Health Insurance.

Supplies Expense reflects a YTD unfavorable budget variance of \$3.7 million primarily due to Prosthesis expense.

Professional Fees & Purchased Services breaks even when compared to YTD budget.

Non-Operating Income reflects a YTD unfavorable budget variance of \$14.2 million. This is due to unfavorable \$10.7 million interest rate swap on auction rate securities, unfavorable \$2.4 million investment income, and unfavorable \$1.1 million PDP investment.

Ratios & Margins

All required Bond Covenant Ratios were achieved in June, 2009

Ct-t	MTD	Decident	VTD	Dividend	DV
Stat	MTD	Budget	YTD	Budget	PY 442.250
Patient Days - Acute	9,057	9,337	110,247	113,656	113,359
Discharges - Acute	2,218	2,417	27,976	29,454	29,092
OP Registrations Total FR Visits	4,649	3,985	52,104	48,492	48,381
Total Elt Tiolo	7,643	7,442	90,450	90,626	1,155
Deliveries	429	439	5,092	5,347	5,358
Profit & Loss (in millions)	MTD	Budget	YTD	Budget	PY
Capitation	0.6	Breakeven	(0.1)	(0.2)	(4.0
Net Patient Revenue	37.3	35.5	438.4	430.6	408.7
Total Revenue	38.4	36.1	446.0	438.2	419.6
SWB	20.4	20.6	252.1	252.1	239.3
Contract Labor	0.3	0.4	7.6	4.3	11.1
Supplies	5.3	5.5	70.2	66.5	66.0
Total Expense	37.4	35.1	436.5	429.2	429.0
Net Income from Ops	1.0	1.0	9.5	9.0	(9.4
Net Income	(8.7)	2.3	11.3	25.1	(4.1

iance Explanations o-Date				P H
o bate	Actual	Budget	Variance Detail	Variance SE
Net Income From Operations	995,364	995,47	1	(110
Total Net Revenue				1,833,098
Net Patient Revenue			1,833,098	
Other Operating Revenue				445,021
Welcome Home Baby			210,524	
Rent - contra to "Other Direct"			181,396	
PPNC Health Development and Research Institute			147,191	
Weight Solutions - contra to "Supplies"			(60,309)	
Corporate Health			(112,440)	
Other			78,659	
Salaries & Wages				485,782
Volume Variance			155,793	
Rate & Efficiency (Nursing & Non-Nursing)			329,989	
Benefits				(330,221
Group Health Insurance			(536,198)	
Other			205,977	
Contract Labor				69,548
Volume Variance			3,353	
Rate & Efficiency (Nursing & Non-Nursing)			66,195	
Breakdown of total variance:				
Registered Nurse	63,986			
Other	5,562			

C A L Y E A R 2 0 0 9 Variance Explanations th-To-Date (cont'd)				11 PALOMA POMERAD H E A L T SPECIALIZING IN Y
	Actual	Budget	Variance Detail	Variance
Professional Fees				(115,075)
Pom ER Physician Fees			(40,067)	
Pal ER Physician Fees			(16,874)	
Other			(58,134)	
Supplies				139,965
Volume Variance			51,723	
Rate & Efficiency			88,242	
Breakdown of Variance:				
Prosthesis		(223,883		
Other		363,848		
Purchased Services				(864,522)
Info Systems			(260,875)	
Other			(603,647)	
Depreciation				34,034
Depreciation			34,034	
Other Direct Expenses				(1,697,740)
Foundation			(1,296,608)	
Electricity			(233,909)	
Radiosurgery			(220,500)	
Other			53,277	
Total Actual to Budget MTD Variance for June 2009			(110)	(110)

S C A L Y E A R 2009 y Variance Explanations onth-To-Date (cont'd)				12 PALOM POMERA H E A L SPECIALIZING
_	Actual	Budget	Variance Detail	Variance
Total Actual to Budget MTD Variance for June 2009				(110)
Non-Operating Income (Expense)	(9,673,235)	1,341,958		(11,015,193)
Property Tax	1,072,045	1,166,674	(94,629)	
Investment Income (Loss)	(219,684)	548,526	(768,210)	
Breakdown of Actual:				
LAIF	57,734			
Salomon Bros (68% Gov't Sec, 31% Corp Bonds; 1% MMF)	21,765			
Pacific Inc (94% Gov't Sec5% Corp Bonds, 1% MMF)	(79,536)			
Other (Dr's Loans, LOCs, Esc Escrow, Bond Inv, Accrued Int)	(219,647)			
Interest Expense	(11,038,102)	(488,038)	(10,550,064)	
Breakdown of Actual:				
Interest Rate Swap	(10,726,776)			
Other	(311,326)			
Other	512,506	114,796	397,710	
Breakdown of Variance:				
PDP Investment			(121,218)	
Gateway/Parkway			719,808	
Other			(200,880)	
Net Income	(8,677,871)	2,337,432	- -	(11,015,303)

L YEAR 2009 ance Explanations				
Date	Actual	Budget	Variance Detail	Variance
Net Income From Operations	9,476,318	8,999,982		476,336
Total Net Revenue				7,794,059
Net Patient Revenue			7,794,059	
Other Operating Revenue				48,844
Revenue Cycle Management			1,000,000	
Welcome Home Baby			876,783	
Rent - contra to "Other Direct"			(118,604)	
Corporate Health			(270,503)	
PPNC Health Development & Research Institute			(257,620)	
Weight Solutions - contra to "Supplies"			(723,708)	
Other			(457,504)	
Salaries & Wages				2,877,246
Volume Variance			(510,125)	
Rate & Efficiency (Nursing & Non-Nursing)			3,387,371	
Benefits				(2,960,826)
Group Health Ins			(3,023,806)	
Other			62,980	
Contract Labor				(3,275,177)
Volume Variance			(10,903)	
Rate & Efficiency (Nursing & Non-Nursing)			(3,264,274)	
Breakdown of Variance:				
Registered Nurse	(3,369,555)			
Other	94,378			

ISCAL YEAR 2009 Key Variance Explanations Year-To-Date (cont'd)			14 PALOMAR POMERADO H E A L T H SPECIALIZING IN YOU
	Actual Budget Variance Detail	Variance	
Professional Fees		(216,610)	
Pom ER Physician Fees	(296,932)		
Pal ER Physician Fees	(219,162)		
Foundation - contra to "Other Direct"	285,084		
Legal Counsel	390,036		
Other	(375,636)		
Supplies		(3,727,816)	
Volume Variance	(168,108)		
Rate & Efficiency	(3,559,708)		
Breakdown of variance:			
Prosthesis	(4,157,616)		
Other	429,800		
Purchased Services		276,991	
Medi-Cal eligibility services	(589,425)		
Info Systems	(558,581)		
Plant Maintenance	911,362		
Other	513,635		
Depreciation		1,209,683	
Depreciation	1,209,683		
Other Direct Expenses		(1,550,058)	
Foundation - contra to other categories	(2,105,417)		
Radiosurgery - contra to revenue	(1,313,750)		
Utilities	(758,341)		
Marketing	(282,165)		
Rent -Timeshare reclass to "Non-Operating"	1,018,825		
Insurance - Liability	1,453,181		
Other	437,609		
Total Actual to Budget YTD Variance for June 2009	476,336	476,336	

A L Y E A R 2 0 0 9 ariance Explanations o-Date (cont'd)				15 PA PC H SPE
	Actual	Budget	Variance Detail	Variance
Total Actual to Budget YTD Variance for June 2009			-	476,336
Non-Operating Income (Expense)	1,859,058	16,103,408		(14,244,350)
Property Tax	13,505,371	14,000,000	(494,629)	
Investment Income (Loss)	4,147,639	6,582,312	(2,434,673)	
Breakdown of Actual:				
Salomon Bros (68% Gov't Sec, 31% Corp Bonds; 1% MMF)	1,849,421			
Pacific Inc (94% Gov't Sec5% Corp Bonds, 1% MMF)	1,542,252			
LAIF	393,897			
Other (Dr's Loans, LOCs, Esc Escrow, Bond Inv, Accrued Int)	362,069			
Interest Expense	(16,079,661)	(5,856,456)	(10,223,205)	
Breakdown of Actual:				
Interest Rate Swap	(10,726,776)			
Other	(5,352,885)			
Other	285,709	1,377,552	(1,091,843)	
Breakdown of Variance:				
PDP Investment			(1,051,347)	
Timeshare Reclass from "Other Direct"			(684,991)	
Gateway/Parkway			719,808	
Other			(75,313)	
Net Income	11,335,376	25,103,390		(13,768,014)

	Current Month	Prior Month	Prior Fiscal Year End		Current Month	Prior Month	Prior Fiscal Year End
Assets				Liabilities	H		
Current Assets				Current Liabilities			
Cash on Hand	\$10,354,783	\$9,217,354	\$12,578,422	Accounts Payable	\$49,101,571	\$18,045,433	\$44,500,881
Cash Marketable Securities	107,135,131	104,693,835	73,699,656	Accrued Payroll	12,894,999	14,984,523	12,139,225
Total Cash & Cash Equivalents	117,489,914	113,911,189	86,278,078	Accrued PTO	14,113,565	14,381,148	13,977,901
				Accrued Interest Payable	13,733,994	12,181,759	8,065,133
Patient Accounts Receivable	196,918,121	207,203,079	173,630,766	Current Portion of Bonds	9,780,000	9,780,000	9,660,000
Allowance on Accounts	(102,639,179)	(111,748,975)	(87,408,726)	Est Third Party Settlements	2,343,270	3,184,821	807,165
Net Accounts Receivable	94,278,942	95,454,104	86,222,040	Other Current Liabilities Total Current Liabilities	17,138,642	21,873,424	15,815,317
Inventories	6.346.391	6.772.938	6.826.298	Total Current Liabilities	119,106,041	94,431,108	104,965,622
Prepaid Expenses	3,996,246	3.681.988	3,790,644	Long Term Liabilities			
Other	4.488.921	4.801.895	5,722,105	Bonds & Contracts Pavable	654.147.176	643.444.629	537.979.367
Total Current Assets	226.600.414	224.622.114	188.839.165	Borida & Contracta i ayabie	034,147,170	040,444,020	337,878,307
Total Current Assets	220,000,414	224,022,114	100,035,103	General Fund Balance			
Non-Current Assets				Unrestricted	328.394.405	333,568,189	292,958,146
Restricted Assets	278.894.137	302.485.946	343.067.128	Restricted for Other Purpose	312.345	310.398	303.600
Restricted by Donor	312,345	310,398	303,600	Board Designated	0.2,0.0		12,117,325
Board Designated	0	2,406,478	12,117,325	Total Fund Balance	328,706,750	336,285,065	305,379,071
Total Restricted Assets	279,206,482	305,202,822	355,488,053				
				Total Liabilities / Fund Balance	\$1,101,959,967	\$1,074,160,802	\$948,324,060
Property Plant & Equipment	389,824,433	370,931,063	387,410,913				
Accumulated Depreciation	(222,241,081)	(226,530,293)	(226,979,355)				
Construction in Process	400,568,817	368,607,658	218,854,882				
Net Property Plant & Equipment	568,152,169	513,008,428	379,286,440				
Investment in Related Companies Deferred Financing Costs	1,418,426	5,024,644 20,129,249	3,109,523 15.644.785				
Other Non-Current Assets	19,951,541 6,630,935	6,173,545	5,956,094				
Total Non-Current Assets	875.359.553	849.538.688	759.484.895				
	,,	,,					
Total Assets	\$1,101,959,967		\$948,324,060				

I S C A L Income Stat Consolidated											17	POME H E A	MAR RADO LTH
	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Mav	Jun	YTD
atistics:							-				,	-	
Admissions - Acute	2,540	2,454	2,367	2,357	2,253	2,330	2,299	2,045	2,230	2,327	2,301	2,222	27,7
Admissions - SNF	95	107	101	87	73	82	76	83	96	85	88	100	1,0
Patient Days - Acute	9,587	9,491	9,098	9,345	8,802	9,397	9,381	8,512	9,242	9,027	9,308	9,057	110,2
Patient Days - SNF	6,572	6,497	6,313	6,570	6,197	6,477	6,457	5,778	6,451	6,306	6,431	6,339	76,3
OS - Acute	3.74	3.81	3.87	3.85	3.85	4.11	3.98	4.11	4.13	3.90	3.93	4.08	3.
OS - SNF Adjusted Discharges	67.75 3.600	60.16 3.481	67.88 3.293	69.16 3.416	78.44 3.231	84.12 3.209	83.86 3.391	67.98 3.065	71.68 3.315	85.22 3.341	61.84 3.445	69.66 3.245	71. 40.0
.,	3,600	3,481	3,293	3,416	3,231	3,209	3,391	3,065	3,315	3,341	3,445	3,245	40,0
evenue: Gross Revenue	\$ 131.046.951	\$ 131,438,267	\$ 127.873.677	\$ 135.991.410	\$ 122 610 003	\$ 132,503,423	\$ 131 220 440	\$ 124 523 304	¢ 137 155 102	\$ 134.682.810	¢ 135 885 Q1Q	\$ 135,504,164	\$ 1 580 A5A 5
Deductions from Rev	(94,593,925)	(94,598,259)	(91,280,996)	(98.599.181)	(86.064.844)	(96.106.528)	(94.874.508)	(90.747.322)	(100.162.374)	(98.885.164)	(97.903.629)	(98.203.242)	(1.142.019.9
Net Patient Revenue	36,453,026	36.840.008	36,592,681	37.392.229	36,555,149	36,396,895	36.354.941	33,775,982	36,992,818	35,797,646	37.982.290	37.300.922	438,434,5
Other Oper Revenue	481.361	331.016	518,420	850,901	300.829	1,450,298	449,619	433.865	917.502	320,379	449.643	1.066.866	7.570.7
Total Net Revenue	36,934,387	37,171,024	37,111,101	38,243,130	36,855,978	37,847,193	36,804,560	34,209,847	37,910,320	36,118,025	38,431,933	38,367,788	446,005,2
cpenses:													
Salaries, Wages & Contr Labor	17,547,177	17,429,247	17,159,435	17,718,059	17,472,778	17,061,521	16,794,323	16,478,026	18,029,612	17,073,874	17,466,057	16,262,866	206,492,9
Benefits	4,496,086	4,177,042	4,146,197	4,187,628	4,239,835	4,298,735	4,614,774	4,099,486	4,667,333	4,186,780	5,682,859	4,447,754	53,244,5
Supplies	5,536,898	5,656,890	5,963,822	6,439,529	5,668,865	5,884,036	5,823,179	5,567,814	6,583,678	5,873,696	5,899,179	5,326,012	70,223,5
Prof Fees & Purch Svc Depreciation	4,597,010	4,825,802 1,905,155	5,138,315 1,841,193	5,033,215 1,956,220	4,364,132 1,908,874	5,276,227 1,941,062	4,925,011 1.563.527	4,131,337	4,158,625 1,576,337	4,726,957 1,602,459	4,782,351 1,594,305	5,622,209 1,839,114	57,581,11
Other	1,915,873 1,975,226	2,233,503	2.382.627	2.203.375	2.392.334	2.403.317	2,251,771	1,570,761 2,359,127	2.056.948	1,831,610	1,894,305	3,874,469	21,214,87
Total Expenses	36,068,270	36,227,639	36,631,589	37,538,026	36,046,818	36,864,898	35,972,585	34,206,551	37,072,533	35,295,376	37,232,265	37,372,424	436,528,97
et Inc Before Non-Oper Income	866,117	943,385	479,512	705,104	809,160	982,295	831,975	3,296	837,787	822,649	1,199,668	995,364	9,476,31
operty Tax Revenue on-Operating Income	1,166,666 69,375	1,166,666 147,884	1,166,666 (614,405)	1,166,666 75,236	1,166,666 831,064	1,166,666 513,358	1,166,666 (524,032)	1,166,666 (461,359)	1,166,666 (371,131)	966,666 (329,180)	966,666 (237,843)	1,072,045 (10,745,280)	13,505,37
· -				\$ 1.947.006			\$ 1,474,609			\$ 1,460,135		S (8.677.871)	
et Income (Loss)	\$ 2,102,158	\$ 2,257,935	\$ 1,031,773	\$ 1,947,006	\$ 2,000,090	\$ 2,002,319	3 1,474,009	\$ 708,603	\$ 1,033,322	\$ 1,400,135	\$ 1,928,491	\$ (0,0//,0/1)	\$ 11,335,37
et Income Margin	5.7%	6.1%	2.8%	5.1%	7.6%	7.0%	4.0%	2.1%	4.3%	4.0%	5.0%	(22.6%)	2.5
EBITDA Margin w/o Prop Tax	7.5%	7.7%	6.3%	7.0%	7.4%	7.7%	6.5%	4.6%	6.4%	6.7%	7.3%	7.4%	6.9
EBITDA Margin with Prop Tax	10.7%	10.8%	9.4%	10.0%	10.5%	10.8%	9.7%	8.0%	9.4%	9.4%	9.8%	10.2%	9.9

	Actual	Budget	Variance	Variar Volume	nce Rate/Eff	Actual \$	Adjusted Dischar Budget	ges Variance
Statistics:								
Admissions - Acute	27,725	29,454	(1,729)					
Admissions - SNF	1,073	1,054	19					
Patient Days - Acute	110,247	113,656 75,997	(3,409)					
Patient Days - SNF ALOS - Acute	76,388 3.94	75,997 3.86	391 0.08					
ALOS - Acute	71.39	72.93	(1.54)					
Adjusted Discharges	40,052	39,951	101					
Revenue: Gross Revenue	\$ 1.580.454.557	\$ 1,499,231,864	\$ 81,222,693 F	\$ 3,790,203	\$ 77.432.490	\$39.460.07	\$ 37.526.77	\$ 1,933,30
Deductions from Rev	(1,142,019,964)	(1.068.591.330)	(73,428,634) U	(2,701,502)	(70,727,132)	(28,513,43)	(26,747,55)	
Net Patient Revenue	438,434,593	430,640,534	7,794,059 F	1,088,701	6,705,358	10,946.63	10,779.22	167.42
Other Oper Revenue	7,570,700	7,521,856	48,844 F	19,016	29,828	189.02	188.28	0.74
Total Net Revenue	446,005,293	438,162,390	7,842,903 F	1,107,717	6,735,186	11,135.66	10,967.49	168.16
Expenses:								
Salaries, Wages & Contr Labor	206,492,976	206,095,045	(397,931) U	(521,028)	123,097	5,155.62	5,158.70	3.07
Benefits	53,244,509	50,283,683	(2,960,826) U	(127,122)	(2,833,704)	1,329.38	1,258.63	(70.75)
Supplies	70,223,599	66,495,783	(3,727,816) U	(168,108)	(3,559,709)	1,753.31	1,664.43	(88.88)
Prof Fees & Purch Svc	57,581,192	57,641,573	60,381 F	(145,723)		1,437.66	1,442.81	5.15
Depreciation	21,214,879	22,424,562	1,209,683 F	(56,691)		529.68	561.30	31.62
Other	27,771,820	26,221,762	(1,550,058) U	(66,291)	(1,483,767)	693.39	656.35	(37.05)
Total Expenses	436,528,975	429,162,408	(7,366,567) U	(1,084,964)	(6,281,603)	10,899.06	10,742.22	(156.84)
Net Inc Before Non-Oper Income	9,476,318	8,999,982	476,336 F	22,753	453,583	236.60	225.28	11.32
Property Tax Revenue	13,505,371	14,000,000	(494,629) U	35,393	(530,022)	337.20	350.43	(13.23)
Non-Operating Income	(11,646,313)	2,103,408	(13,749,721) U	5,318	(13,755,039)	(290.78)	52.65	(343.43)
Net Income (Loss)	\$ 11,335,376	\$ 25,103,390	\$ (13,768,014) U	\$ 63,464	\$ (13,831,478)	\$ 283.02	\$ 628.35	\$ (345.34)
Net Income Margin	2.5%	5.7%	(3.2%)					
OEBITDA Margin w/o Prop Tax	6.9%	7.2%	(0.3%)					
OEBITDA Margin with Prop Tax	9.9%	10.4%	(0.5%)					
F= Favorable variance								

I S C A L Y E A R 2 0 0 9 Income Statement: Month-to-Date PALOMAR POMERADO HEALTH Consolidated - Adjusted Discharges \$/Adjusted Discharges Budget Variance Statistics: Admissions - Acute Admissions - SNF Patient Days - Acute Patient Days - SNF ALOS - Acute ALOS - SNF Adjusted Discharges 2,222 100 9,057 6,339 4.08 69.66 3,245 2,417 85 9,337 6,242 3.86 74.31 3,276 (195) 15 (280) 97 0.22 (4.65) (31) Revenue: Gross Revenue Deductions from Rev Net Patient Revenue Other Oper Revenue Total Net Revenue 12,338,411 F \$ (1,165,488) \$ 13,503,899 \$41,757.83 \$ 37,596.38 \$ (10,505,313) U \$ (282,864 | 1,1335,177 | (30,262.94) | (26,769.82) \$ (45,021 F | 445,021 F | (335,622) | 2,168,721 | 11,494.98 | 10,826.56 \$ (45,021 F | (341,508) | 2,619,627 | 11,823,66 | 11,016.38 \$ (341,508) | 2,619,627 | 11,823,66 | 11,016.38 \$ (341,508) | 2,619,627 | 11,823,66 | 11,016.38 \$ (341,508) | 2,619,627 | 11,823,66 | 11,016.38 \$ (341,508) | 2,619,627 | 11,823,66 | 11,016.38 \$ (341,508) | 2,619,627 | 11,823,66 | 11,016.38 \$ (341,508) | 2,619,627 | 11,823,66 | 11,016.38 \$ (341,508) | 2,619,627 | 11,823,66 | 11,016.38 \$ (341,508) | 2,619,627 | 11,823,66 | 11,016.38 \$ (341,508) | 2,619,627 | 11,823,66 | 11,016.38 \$ (341,508) | 2,619,627 | 11,823,66 | 11,016.38 \$ (341,508) | 2,619,627 | 11,823,66 | 11,016.38 \$ (341,508) | 2,619,627 | 11,823,66 | 11,016.38 \$ (341,508) | 2,619,627 | 11,823,66 | 11,016.38 \$ (341,508) | 2,619,627 | 11,823,66 | 11,016.38 \$ (341,508) | 2,619,627 | 11,823,66 | 11,016.38 \$ (341,508) | 2,619,627 | 11,823,66 | 11,016.38 \$ (341,508) | 2,619,627 | 11,823,66 | 11,016.38 \$ (341,508) | 2,619,627 | 11,823,66 | 11,016.38 \$ (341,508) | 2,619,627 | 11,823,66 | 11,016.38 \$ (341,508) | 2,619,627 | 11,823,66 | 11,016.38 \$ (341,508) | 2,619,627 | 11,823,66 | 11,016.38 \$ (341,508) | 2,619,627 | 11,823,66 | 11,016.38 \$ (341,508) | 2,619,627 | 11,823,66 | 11,016.38 \$ (341,508) | 2,619,627 | 11,823,66 | 11,016.38 \$ (341,508) | 2,619,627 | 11,823,66 | 11,016.38 \$ (341,508) | 2,619,627 | 11,823,66 | 11,016.38 \$ (341,508) | 2,619,627 | 11,823,66 | 11,016.38 \$ (341,508) | 2,619,627 | 11,823,66 | 11,016.38 \$ (341,508) | 2,619,627 | 11,823,66 | 11,016.38 \$ (341,508) | 2,619,627 | 11,823,66 | 11,016.38 \$ (341,508) | 2,619,627 | 11,823,66 | 11,016.38 \$ (341,508) | 2,619,627 | 11,823,66 | 11,016.38 \$ (341,508) | 2,619,627 | 11,823,66 | 11,016.38 \$ (341,508) | 2,619,627 | 11,823,66 | 11,016.38 \$ (341,508) | 2,619,627 | 11,823,68 | 11,016.38 \$ (341,508) | 2,619,627 | 11,823,68 | 11,016.38 \$ (341,508) | 2,619,627 | 11,823,68 | 11,016.38 \$ (341 \$ 135,504,164 \$ 123,165,753 \$ 4.161.45 (87,697,929) 35,467,824 1,066,866 Expenses: Salaries, Wages & Contr Labor 16,262,866 4,447,754 5,326,012 16.818.196 555.330 159,147 396,183 5.011.67 5.133.76 122.09 4,117,533 5,465,977 4,642,612 (330,221) I 139,965 I (979,597) I 38,963 51,723 43,932 17,725 (369,184 88,242 (1,023,529 1,370.65 1,641.30 1,732.58 566.75 1,256.88 1,668.49 1,417.16 571.78 (113.77) 27.19 (315.42) 5.03 Benefits Supplies Prof Fees & Purch Svc 5.622.209 34,034 (1,697,743) (2,278,229) 16,309 (1,718,34° (2,610,317 Depreciation 1.839.114 1.873.148 Other Total Expenses 3,874,469 37,372,424 2,176,726 35,094,195 20,598 (529.53) (804.41) Net Inc Before Non-Oper Income 995.364 995,474 (110) (9.420) 9.31 306.74 303.87 2.87 (25.76) (3,364.84) Property Tax Revenue Non-Operating Income 1,072,045 1,166,674 (94,629) (10,920,564) (11,040) (83,589 (10,918,905 330.37 356.13 (10,745,280) 175,284 (1,659) (8,677,871) \$ 2,337,432 (11,015,303) (22,119) \$ (10,993,184) \$ (2,674.23) \$ 713.50 \$ (3,387.73) Net Income (Loss) Net Income Margin OEBITDA Margin w/o Prop Tax OEBITDA Margin with Prop Tax (22.6%) 7.4% 10.2% 6.5% 7.9% 11.2% (29.1%) (0.5%) (1.0%) F= Favorable variance U= Unfavorable variance

				Variance		\$/Adjusted D	ischarnes	
	June 09 YTD	June 08 YTD	Variance	Volume	Rate/Eff	Actual 09	Actual 08	Variance
tatistics:								
Admissions - Acute	27,725	28,928	(1,203)					
Admissions - SNF	1,073	1,092	(19)					
Patient Days - Acute	110,247	113,359	(3,112)					
Patient Days - SNF	76,388	75,770	618					
ALOS - Acute	3.94	3.90	0.04					
ALOS - SNF	71.39	70.62	0.77					
Adjusted Discharges	40,052	40,310	(258)					
evenue:			_					
Gross Revenue		\$ 1,411,545,890 \$				\$39,460.07		
Deductions from Rev	(1,142,019,964)	(1,002,882,595)	(139,137,369) U	6,418,847	(145,556,216)	(28,513.43)	(24,879.25)	(3,634.18)
Net Patient Revenue	438,434,593	408,663,295	29,771,298 F	(2,615,607)	32,386,905	10,946.63	10,138.01	808.62
Other Oper Revenue	7,570,700	10,904,475	(3,333,775) U	(69,793)	(3,263,982)	189.02	270.52	(81.49)
Total Net Revenue	446,005,293	419,567,770	26,437,523 F	(2,685,400)	29,122,923	11,135.66	10,408.53	727.13
xpenses:								
Salaries, Wages & Contr Labor	206,492,976	203,723,691	(2,769,285) U	1,303,912	(4,073,197)	5,155.62	5,053.92	(101.70)
Benefits	53,244,509	46,594,925	(6,649,584) U	298,226	(6,947,810)		1,155.91	(173.47
Supplies	70,223,599	66,020,102	(4,203,497) U	422,555	(4,626,052)		1,637.81	(115.50)
Prof Fees & Purch Svc	57,581,192	62,768,506	5,187,314 F	401,743	4,785,571	1,437.66	1,557.14	119.48
Depreciation	21,214,879	21,391,200	176,321 F	136,912	39,409	529.68	530.67	0.98
Other	27,771,820	28,506,516	734,696 F	182,453	552,243	693.39	707.18	13.79
Total Expenses	436,528,975	429,004,940	(7,524,035) U	2,745,802	(10,269,837)	10,899.06	10,642.64	(256.41)
et Inc Before Non-Oper Income	9,476,318	(9,437,170)	18,913,488 F	60,402	18,853,086	236.60	(234.11)	470.72
roperty Tax Revenue	13,505,371	13,346,453	158,918 F	(85,423)	244,341	337.20	331.10	6.10
on-Operating Income	(11,646,313)	(7,962,801)	(3,683,512) U	50,965	(3,734,477)	(290.78)	(197.54)	(93.24)
et Income (Loss)	\$ 11,335,376	\$ (4,053,518) \$	15,388,894 F	25,944 \$	15,362,950	\$ 283.02	\$ (100.56)	\$ 383.58
et Income Margin	2.5%	(1.0%)	3.5%					
EBITDA Margin w/o Prop Tax	6.9%	2.8%	4.1%					
EBITDA Margin with Prop Tax	9.9%	6.0%	3.9%					
= Favorable variance								

				B 1 1 6 1 1 1 B
FISCAL YEA	AR 2009			21 PALOMAR
Cash Flow Stateme	ent			POMERADO
Casil How Stateme	CIII			HEALTH
				SPECIALIZING IN YOU
		June	YTD	SPECIALIZING IN 100
	CASH FLOWS FROM OPERATING ACTIVITIES:			
		995.364	9.476.318	
	Income (Loss) from operations Adjustments to reconcile change in net assets to net cash	335,304	9,470,310	
	provided by operating activities:			
	Depreciation Expense	1.839.114	21,214,879	
	Provision for bad debts	1,780,916	54,464,329	
	1 TOVISION FOR DAIL GEDIS	1,700,310	34,404,323	
	Changes in operating assets and liabilities:			
	Patient accounts receivable	(605,754)	(62,521,233)	
	Property Tax and other receivables	(172,348)	(25,916,063)	
	Inventories	426,545	479,907	
	Prepaid expenses and Other Non-Current assets	3,291,960	1,485,495	
	Accounts payable	31,056,138	4,600,690	
	Accrued compensation	(2,357,107)	891,438	
	Estimated settlement amounts due third-party payors	(841,551)	1,536,105	
	Other current liabilities	(2,568,117)	23,290,936	
	Net cash provided by operating activities	32,845,160	29,002,798	
1	CASH FLOWS FROM INVESTING ACTIVITIES:			
	Net (purchases) sales of investments	23,555,044	41,627,918	
	Income (Loss) on investments	(219,684)	4,147,639	
	Investment in affiliates	(586, 137)	702,724	
	Net cash used in investing activities	22,749,223	46,478,281	
	CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES:			
	Receipt of G.O. Bond Taxes	125,037	11,975,665	
	Receipt of District Taxes	157,493	13,464,478	
	Net cash used in non-capital financing activities	282,530	25,440,143	
	CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES:			
1	Acquisition of property plant and equipment	(54,917,192)	(188,248,201)	
	Proceeds from sale of asset	0	0	
1	Deferred Financing Costs	177,708	151,574	
1	G.O. Bond Interest paid	0	(13,059,705)	
1	Revenue Bond Interest paid	0	(2,328,530)	
	Proceeds from issuance of debt	0	110,000,000	
	Payments of Long Term Debt	0	(9,660,000)	
	Net cash used in activities	(54,739,484)	(103,144,861)	
	NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	1,137,429	(2,223,639)	
	CASH AND CASH EQUIVALENTS - Beginning of period	9,217,354	12,578,422	
	CASH AND CASH EQUIVALENTS - End of period	10,354,783	10,354,783	

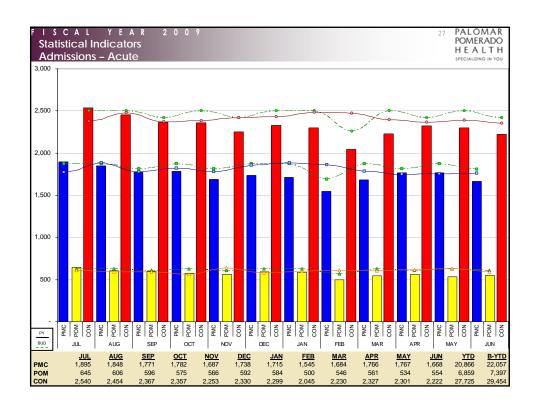
	ACTUAL	BUDGET	VARIANCE	FY 2008
ADMISSIONS - Acute:				
Palomar Medical Center	20,866	22,057	(1,191)	21,690
Pomerado Hospital	6,859	7,397	(538)	7,238
Total:	27,725	29,454	(1,729)	28,928
ADMISSIONS - SNF:				
Palomar Medical Center	432	495	(63)	529
Pomerado Hospital	641	559	82	563
Total:	1,073	1,054	19	1,092
PATIENT DAYS - Acute:				
Palomar Medical Center	82,428	84,233	(1,805)	83,845
Pomerado Hospital	27,819	29,423	(1,604)	29,514
Total:	110,247	113,656	(3,409)	113,359
PATIENT DAYS- SNF:				
Palomar Medical Center	32,319	31,073	1,246	30,764
Pomerado Hospital	44,069	44,924	(855)	45,006
Total:	76,388	75,997	391	75,770

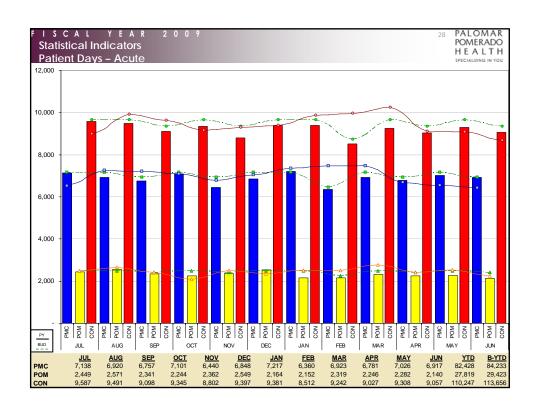
CALYEAR 2 mary of Key Indicato Il Year-to-Date	0 0 9 ors & Results			23 PALOI POMER H E A
	ACTUAL	BUDGET	VARIANCE	FY 2008
EMERGENCY ROOM VISITS & TRAUM	A CASES:			
Palomar Medical Center	51,249	50,888	361	50,101
Pomerado Hospital	24,393	24,781	(388)	24,532
Total:	75,642	75,669	(27)	74,633
EMERGENCY & TRAUMA ADMISSIONS	S:			
Palomar Medical Center	10,979	11,123	(144)	10,993
Pomerado Hospital	3,829	3,834	(5)	3,669
Total:	14,808	14,957	(149)	14,662
SURGERIES:	- Escondido Surgery Center sta	arted in Dec-07.		
Palomar Medical Center	12,006	12,839	(833)	10,845
Pomerado Hospital	6,873	6,673	200	6,929
Total:	18,879	19,512	(633)	17,774
BIRTHS: Palomar Medical Center	2014	4.445	(024)	4447
raiomai wedical Center	3,914	4,145	(231)	4,147
Pomerado Hospital	1,178	1,202	(24)	1,211
Total:	5,092	5,347	(255)	5,358

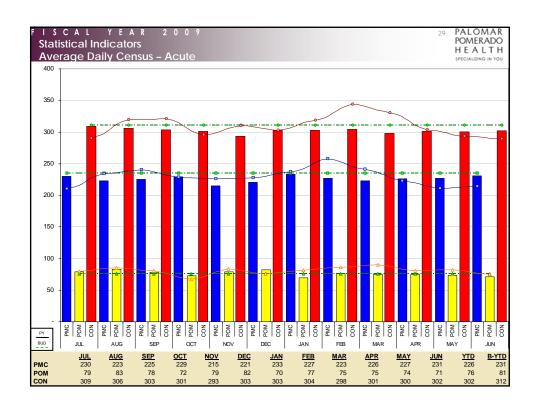
	ACTUAL	BUDGET	VARIANCE	FY 2008
JUSTED DISCHARGES				
Palomar Medical Center	29,031	28,856	175	28,779
Pomerado Hospital	10,718	10,851	(133)	10,761
Other Activities	303	244	86	770
Total:	40,052	39,951	128	40,310
ERAGE LENGTH OF STAY-	Acute:			
Palomar Medical Center	3.92	3.82	0.10	3.85
Pomerado Hospital	4.02	3.98	0.04	4.04
Total:	3.94	3.86	0.08	3.90
ERAGE LENGTH OF STAY -	SNF:			
Palomar Medical Center	74.47	64.33	10.14	60.09
Pomerado Hospital	69.29	80.36	(11.07)	80.22
Total:	71.39	72.93	(1.54)	70.62

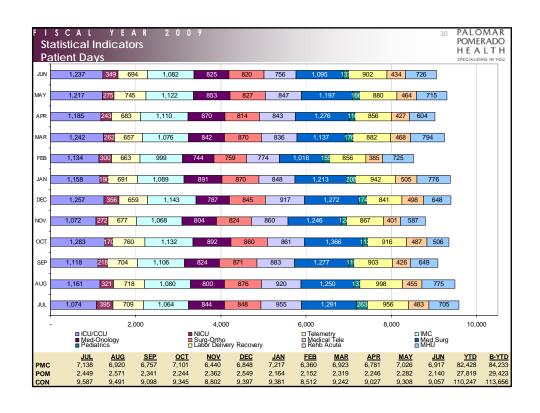
	TOTAL	70,223,599	66,495,783	(3,727,816)
638000	Supplies Pharmaceutical	12,239,276	13,361,909	1,122,632
649000	Other Minor Equipment	818,643	1,229,941	411,298
646000	Supplies Office/Administration	857,387	1,251,725	394,338
646100	Supplies Forms	432,754	607,162	174,408
636000	Supplies Oxygen/Gas	147,899	286,885	138,986
643000	Supplies Food Other	2,535,181	2,643,548	108,367
639000	Supplies Radioactive	747,419	800,994	53,575
650000	Other Non Medical	6,868,755	6,888,247	19,492
644000	Supplies Linen	28,298	38,481	10,183
640000	Supplies X-ray Material	26,210	27,261	1,051
637000	Supplies IV Solutions	493,603	491,000	(2,603)
642000	Supplies Food/Meat	575,748	543,860	(31,888)
635000	Supplies Anesthesia Material	44,384	12,210	(32,174)
645000	Supplies Cleaning	474,824	414,767	(60,057)
648000	Instruments/Minor Equipment	479,783	380,336	(99,447)
647000	Supplies Employee Apparel	268,633	148,199	(120,434)
633000	Supplies Surgical Pack	2,114,087	1,957,027	(157,060)
634000	Supplies Surgery General	5,140,509	4,876,093	(264,416)
632000	Sutures/Surgical Needles	1,822,280	1,543,862	(278,418)
641000	Supplies Other Medical	15,492,785	14,534,752	(958,033)
631000	Prosthesis	18,615,140	14,457,524	(4,157,616)
Account	Description	Actual	Budget	Variance
r-to-Date				SPECIALIZIN
plies Exp				POMEI H E A
CAL	Y E A R 2 0 0 9			25 PALO

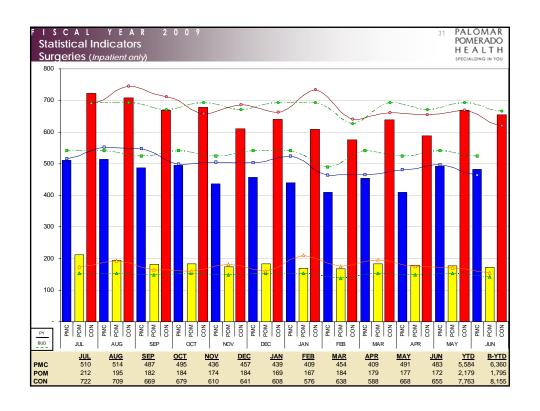
SCAL ond Coven	YEAR 2009 pant Ratios				26 PALOMA POMERAI H E A L T
	Cushion Ratio	Jun-07	Jun-08	Jun-09	SPECIALIZING IN
	Cash and Cash Equivalents	109,213,349	86,122,696	117,489,914	
	Board Designated Reserves Trustee-held Funds (Revenue Fund only)	249.531	12,117,325 185,981	34,351	
	Total	109,462,880	98,426,002	117,524,265	
	Divided by: Annual Debt Service (excludes GO Bonds) (Bond Year 11/1/2009)	16,972,692	16,972,692	16,639,112	
	Cushion Ratio	6.4	5.8	7.1	
	REQUIREMENT	1.5	1.5	1.5	
		Achieved	Achieved	Achieved	
	Days Cash on Hand	Jun-07	Jun-08	Jun-09	
	Cash and Cash Equivalents	109,213,349	86,122,696	117,489,914	
	Board Designated Reserves	100,210,040	12,117,325	-	
	Trustee-held Funds (Revenue Fund only)	249,531	185,981	34,351	
	Total	109,462,880	98,426,002	117,524,265	
	Divide Total by Average Adjusted Expenses per Day Total Expenses	385.355.509	428.153.444	436.528.975	
	Less: Depreciation	19,453,013	21,572,031	21,214,879	
	Adjusted Expenses	365,902,496	406,581,413	415,314,096	
	Number of days in period	365	366	365	
	Average Adjusted Expenses per Day	1,002,473	1,110,878	1,137,847	
	Days Cash on Hand	109.2	88.6	103.3	
	REQUIREMENT	80 Achieved	80 Achieved	80 Achieved	
	Net Income Available for Debt Service	Jun-07	Jun-08	Jun-09	
	Excess of revenue over expenses Cur Mo.	2,963,446	(12,441,012)	(8,677,871)	
	Excess of revenues over expenses YTD (General Funds) ADD:	21,974,509	(4,053,517)	11,335,376	
	Depreciation and Amortization	19,453,013	21,391,200	21,214,879	
	Interest Expense Net Income Available for Debt Service	3,343,683 44,771,205	14,912,181 32,249,864	16,079,661 48,629,916	
	Aggregate Debt Service				
	1999 Insured Refunding Revenue Bonds	8.249.916	8.248.018	8.252.512	
	2006 Certificates of Participation Aggregate Debt Service	4,373,342 12,623,258	8,316,457 16,564,475	8,497,794 16,750,305	
	Net Income Available for Debt Service	3,55	1.95	2.90	
	Required Coverage	3.33	1.95	1.15	
	required outstage	Achieved	Achieved	Achieved	

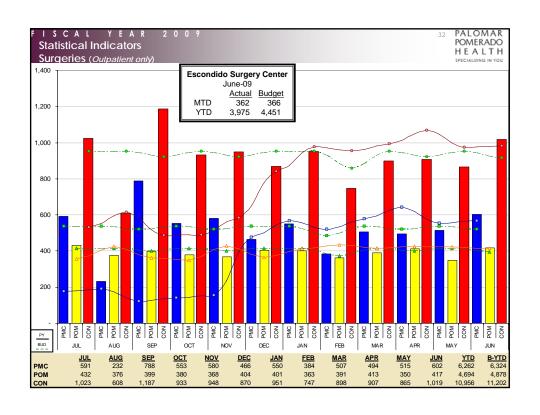


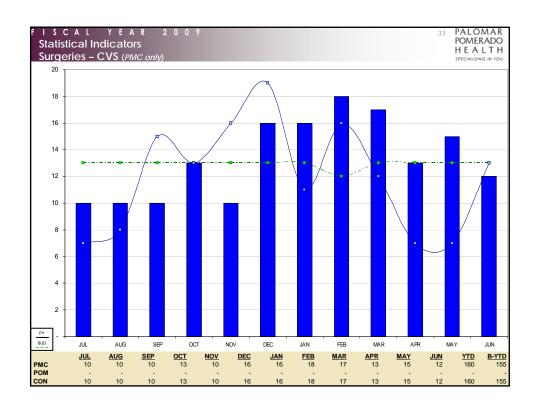


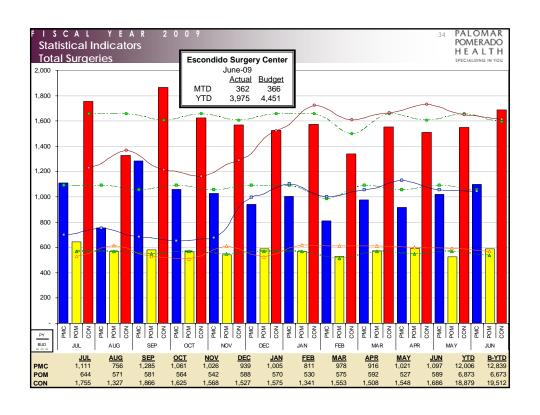


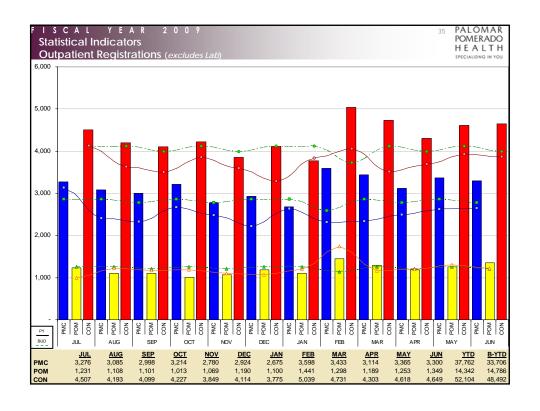


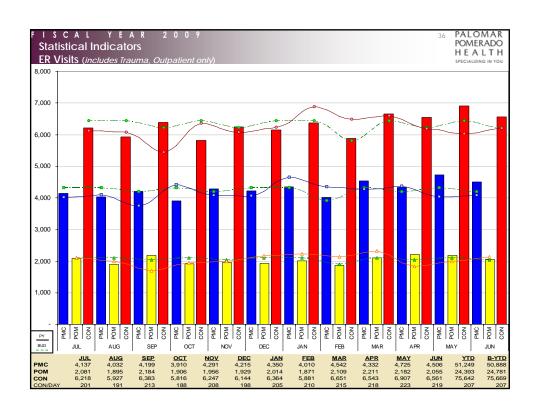


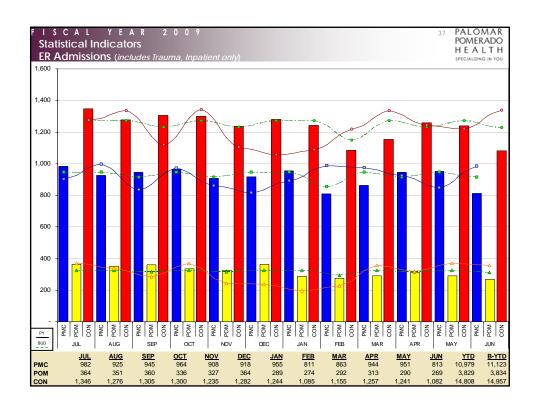


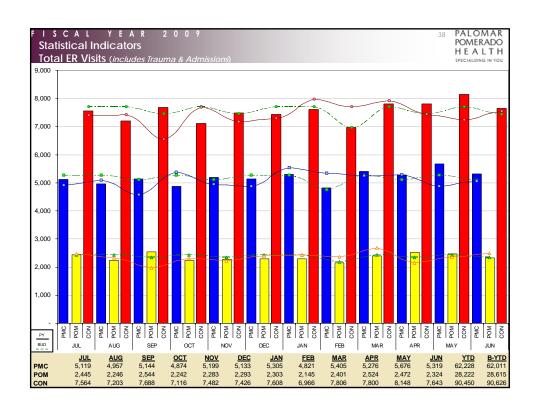


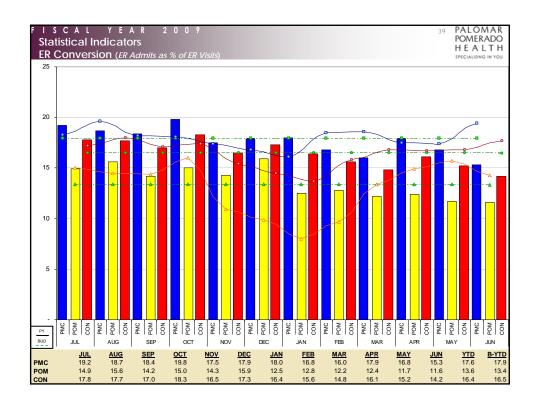


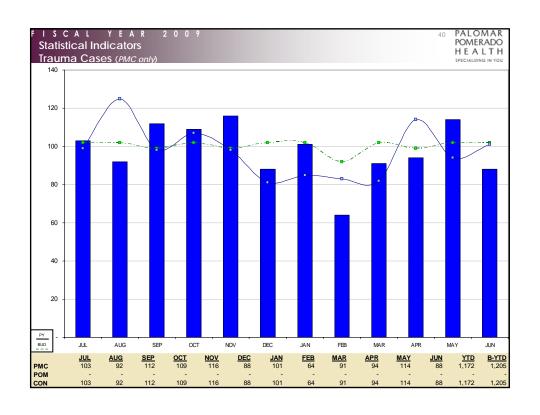


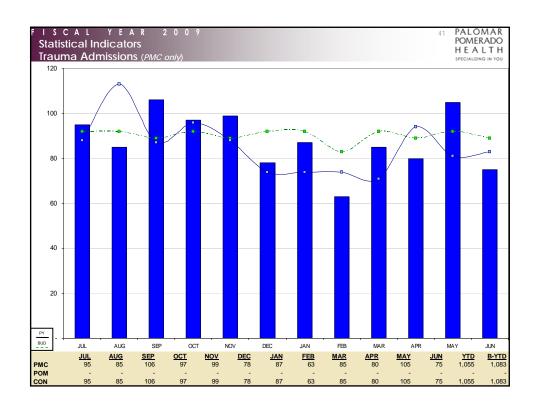


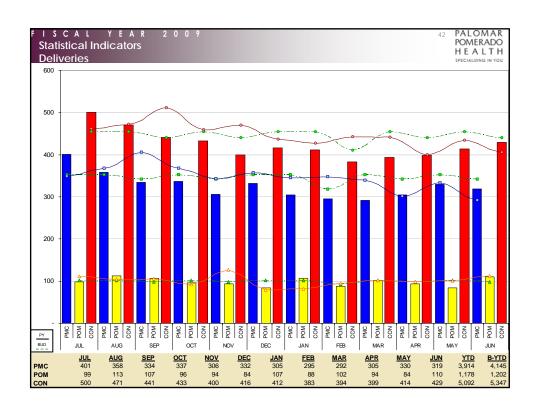


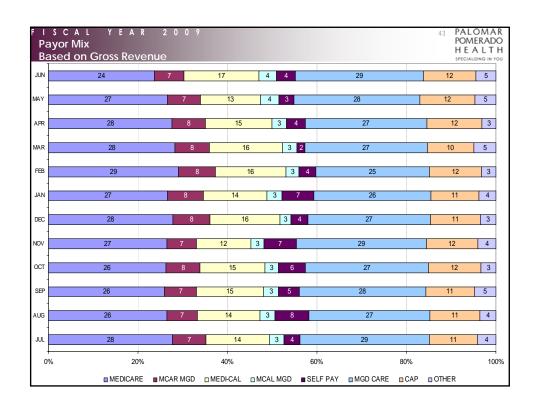


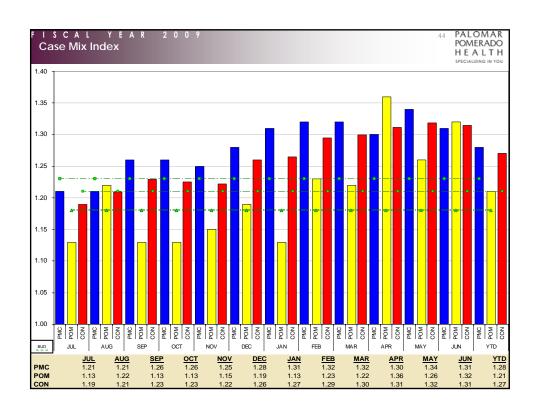


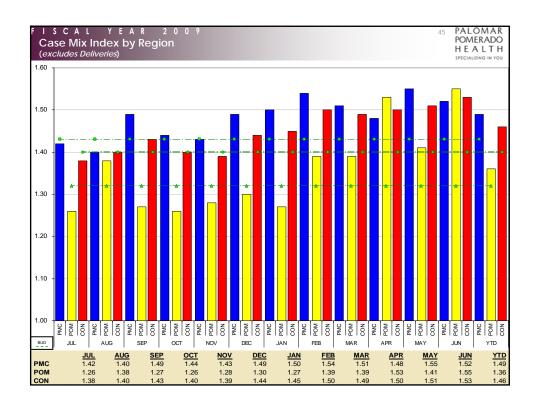


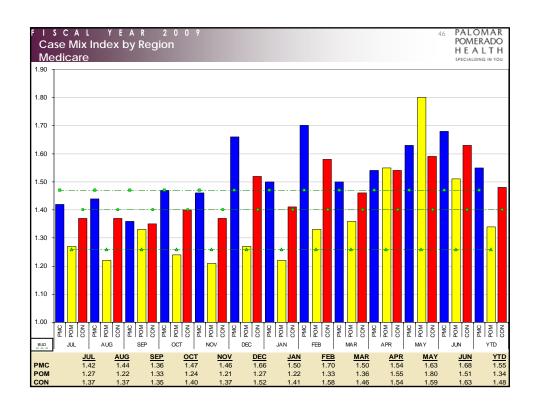


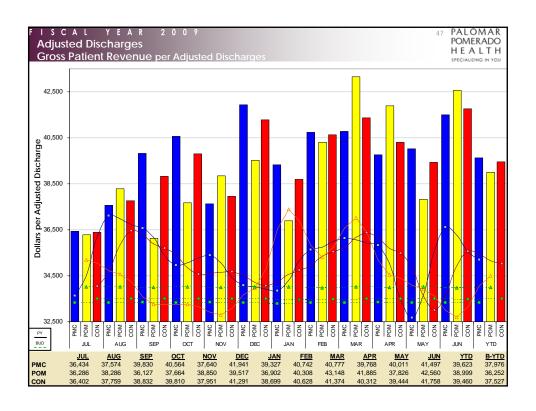


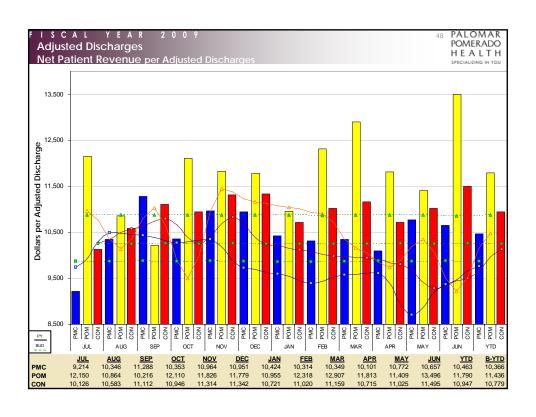


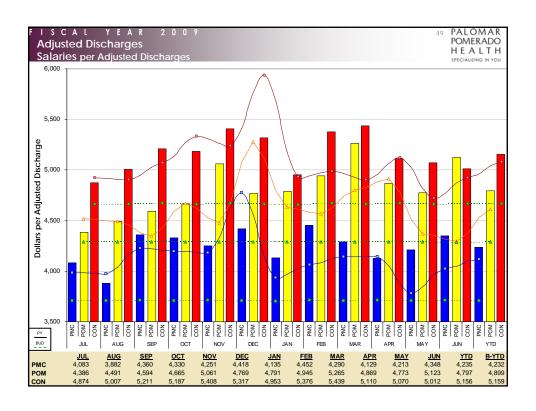


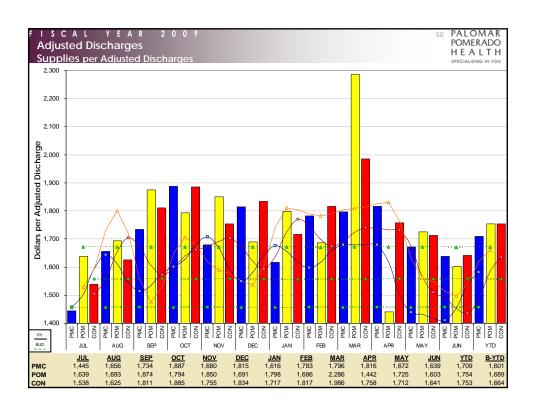


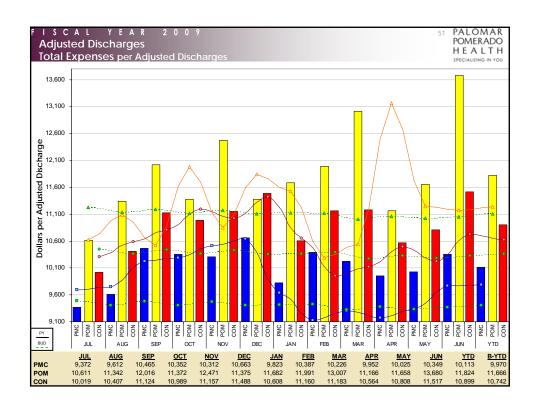


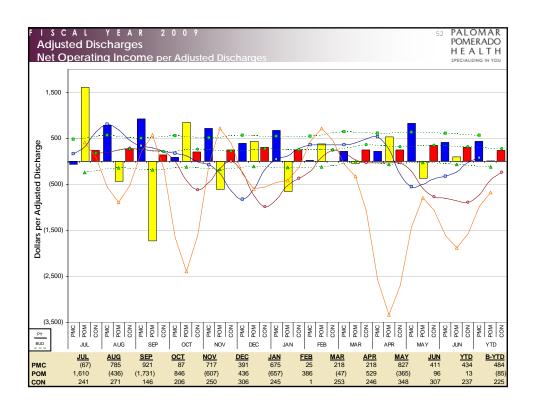


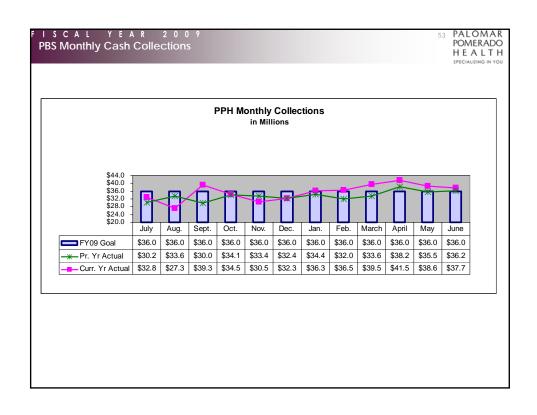


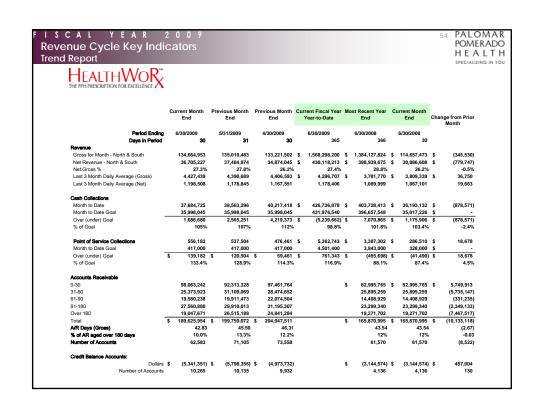












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Current Month End	Previous Month End	Previous Month End	Current Fiscal Year Year-to-Date	Most Recent Year End	Current Month End	Change from Prio
Ending 6/30/2009	5/31/2009	4/30/2009	6/30/2009	6/30/2008	6/30/2008	
	31	30	365	366	30	
	42.976.678	44,453,434		\$ 32.549.770	\$ 32.549.770	\$ (7,045,212)
nue 1,147,446	1,197,518	1,249,648		1,066,927	1,066,927	
31.31	35.89	35.57		30.51	30.51	(4.57
35,370,940	36,324,415	36,155,967		27,638,700	27,638,700	(953,474)
						24,453
42.68	45.16	44.11		41.83	41.83	-2.48
HMO) 89,731,384	91,342,436	92,046,073		78,740,548	78,740,548	(1,611,052
						22,894
39.39	40.50	41.89		41.26	41.26	(1.11
28,592,164	29,115,544	31,392,040		26,941,976	26,941,976	(523,380
						39,474
165.29	218.09	223.88		155.76	155.76	(52.79)
. E 226 252	6 150 910	0 220 220	EC 900 040	0.005.700	0 220 272	\$ (924,558
6) 3,220,232	4.6%			8.6%		
,						
1.699.427	938.876	2.821.976	20.111.080	2.847.359	2.847.359	\$ 760,551
6) 1.3%	0.7%	2.1%	1.3%	2.5%	2.5%	0.6%
271,502	81,642	293,592	1,604,801	624,358	624,358	\$ 189,860
6) 0.2%	0.1%	0.2%	0.1%	0.5%	0.5%	0.1%
	Period 30 syer 35,931,466 1,147,446 1,147,446 31,31 35,370,940 828,775 42,68 HMO) 89,731,384 104 2,776,239 28,592,164 172,978 165,29 3,99 35 5,226,252 6) 3,99 6 1,699,427 6) 1,3%	Period 30 31 aver 35,931,466 42,976,678 1,147,446 1,197,518 31,31 35,939,40 36,324,415 28,777 804,332 HMO) 89,731,384 91,342,436 aue 2,278,239 2,255,345 aue 172,978 133,504 172,978 133,504 165,29 218.09 28,592,164 29,115,544 165,29 218.09 38 5,226,252 6,150,810 3 1,699,427 938,876 6) 1,3% 0.7%	Period 30 31 30 ayer 35,931,466 42,976,678 44,453,434 nue 1,147,446 1,197,518 1,249,648 31,31 35,89 35,57 nue 828,775 804,322 819,659 42,68 45,16 44,11 HMO) 89,731,384 91,342,436 92,046,073 nue 2,278,239 2,255,345 2,197,066 33,93 40,50 41,89 28,592,164 29,115,544 31,392,040 172,978 133,504 140,220 165,29 218,09 223.88 1,699,427 938,876 2,821,976 6) 1,3% 0,7% 2,1% 271,502 81,642 293,592	Period 30 31 30 365 ayer 35,931,466 42,976,678 44,453,434 11,47,446 11,197,518 1,249,648 31,31 35.89 35.57 35,370,940 36,324,415 36,155,967 aue 828,775 804,322 819,659 44.11 HMO) 89,731,384 91,342,436 92,046,073 aue 2,278,239 2,255,345 2,197,066 39,39 40.50 41.89 28,592,164 29,115,544 31,392,040 172,978 133,504 140,220 165,29 218,09 223.88 31,699,427 938,876 2,821,976 20,111,080 6) 3,9% 4,6% 7,0% 2,1% 1,3% 51,699,427 938,876 2,821,976 20,111,080 6) 1,3% 0,7% 2,1% 1,3%	Period 30 31 30 365 366 ayer 35,931,466 42,976,678 44,453,434 \$ 32,549,770 11,47,446 1,197,518 1,249,648 1,066,927 35,370,940 36,324,415 36,155,967 27,638,700 42,278,239 2,255,345 2,197,066 1,908,593 39,39 40,50 41,89 41,14 2,14 2,14 2,14 2,14 2,14 2,14 2,1	Period 30 31 30 365 366 30 syer 35,931,466 42,976,678 44,453,434 \$ 32,549,770 \$ 32,549,770 1,147,446 1,197,518 1,249,648 1,066,927 1,066,927 31,31 35,89 35,57 30,51

SCAL YEAR evenue Cycle Key Ind end Report		009 ators										56	PALOM POMERA H E A L SPECIALIZING
HEALTHWOR THE PPH PRESCRIPTION FOR EXCELLENCE													
	Cui	rrent Month End	Pr	evious Month End	Pr	evious Month End	С	urrent Fiscal Year Year-to-Date	Most Recent Year End	Cı	urrent Month End	Cha	nge from Prior Month
Period Ending		6/30/2009		5/31/2009		4/30/2009		6/30/2009	6/30/2008		6/30/2008		
Days in Period Discharged Not Final Billed (DNFB) DNFB Action Required		30		31		30		365	366		30		
HIM (Waiting for Coding)	\$	955,981	\$	1,412,575	\$	2,467,518			5,423,822		5,423,822	\$	(456,594)
PBS (Correction required) Other holds requiring correction		169,664		3,214		323,282 365			100,312		100,312	\$	166,450
Total Action Required		1.125.645		1,415,789		2,791,165	-	•	5.524.134		5.524.134	•	(290,144)
# of AR Days action Required		0.25		0.32		0.63			1.45		1.45		(0.07)
DNFB No Action Required													
4 Day Standard Delay	\$	21,641,625	\$	28,121,550	\$	26,798,378			18,224,428		18,224,428	\$	(6,479,925)
Other Total No Action Required	_	7,323,209 28,964,834		2,426,794 30,548,344		5,375,163 32,173,541	-		1,918,384 20,142,812		1,918,384 20,142,812		4,896,415 (1,583,510)
Total DNFB	•	30.090.479	•	31.964.133	•	34.964.706			25.666.946		25.666.946		(1,873,654)
Total Days in DNFB	•	6.80		7.28		7.93			6.74		6.74		(0.48)
Late Charges													
Late Charges from Date of Service 5 to 2	20 Da												
Number of line items		7,060		30,876		5,652		150,347	8,261		8,261		25,224
Dollar amount of Charges Dollar amount of Credits		1,124,729		1,030,579		403,761		19,098,598	949,778		949,778 (660,172)		626,818
Net Dollar Amount		(717,914) 406,814		(574,447) 456,132		(527,984) (124,222)		(22,727,089)	(660,172) 289,606		289,606		(46,464) 580,354
	\$	1,124,729	\$	1,605,026	\$	931,745				\$	949,778		673,281
Late Charges from Date of Service > 21 I	Days												
Number of line items		16,384		8,457		6,589		229,595	95,068		95,068		1,868
Dollar amount of Charges		1,935,350		1,324,806		1,320,359		23,856,146	1,987,236		1,987,236		4,446
Dollar amount of Credits		(2,701,734)		(1,452,501)		(1,499,542)		(43,480,640)	(1,321,540)		(1,321,540)		47,041
Net Dollar Amount	\$	(766,384)		(127,695)		(179,183)		(19,624,493) 67,336,786	665,696		665,696 3,308,776		51,488 (42,595)
Absolute Dollar Amount		4.637.083		2.777.307		2.819.902			\$ 3,308,776				



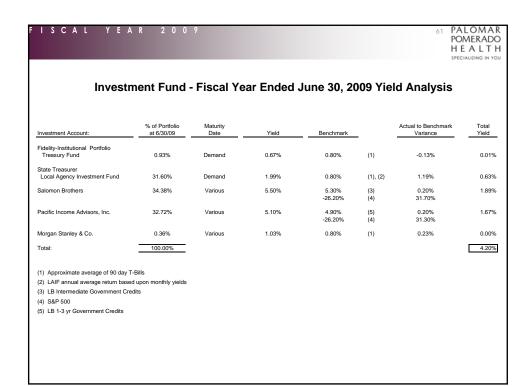
SUPPLEMENTAL INFORMATION

ISCAL YEAR 2009

		7/9/2009	7/16/2009	07/23/09	07/30/09	MTD Total	MTD Budget	% Variance
	Palomar Medical Center							
	Average daily census	226	216	221	213	219	230	(4.90)
	Acute Patient Days	1,579	1,512	1,544	1,493	6,128	6,444	(4.90)
	PCCC Days	612	608	596	578	2,394	2,506	(4.49)
	Acute Discharges	379	392	404	386	1,561	1,664	(6.19)
	Births	64	83	76	70	293	314	(6.69
	OP Visits w/o Lab	577	645	642	625	2,489	2,917	(14.67
	Lab Registrations	501	464	413	467	1,845	2,783	(33.70
	ED Visits	1,325	1,299	1,290	1,315	5,229	4,631	12.91
	Trauma Admits	31	21	25	17	94	85	10.59
	Trauma Outpatient	3	2	2	6	13	9	44.44
Ë	Inpatient surgeries	100	125	106	89	420	456	(7.89
volume	Outpatient surgeries	136	133	157	136	562	489	14.93
	Pomerado Hospital							
	Average daily census	65	63	62	79	67	79	(14.88
	Acute Patient Days	458	438	433	550	1,879	2,207	(14.88
	VP Days	882	871	861	840	3,454	3,444	0.29
	Acute Discharges	136	124	121	147	528	553	(4.52
	Births	22	6	30	33	91	90	1.11
	OP Visits w/o Lab	391	333	341	314	1,379	868	58.87
	Lab Registrations	218	243	227	239	927	1,625	(42.95
	ED visits	569	530	608	583	2,290	2,139	7.06
	Inpatient surgeries	35	44	28	37	144	142	1.41
	Outpatient surgeries	58	44	40	34	176	170	3.53

			7/9/2009	7/16/2009	07/23/09		07/30/09		MTD Total	N	ITD Budget	% Variance
	Palomar Medical Center											
	Gross Inpatient Charges	\$	18,595,555	\$ 17,759,855	\$ 17,658,196	\$	16,085,800	\$	70,099,406	\$	70,835,074	(1.04
	Gross Outpatient Charges	\$	5,999,628	\$ 6,750,815	\$ 6,560,118	\$	6,769,038	\$	26,079,599	\$	23,484,874	11.05
	Net Revenue per Adj. Patient Day (est.)	\$	2,432	\$ 2,429	\$ 2,383	\$	2,261	69	2,376	\$	2,272	4.58
>	Total Expense per Adj. Patient Day (est.)	\$	2,218	\$ 2,218	\$ 2,218	\$	2,218	69	2,218	\$	2,101	(5.57
Acumy	Supply Expense per Adj. Patient Day (est.)	\$	367	\$ 367	\$ 367	\$	367	\$	367	\$	333	(10.21
Ĺ	Acute Case Mix Index		1.29	1.32	1.40		1.34					
mancial and												
ē	Pomerado Hospital											
	Gross Inpatient Charges	\$	6,014,569	\$ 5,581,943	5,630,735				23,779,241		24,783,594	(4.05
9	Gross Outpatient Charges	\$	2,751,304	\$ 2,681,562	\$ 2,773,165	\$	2,511,557		10,717,588	\$	9,577,118	11.91
٠	Net Revenue per Adj. Patient Day (est.)	\$	1,718	\$ 1,652	\$	\$		\$	1,696		1,604	5.74
	Total Expense per Adj. Patient Day (est.)	\$	1,516	\$ 1,516	\$ 1,516	\$	1,516	\$	1,516	\$	1,472	(2.99
	Supply Expense per Adj. Patient Day (est.)	\$	251	\$ 251	\$ 251	\$	251	\$	251	\$	234	(7.26
	Acute Case Mix Index		1.24	1.33	1.24		1.46					
	Cash Collection Days Cash on Hand		9,761,133 114	9,075,708 114	10,309,913		10,090,660		39,237,414 113		38,761,021 80	1.23
9	Productivity Hrs (PP 2)		209.957		213,066				423.023		430.640	1.77
	PMC	Н	125.862		128,017			_	253,879		260,567	2.57
5	POM	H	55,631		55,484				111,115		111,011	(0.09
ì	Others	Н	28,464		29,565				58,029		59,062	1.75
Todactivity and	Outoro	H	20,101		20,000	Н			00,020		00,002	1.70
	Productivity \$\$\$ (PP 2)		6,859,801		6,818,887				13,678,688		14,698,791	6.94
_	PMC		4.126.920		4.099,298				8,226,218		8,942,409	8.01
	POM		1.735.056		1,681,962				3,417,018		3,650,777	6.40
	Others		997,825		1,037,627				2,035,452		2,105,605	3.33

	stment Fund			, ,			
Investment Account:	% of Portfolio at 6/30/09	Maturity Date	Yield	Benchmark	_	Actual to Benchmark Variance	Total Yield
Fidelity-Institutional Portfolio Treasury Fund	0.93%	Demand	0.25%	0.00%	(1)	0.25%	0.00
State Treasurer Local Agency Investment Fund	31.60%	Demand	1.51%	0.00%	(1), (2)	1.51%	0.48
Salomon Brothers	34.38%	Various	0.80%	1.70% 15.90%	(3) (4)	-0.90% -15.10%	0.28
Pacific Income Advisers, Inc.	32.72%	Various	0.40%	0.10% 15.90%	(5) (4)	0.30% -15.50%	0.13
Morgan Stanley & Co.	0.36%	Various	0.22%	0.00%	(1)	0.22%	0.00
Total:	100.00%					TOTAL YIELD:	0.89
(1) Approximate average of 90 day 1 (2) LAIF annual average return base (3) LB Intermediate Government Cre (4) S&P 500 (5) LB 1-3 yr Government Credits	d upon monthly yields						



ATTACHMENT 3

eekly Flash Report							EALT
			Week E	Ending			
	8/6/2009	8/13/2009	8/20/2009	8/27/2009	MTD Total	MTD Budget	% Variar
Palomar Medical Center							
Average daily census	218	203	230	-	217	230	(5
Acute Patient Days	1,526	1,423	1,611		4,560	4,833	(5
PCCC Days	597	629	643		1,869	1,880	(0
Acute Discharges	389	339	403		1,131	1,248	(9
Births	73	58	78		209	236	(11
OP Visits w/o Lab	720	638	648		2,006	2,187	8)
Lab Registrations	493	508	456		1,457	2,087	(30
ED Visits	1,223	1,263	1,257		3,743	3,473	7
Trauma Admits	22	14	26		62	64	(3
Trauma Outpatient	-	4	1		5	7	(28
Inpatient surgeries	101	124	101		326	342	(4
Outpatient surgeries	135	116	139		390	366	6
Pomerado Hospital							
Average daily census	79	62	64	-	68	79	(13
Acute Patient Days	551	437	448		1,436	1,656	(13
VP Days	862	870	880		2,612	2,583	1
Acute Discharges	133	116	118		367	415	(11
Births	16	20	30		66	68	(2
OP Visits w/o Lab	358	388	358		1,104	651	69
Lab Registrations	246	252	237		735	1,219	(39
ED visits	543	541	558		1,642	1,604	2
Inpatient surgeries	17	24	27		68	106	(35
Outpatient surgeries	35	62	45		142	127	11

							Week E	Ending					ALT
			8/6/2009		8/13/2009		8/20/2009	8/27/2009		MTD Total	N	MTD Budget	% Varian
	Palomar Medical Center												
	Gross Inpatient Charges	\$	16,775,950	\$	16,613,795	\$	18,469,762		\$	51,859,507	\$	53,126,305	(2.
	Gross Outpatient Charges	\$	6,924,781	\$		\$	6,985,803		\$	20,901,851		17,613,656	18.
	Net Revenue per Adj. Patient Day (est.)	\$	2,250	\$	2,328	\$	2,324		\$	2,301	\$	2,224	3.
>	Total Expense per Adj. Patient Day (est.)	\$	2,063	\$	2,063	\$	2,063		\$	2,063	\$	2,100	1.
Acuity	Supply Expense per Adj. Patient Day (est.)	\$	338	\$	338	\$	338		\$	338	\$	333	(1.
ĕ	Acute Case Mix Index		1.29		1.25								•
and	Pomerado Hospital												
rinancial	Gross Inpatient Charges	\$	6.216.084	s	5.197.472	\$	5,400,249		\$	16,813,805	\$	18.587.695	(9.
ā	Gross Outpatient Charges	\$	2,485,762	\$		_			\$	7,901,178			10.
Ξ	Net Revenue per Adj. Patient Day (est.)	\$	1,601	\$	1,539		1,579		\$	1,574		1,588	(0.
	Total Expense per Adj. Patient Day (est.)	\$	1,519	\$	1,519		1,519		\$	1,519	\$	1,472	(3.
	Supply Expense per Adj. Patient Day (est.)	\$	249	\$	249	\$	249		\$	249	\$	234	(6.
	Acute Case Mix Index		1.15		1.25								
						_					_		
	Cash Collection		7,226,474		7,708,153		7,170,930			22,105,557		27,686,444	(20.
_	Days Cash on Hand		112		115		117			117		80	
Cash	Productivity Hrs (PP 4)		214.535			-	212.635			427,170	-	418.029	(2.
and	PMC		125,577				125,689			251,266		247,634	(1.
	POM		57.043				55,569			112,612		109,771	(2.
	Others		31,915				31,377			63,292		60,624	(4.
Productivity	Productivity \$\$\$ (PP 4)	\vdash	6,825,357			\vdash	6,741,858			13,567,215	-	14.182.032	4.
ž	PMC		3.957.298			H	3,988,474		Т	7,945,772	Г	8,438,930	5.
	POM	Т	1,744,188			T	1,687,258		Т	3,431,446	Г	3,585,244	4.
	Others	Т	1,123,871				1,066,126			2.189.997	\vdash	2,157,858	(1.